

BRUSSELS SOFTWARE CLUSTER

EDITION 2012



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The software industry is at the centre of product innovation, affects organisations, leisure activities and daily life.

In Brussels, the software market has become a dynamic network of innovative companies, start-ups and research centers. This brochure gives an overview of the software vendors based in the Brussels-Capital Region as well as the academic key players and the support organizations involved in the software sector.

Are you looking for a partner or have a project in the Brussels area do not hesitate to contact directly the companies, the universities, the institutions or us:

The Brussels Enterprise Agency (BEA)

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CONTENTS

Software Industry In The Brussels-Capital Region	4
Index Of The Companies	7
Profiles Of Software Vendors	11
Software Technologies In The Research Area Landscape	95
Software Industries Brussels Support Organizations	107
Index By Function	119

SOFTWARE INDUSTRY IN THE BRUSSELS-CAPITAL REGION

THE BRUSSELS-CAPITAL REGION with its central location in Europe has an intensive economic activity (Brussels produces about 20% of the Belgian gross national product). The Region has about one million inhabitants (about 9% of the population of Belgium) of whom approximately 40% are non-Belgians. Even though Brussels has a total surface area of 162 km² (about 0.5 % of the total area of Belgium) and about one-third of Belgium's global ICT activities is concentrated in the region. Brussels-based ICT companies have a proven track record of delivering state-of-the-art solutions that are commercial winners and a particular success with applications for niche markets. The ICT sector in Brussels is significantly growing with the presence of large ICT multinationals as well as many small high tech companies. As Capital of Europe, Brussels offers real business opportunities to its ICT companies. The dynamism of the ICT sector in Brussels also results from a proactive approach developed by the Region in order to support innovation, competitiveness and employment.

The ICT Sector in Belgium and the Brussels-Capital Region

ICT companies significantly contribute to a country's economy, either directly or indirectly. They lead to the creation of jobs and increases in productivity, added value and exports. As such, in Belgium the ICT sector's contribution to growth is estimated at 20%. About one third of this percentage is generated in the Brussels Region, which has unique growth potential thanks to the high concentration of ICT companies and its central location in Belgium.

The ICT sector in Brussels is clearly growing. According to Agoria, the ICT sector in Brussels hired actually 20.000 people, which accounts 5 % of jobs in the private sector and the job opportunities

have increased of 11% which is relatively more than in the two other regions.

The Brussels regional government strongly supports the ICT sector in Brussels, and the region's Contract for Economy and Employment designates the ICT sector as one of the three key innovative sectors in Brussels.

As indicated in the Regional Plan for Innovation, the ICT (Information and Communication Technologies) business unit of the Brussels Enterprise Agency has been requested by the Brussels Region to set up and manage clusters in order to increase synergies between the different ICT players.

A global, coherent ICT policy focused on training ICT professionals through the creation of the ICT reference centre "Evoliris", the strengthening of financial aid and reduction of taxes (elimination of the PC tax), accompany these actions.

The Software Industry

The software industry is composed of all the companies that develop and market software. In general, it includes software production and software distribution but may also incorporate software services such as consulting, documentation, training and maintenance. Software product firms earn at least 60 to 80 % of their revenues from developing software, licensing it for sale and receiving maintenance fees for updating that software.

The software industry is divided in two big categories: systems and application software. Systems software includes operating systems (bios, desktop environment), network and database management, devices drivers, development tools (text editors, debuggers, compilers, etc), programming languages, and other systems software. Application software comprises general business productivity (ERP, CRM, SCM, etc) and home use applications, cross-industry and vertical market applications



and other application. This category of software allows end users to accomplish specific tasks.

According to Gartner, the global business software market will surpass \$267 billion in 2011. The software industry is projected for continued growth in 2012, with revenue forecast to reach \$288 billion. The United States holds 44% of the market, Europe 36% and Asia 20%.

There are currently three major trends that are transforming the software industry: Cloud computing, mobile devices, and the consumerisation of technology. These new trends will involve great change, great opportunity, and great challenge. The impact of these transformations will generate greater collaboration between the different IT stakeholders: software, hardware, IT services, and telcos.

The Cloud Computing is a general term for anything that involves delivering hosted services over the internet. These services are broadly divided into 3 categories: Infrastructure-as-a-Service (IaaS), Platform-as-a-Service (PaaS) and Software-as-a-Service (SaaS). More particularly, SaaS is a software delivery method that provides access to software and its functions remotely as a web-based service. This method will become increasingly popular in the longer-term for its ability to simplify deployment and reduce customer acquisition costs. Another advantage of SaaS is to allow developers to support many customers with a single version of a product.

A recent International Data Corporation (IDC) study shows that the Software as a Service (SaaS) market had worldwide revenues of \$13.1 billion in 2009. IDC forecasts the market to reach \$40.5 billion by 2014, representing a compound annual growth rate of 25.3%. By 2012, IDC expects that less than 15% of net-new software firms coming to market will ship a packaged product (on CD). By 2014, about

34% of all new business software purchases will be consumed via SaaS, and SaaS delivery will constitute about 14.5% of worldwide software spending across all primary markets.

The Software Industry in the Brussels-Capital Region

According to a recent study of Datamonitor, Belgium software market accounts for 3 % of the European software market. The study also reveals that in 2014, the Belgian software market is forecast to have a value of \$3,310.6 million, an increase of 23.5% since 2009.

The software development and production sector is identified by Agoria, the Belgian trade association of the technology industry, as one of the main growing sectors in Brussels. "It is in this sector that companies have the most potential for development, not only nationally but in particular internationally".

Due to the importance of the software industry in Brussels, the Brussels Enterprise Agency has created the cluster Software in Brussels. This network gathers more than 80 companies producing and commercializing their own packaged or internet-based software in the Brussels-Capital Region. An overview of these companies is presented through this catalogue. In 2011, the cluster has generated a total turnover of approximately €450 million and has represented about 1.800 employees. Recently, the cluster has launched its new website: www.softwareinBrussels.be in which can be found information over the cluster activities and the software industry.

Brussels companies are doing more than just following the international trend of the SaaS model. In fact, Brussels has real pioneer companies in the field. This model continues to grow since it represents more than 60% of the Brussels-based

software editors. Software production activities in Brussels are distributed as follows: Finance, accounting & administration (17%), Customer Relationship Management (16%), Business intelligence (BI)/Semantic (12%), Content & collaborative management (10%), Industrial & manufacturing (10%), are the most represented sub-categories in which Brussels companies are active.

Brussels, an ideal place for developing innovative IT projects

Counting on a high concentration of ICT and research activities, Brussels offers a dynamic environment that is favourable to the development of innovative, high-tech companies.

The Brussels Regional Investment Company (BRIC), Business Angels networks (BeAngels), venture capital funds active in the seed or early stage (Sherpa Invest), the Participation Fund, the Warranty Fund and commercial banks based in Brussels offer numerous financing options for start-ups and high-growth companies.

Thanks to a very intense economic activity (nearly 20% of GDP for 10% of the population and 5% of Belgium's surface area), the significant presence of Belgian Institutions, Regional and Federal and most importantly the numerous International and European Institutions (European Commission, European Parliament, NATO, etc.), is Brussels a very appealing market for ICT sector companies. Brussels has three universities (ULB, VUB, UCL) and four institutes of higher education in engineering associated within Indutec, which develops technological activities in the field of ICT. It also has a competence centre specialized in software engineering created by Agoria (SIRRIS). Technological incubators dedicated to ICT have been created by the Brussels Region: the Erasmus European Business and Innovation Center (EEBIC) associated with the ULB and the Arsenal Incubation Centre in Brussels (ICAB) run by the VUB. The goal of these structures is to assist high-tech start-ups and spin-offs in the ICT sector.

Also note the presence of the "m-village", a business centre dedicated to new companies active in the Internet and communication technology sector. Scientific research and the technical development efforts of companies are encouraged thanks to the implementation of effective public financing measures in the form of subsidies or interest-free loans

issued by the Institute for research and innovation (Innoviris). Financial and promotional support for exports can also be obtained from Brussels-Export, thanks in particular to the assistance of its ICT specialist. Brussels has the Brussels Regional Informatics Center (BRIC), which is responsible for the IT development of the region's public authorities.

The Brussels Region created the Brussels Enterprise Agency (BEA) (www.abe.irisnet.be) whose mission is to be the "leading public contact entity" for entrepreneurs, start-ups, companies and foreign investors in the Brussels-Capital Region.

In the Agency, the ICT business unit of the Technology and Innovative Projects department provides specific support to innovative companies in the sector in the form of project validation, business plans, financing, commercial and technological partnerships, strategic information, university/business collaboration, participation in international events.

The ICT business unit is also an active member of the Enterprise Europe Network (EEN) set up by the European Commission to encourage transnational partnerships.

Think Europe-Act from Brussels

The survey 'European Cities Monitor 2011' by Cushman & Wakefield, has revealed that Brussels is ranked number 8 on the list of 'most attractive European business cities'.

Brussels' strengths are its language skills, housing quality for expats, market and customer accessibility, the national and international transport networks and the ready availability of qualified personnel.

Furthermore, one of the principal reasons for the status of Brussels in the European economic sphere is that it is a centre of political decision-making. Decisions affecting the life of more than 500 million people are taken here every day, and this is why Brussels has also become the home of many multinational headquarters.

Brussels is the place to be for anyone who wants to run a business on a pan-European level, at a reasonable cost. Discover the other advantages of locating your business in Brussels and get an overview of the local procedure to set it up on www.investinBrussels.com.

INDEX OF THE COMPANIES

AdLogix www.adlogix.eu	12
Agoria www.agoria.be	111
Algorismi www.algorismi.com	13
Attentio www.attentio.com	14
B2Boost www.b2boost.com	15
BF Engineering www.securysat.com	16
BGI www.bgi-sa.com	17
BH&A www.bh-a.com	18
Blue4you www.blue4you.be	19
Bluetalk www.bluetalk.be	20
Bluevision www.bluevision.be	21
Bobex.com www.bobex.com	22
Brussels Invest & Export–Ministry Of The Brussels-Capital Region www.brussels-export.be	112

Business Software Consulting (BSC)	23	Euro Top Cooperation Partners	38
www.businesssoftware.biz		www.eurotop.be	
Callataÿ & Wouters	24	Evoliris	114
www.cw-thaler.com		www.evoliris.be	
CIRB-CIBG	113	Flexsys	39
www.cirb.irisnet.be		www.flexsysbelgium.com	
Cockpit Group	25	Formatech	40
www.cockpit-group.com		www.formatech.be	
Collibra	26	Freemind Group	41
www.collibra.com		www.freemind-group.com	
ContactOffice	27	Geo-6	42
www.contactoffice.com		www.geo6.be	
Decis	28	Getro-Informatique	43
www.decis.be		www.getro.be	
Desktop Reporting	29	Getyoo	44
www.desktop-reporting.com		http://getyoo.com	
Dialog Solutions	30	Haute École Léonard de Vinci	97
www.dialogsolutions.com		www.indutec.be	
D-Sight	31	Haute École Paul-Henri Spaak	98
www.d-sight.com		www.indutec.be	
DS-Improve	32	ICAB Business & Technology Incubator	99
www.dsimprove.be		www.icab-brussel.be	
EBP Business Software	33	www.icab-bruxelles.be	
www.ebp-software.be		iClubsport by iXpertise	45
Ecosoft	34	www.iclubsport.com	
www.ecosoft.be ; www.ecoweb.be		InduTec	115
Efficy	35	www.indutec.be	
www.invemaco.be ; www.efficy.be		Innoviris	116
Emailvision	36	www.innoviris.be	
www.emailvision.be		INSurance Information Systems&Technologies	46
Enterprise Europe Brussels	110	www.insist.be	
www.brusselsnetwork.be		Isabel	47
Erasmushogeschool Brussel	96	www.isabel.eu/forbanks	
www.ehb.be		KNEIP	48
ERTMS Solutions	37	www.KNEIP.com	
www.ertmssolutions.com			

Knowledge Blackbelt (Javablackbelt) www.knowledgeblackbelt.com	49	Numeca International www.numeca.com	65
Mainsys www.mainsys.be	50	Odyssee Mobile www.odysseemobile.com	66
Management Information www.maninfo.be www.traininginfo.be	51	One-D www.one-d.com	67
Memnon Archiving Services www.memnon.eu	52	OpenSides www.opensides.be	68
Microsoft Innovation Center Brussels www.mic-brussels.be	117	Optimal Design www.optimaldesign.com	69
Mobile Token www.mobiletoken.com	53	Ordiges www.ordiges.com	70
MobileXpense www.MobileXpense.com	54	Organica www.organica.eu.com	71
Mobylla Belgium www.mobylla.com	55	Proxyclick www.proxyclick.com	72
Mondial Telecom www.mondialtelecom.eu	56	Railnova www.railnova.eu	73
Monizze www.monizze.be	57	RichCast www.richcast.eu	74
Moriset&Co www.moriset.com	58	Sigma Conso www.sigmaconso.com	75
Musicmatic www.musicmatic.com	59	Sirris www.sirris.be	100
Nectil www.nectil.com	60	Softkinetic www.softkinetic.com	76
NetworkMining www.networkmining.com	61	Specicom www.specicom.net	77
New Skill www.newskill.com	62	STS Group Benelux www.group-sts.com	78
Nixxis Belgium www.nixxis.com	63	Taktik www.taktik.be	79
Noctis Software www.noctis.be	64	Telio www.telio.be	80
		Tetrasoft www.tetrasoft.be	81

The Brussels Enterprise Agency (BEA) www.bea.irisnet.be	108	Vision Control Application www.vctrl.com	88
The eID Company www.eidcompany.be	82	VRcontextT International www.vrcontext.com	89
Top System www.topsystem.be	83	Vrije Universiteit Brussel www.vubtechtransfer.be	104
TWO Consult www.twoconsult.com	84	Whise www.whise.eu	90
Ubidata www.ubidata.be	85	Woorank www.woorank.com	91
Université catholique de Louvain www.uclouvain.be/en-recherche.html	101	Xelink www.xelink.net	92
Université Libre de Bruxelles www.ulb.ac.be	102	YP5 www.yp5.be	93
UPM Soft www.upmsoft.com	86	Zetes Industries www.zetes.com	94
Vadis www.vadis.com	87		

PROFILES OF SOFTWARE VENDORS

According to a recent study of Datamonitor, the Belgian software market is forecast to have a value of \$ 3,3 billion by the end of 2014.

This section will present the 83 members of the Software in Brussels cluster. These companies are all producing and commercializing their own packaged or internet-based software and are all established in the Brussels-Capital Region. Among them, 39 have been created after 2002.

As a whole, the cluster members represent a turnover of 450 million € and more than 1.800 employees.

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Function
Managing Partners

Date of Establishment
October 2007

Number of Employees (in Brussels)
8

Activities in others countries
France, United Kingdom, Germany,
The Netherlands, Spain, Portugal,
United States



General description

Created in 2007 by a team with more than 10 years of experience in the online advertising and web development sector, AdLogix provides an end-to-end resource management solution for the different participants in the process of selling premium digital advertising inventory. We focus on process optimization, active inventory management, work flow management and business analysis & reporting.

Developed products

AdLogix is an end-to-end business process optimization solution for the online advertising industry. It works in conjunction with our client's ad server and allows streamlining and optimizing the process of selling online advertising space.

AdLogix is an end-to-end business process optimization solution optimizing and streamlining the process of selling and managing premium online advertising space. It works in conjunction with our client's ad server, CRM system, billing system and other legacy systems.

Build around 4 operational pillars—sales management, inventory control, workflow management and in-depth reporting -AdLogix presents the user an easy to use model to calculate and plan online campaigns.

By tracking ordered, pre-ordered and free inventory, our tool optimizes and manages the available ad-inventory and accelerates the sales cycle. The reporting module presents the different stake holders in the company with customizable strategic, financial and operational reports.

AdLogix stands for:

- Inventory control & management
- Planning and pricing of online advertising Campaigns
- Workflow management
- Management reporting tools
- Complementary to ad server solution
- Customizable solution
- Cost reduction and profit increase

Targets and References

Our clients are publishers, magazines and media groups selling the online advertising space on their websites.

Innovative aspects/Advantages

AdLogix is extremely flexible and easy to implement. It is completely web based and presented as a "software as a service". This reduces the total cost of ownership and ensures our users to take advantage of our permanent developments and new functionalities. Our technology choices are future oriented and ensure inter-operability with existing management tools.

General description

Improve your Software Quality–Reduce your Costs

Algorismi is a innovative company in enterprise software and IT services that help maximize your return on investment for your software quality initiatives. We offer a powerful set of integrated solutions for software companies including IT portfolio management and quality assurance.

With Algorismi you can:

- Manage your IT projects as a whole
- Increase efficiency, cost control and employee productivity
- Improve time-to-market and software quality in application development and delivery
- Maximize availability and performance of critical business systems

Algorismi is made up of people with more than 10 years of experience in the industrial and in the academic worlds. Taking advantage of both backgrounds (academic & industrial), Algorismi has created a real synergy between the research and the industry. Now, Algorismi is able to build innovative tools close to the software industry needs.

Developed products

X-TRAX–Don't let the bugs reproduce

Software Project Complexity is seldom explicit. The links between deliverables (requirements document, tests, defects, code) are not explicit enough to control the evolution of a software. X-TRAX is a central repository that enables the complete visibility across the enterprise projects. X-TRAX integrates all the steps of the lifecycle management from requirements, tests, defects to deployment.

Benefits of X-TRAX

- Visibility: across global development operations regardless of location and platform (portfolio, management, metrics, dashboard)
- Compliance: better IT controls to meet compliance goals in a more systematic and efficient manner

Productivity–through a completely integrated platform: greater collaboration and communication through one single platform and support for software development best practices (code reuse, risk-based testing,...)

Scale–Application Intelligence Platform

An automated system to assess and remedy the risks of your software projects.

Scale–Effortless Visibility

Scale converts raw data related to your software projects into relevant information to assess the

business and technical risks. Scale provides the user with a set of recommendations to mitigate these risks, and avoid project failure. Scale is the new intelligence platform that facilitates the decision making by assessing all the common artefacts that a software development projects need to succeed (requirements, code source, tests, defects).

Delivering quality never looked that easy

Scale is the first software intelligence platform that assesses all the deliverables of a project–requirements, source code, tests, and defects. Monitoring all the deliverables allows identifying very early the risks, mitigate them and finally deliver software with a high quality degree at lower cost.

Tangible Values for the customer

Early detection of risks will allow: Early remediation–Lower cost–More satisfied users Early remediation of the risks: Based upon a powerful knowledge database, Scale provides a set of recommendations related to the identified risks. Applying these recommendations avoids project failures.

Targets and References

Sector: Pharmaceutical, Medical, Software Publisher, Telecom, Financial–Banking, Aeronautic Engineering and Energy Clients: Alcatel–Lucent; Xsysys (India); Dexia DCF (Belgium); PricewaterhouseCoopers (Netherlands); Siemens (Belgium); IBA(Belgium), European Parliament (Belgium).

Innovative aspects/Advantages

The Algorismi's strengths are:

- Dynamic & proactive company
- Close to the customer
- Experience of 10 years in the software quality domain
- Innovating company closely collaborating with the software quality lab of the university of Namur (Belgium)
- Actual link between research and industry

The main innovation of Algorismi is to provide the Software Industry with methods & tools that allow reaching the quality at the lowest cost. Quality is an expensive activity. To defy this fact, Algorismi find out new methods and tools to reduce the costs of quality.

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Miguel LOPEZ
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Function

CEO–Quality Manager

Date of Establishment

1 February 2008

Number of Employees (in Brussels)

8

Activities in others countries

France, Spain, United Kingdom, India



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Function
CEO

Date of Establishment
July 2004

Number of Employees (in Brussels)
20

Turnover (€)
1 000 000 €

Activities in others countries
Attentio has global clients both
SMEs and major multinationals



ATTENTIO

General description

Attentio is a global company specializing in Social Media Monitoring. We have developed the award winning platform, the Attentio Brand Dashboard, enabling real-time monitoring and measurement of social media and online news.

Industry specific

With extensive expertise in the automotive, pharmaceutical, telecommunications, FMCG, and finance industries, Attentio is the European leader in Social Media information analytics.

Multilingual coverage

Our staff operates in 22 languages, including Arabic and Mandarin. With data sources covering the global blogosphere, we have the unique capability of analyzing and correlating your relevant data with our SaaS (Software as a Service).

Automated insights

The Attentio Brand Dashboard lets you gain better understanding of the market, develop substantially improved marketing approaches, listen to and communicate directly with your customer and measure the RoI on your activities as deduced in the Social Media world.

Developed products

Products

Attentio offers European corporations the following portfolio of online market intelligence services.

Attentio Brand Dashboard™

Attentio's next generation Social Media Dashboard takes social media analysis to a new level. Using the simple yet powerful interface you can easily build custom charts comparing your brands against your competitors or see which social networks generate the most buzz about your company. Filter by Region, Country or Language to directly target your most important market segments. Assess key market influencers by segmenting using Rank or Media. Automatic Sentiment analysis lets you quickly know which of your customers are unhappy and who is creating a negative reputation for your brand. At Attentio we understand that the machine is never perfect, so all categories in the dashboard can be updated manually to provide the highest level of accuracy.

The pricing model is subscription based.

Targets and References

We have worked with clients such as Microsoft, Skype, Toyota, Club Med, Johnson & Johnson, Nokia, Intel, Hewlett Packard, and Buena Vista International/Disney. We are also

extensively used by Media agencies such as OMD, PHD Network, Emakina, Boondoggle, GfK, Edelman, LaComunidad, We are Social, Shiny Red, IsoBar, Naked, Lateral and many more.

Innovative aspects/Advantages

Buzz Trends

The Attentio Social Media Dashboard charts the rise and fall over time of conversations broken down by day, week, month or year. By including your competitors' brands in your tracking you can easily compare your company's performance in social media within your own specific industry. Extending your tracking with customized topics lets you focus on individual concepts, themes or industries.

Segmentation

The Attentio Social Media Dashboard structures your data using a sophisticated set of attributes. By filtering the data with categories such as Language, Region, Country, Rank, Sentiment, Media and Platform you can quickly and easily analyze your data broken down into your target market segments.

Live Charts

The simple yet powerful Dashboard interface lets you customize your views of the data using a comprehensive set of filters and display options. When you apply your selection of filters to the data the Dashboard will be updated and you will immediately see the results.

Automatic Sentiment Analysis

Articles in the Social Media Dashboard are automatically classified according to the sentiment expressed in them: positive, negative or neutral. Where the automatic classification fails to correctly capture the nuances of language, the assigned sentiment can be edited to increase the accuracy of the data.

Coverage

Attentio's data sources span a wide range of platforms from the most important social media sites to the mainstream news media. Data is gathered worldwide and is available in all languages. Twitter, Facebook, Blogs, Forums, leading news sites, Youtube, Dailymotion and Flickr are all covered by Attentio.

CUSTOMER RELATIONSHIP MANAGEMENT (CRM)
 CONTENT & COLLABORATIVE MANAGEMENT
 BUSINESS INTELLIGENCE (BI)/SEMANTIC
 INDUSTRIAL & MANUFACTURING
 INFRASTRUCTURE & SECURITY

SUPPLY CHAIN MANAGEMENT (SCM)

General description

Integration Service Provider enabling trade partners to optimize their Procure-To-Pay B2B collaboration and transaction processes: Catalogues, Orders, Order Confirmations, Despatch Advice, VMI, e-Invoicing,... B2Boost allows sellers and buyers to facilitate and optimize their transaction data exchanges to gain productivity, efficiency and precision. The B2Boost service allows your company to reduce operational costs by saving time and money. B2Boost is present in different industries and is the unrivalled leader in providing data exchange automation in the interactive gaming business, connecting 80% of the European retail distribution volume.

Developed products

- Business Transactions Management, Full management of B2B electronic, messaging and EDI
- Private Exchange
- B2B extranets and web applications
- TRIM
- Remote Inventory Management. Visibility and analysis on daily/weekly sell-through and inventory data in points-of-sales.
- Electronic Invoicing
- Multi-channel, B2B legally compliant electronic invoicing in all European countries.

B2Boost gives access to its technology and infrastructure 'As A Service' and provide the necessary services, support and monitoring

Targets and References

- Electronic Arts (e-Invoicing, B2B portal)
- Sony (EDI, POS Sales & Inventory Business Intelligence)
- BigBen (EDI, e-Invoicing, B2B portal)
- Capcom (EDI)
- Namco Bandal (EDI, e-Invoicing, B2B portal)
- Ubisoft (EDI, B2B portal)
- Sega (EDI, e-Invoicing)
- Thulle (EDI, e-Invoicing)
- British Telecom Global Services (e-Invoicing)
- Bull (e-Invoicing)
- Unisys (e-Invoicing)
- Getronics (e-Invoicing)
- Iris (e-Invoicing)
- ...

Innovative aspects/Advantages

Whether you are a small or a large company, working with many partners or with a few large industrial associates, B2Boost will dematerialize all your business flows within a few days. This "On Demand" service doesn't require any local installation on B2Boost Customers systems. The flexibility of the technology enables business partners to communicate using any method they prefer. The "On Demand" e-Invoicing service is fully compliant with VAT legislation in every member state of the EU.

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Date of Establishment
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Number of Employees (in Brussels)
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Activities in others countries
 All European Countries



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Function
Sales&Marketing Assistant

Date of Establishment
1990

Number of Employees (in Brussels)
20

Activities in others countries
France, Italy, Luxemburg,
Germany, Algeria, Dubai, The
Netherlands, Switzerland, Ivory
Coast,...



General description

BF ENGINEERING has since 1990 been designing, manufacturing and marketing intelligent solutions for the transport and mobile communication sector. Its experience and expertise lie in the integration of telecommunication technologies and Internet soft- ware, a service provided to people intent on making their company more profitable.

BF ENGINEERING is specialised in the following technologies:

- GSM/GPRS networks
- GPS satellite location
- Digital cartography
- IT terminals
- Internet platforms and servers

BF ENGINEERING is growing very rapidly in countries like France, Germany, Belgium, Italy, Spain and The Netherlands.

Developed products

- Fleet management: securysatfleet
- Anti-theft system
- Anti car-jacking cj1
- CJO/CJ2 satellite protection

These technologies are put in the service of our clients to enable them to capitalise on their investment immediately and without specific training.

Securysatfleet

FLEET MANAGEMENT, vehicle fleet location, monitoring and management. Once installed in the vehicle, the SECURYSATFLEET unit captures and transmits a series of data every minute through the GPRS/SMS networks, such as geographic position, speed, direction, status of the vehicle, date, day, time or eventual digital or analogue alerts.

Securysat

Anti theft system

Securysattouch

Car Alarms

Targets and References

- Distributors
- Dealers
- End users

References

Transport Michel, ATU Transport, Avis Belgium, Sabemaf, Eloy & fils, Wiesen-Piront, STT, Brink's Belgium, IVTM,....

Innovative aspects/Advantages

Fleet management by Internet Manage the activity of the mobile teams Optimize the employee's work time Reduce unnecessary or unjustified journeys Maximise the use of your vehicles and increase the safety and security Provide the history of the assignments

General description

BGI develops application software (complete software or components) with a primary focus on graphics for internal use or for third parties. We program in the following languages: DOT.NET (VB, Net, ASP.Net, etc.), VB, VBA, HTML, XML, etc. In addition to specialized applications, BGI has also developed generic commercial off-the-shelf software: MapFly BGI develops Internet/Intranet applications which allow clients to remotely retrieve data from alphanumeric string and/or graphical databases using basic Web browsers (HTML, XML, ASP, VB Script, Javascript, .NET). BGI also provides complete database set-ups (in SIB format, as well as others) in a wide range of programming environments: Access, SQLServer, ORACLE, MySQL, etc.

Developed products

Stand alone software development

MapFly: Our Company's flagship program is an entry-level GIS (geographic information system) software package. MapFly map management software allows for quick and easy display and viewing of 2D vector files (formats: mff, dgn, sfu, shp, mid/mif) and for the remote linking of this information with alphanumeric attributes stored in databases (ODBC, Access, SQLServeur, MySQL, Dbase, FoxPro, etc.). MapFly is also the ideal interface to make the most of "Bruxelles UrbiS" data, the GIS database for the Brussels Region.

Other developments

- **Urba Manager:** Management software for following up town and country planning permit applications and related documents
- **Module development** [macros] for other software
- **DaLi (Database Link):** Module developed with MicroStation (Bentley's CAD software) which allows for the linking of alphanumeric data with a basic map and for its use in the graphics editor
- **Development of custom software** (stand alone) available on the market

Examples

- **Refractory Furnaces:** a custom application for use with MicroStation developed for GLAVERBEL by BGI for furnace design.
- **BOM (Build of Material):** program used by SNECMA for the encoding and management of airplane engine disassembly and reassembly
- It is based on a SQL Server database
- **Complete database setup:** database design data processing and parameters geo-coding ActiveX integration (software components) for map visualisation and/or processing, updating procedures, information flow management

Internet/Intranet publications on database utilisation-Website setup

Targets and References

Our MapFly program has been distributed to all municipal administrations in the Brussels Region. Our target market nonetheless extends beyond the public sector and also includes all parties involved in area management, whether for localisation purposes (promotional distribution, transportation logistics, duty pharmacists, sidewalk accessibility, etc.) or for land management (management of town planning permits, building developments, town planning projects, etc.).

Some of our clients include: all 19 municipalities of the Brussels Region, the municipality of Fontaine L'Evêque, AATL) Public Service for Housing and Special Planning for the Brussels Region), the IBGE (Brussels Institute for Management of the Environment), the BRDA (Brussels Regional Development Agency), Glaverbel, SNECMA, the FWA (Walloon Agricultural Federation), and others.

Innovative aspects/Advantages

MapFLY is the first program which, for the Brussels Region, makes the basic map data for "Bruxelles UrbiS" (Brussels map foundation layer managed by the BRIC (Brussels Regional Informatics Centre)) accessible to all by way of simple and intuitive software. Going beyond elementary management of the basic map of Brussels and its intrinsic data, MapFly allows the user to overlay customized information onto the map (graphics and databases). The user can define the setup of data management interfaces in numerous formats, including Web pages. In order to accommodate customer-specific developments, BGI has included the capacity to program Visual Basic extensions for MapFly.

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Contact person
Eric VANDEVOORDE

Function
Delegated Administrator

Date of Establishment
1991

Number of Employees (in Brussels)
20



CUSTOMER RELATIONSHIP MANAGEMENT (CRM)

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Contact person
 Benoit HAUGLUSTAINE

Function
 General Manager

Date of Establishment
 1999

Number of Employees (in Brussels)
 9

Turnover (€)
 1 000 000 €

Activities in others countries
 Australia, Canada, China,
 Finland, France, French DOM/
 TOM, Germany, Italy, Luxemburg,
 Monaco, Norway, Spain, Sweden,
 Switzerland, The Netherlands,
 United Kingdom, Vietnam, USA



General description

Founded in 1999, and centrally based in Brussels, BH&A is a FileMaker-based management database consultancy, hosting, training & development company. BH&A's business is based on FileMaker & its associated technologies such as XML, PHP, Cocoa and Joomla, ensuring all BH&A solutions run on both iOS (iPad & iPhone), PC and Mac platforms. BH&A develops and adapts basic modules and markets its own, off-the shelf' adaptable solutions, complementing these with consultancy, training and support. BH&A is one of only 3 Platinum-level Members of the FileMaker Business Alliance (FBA) in Belgium and one of the major FileMaker developers in Europe.

Developed products

Made to measure solutions

BH&A offers a wide range of business database management related services, from the supply of standard or modular packages to bespoke developments, targeted mainly at SME's, communication agencies, large companies, national and international associations.

BH&A® Contacts&Events

Developed with international associations, Contacts&Events is a unique Association Management Software that allows users to manage the complexities of contacts with multinational, governmental and inter-related organizations in a system that is both sophisticated and easy to use. The integration of this powerful tool with a comprehensive event management package provides all the elements necessary to ensure a successful congress, training seminar or conference without having to juggle between several different programmes. Standard functionalities include contact management, the ability to share a centralized database, integrated event management, including subscriptions and invoicing...

BH&A® BeCreative

Faced with a growing demand from communication agencies themselves for a simple yet powerful solution that would allow them to focus on their creative work, BH&A naturally developed BeCreative with end-user involvement from the outset, from creative and lay-out teams to account and production people. Targeted directly at agencies, publishers, DIP companies & designers, BeCreative is the first creative project management software based on FileMaker, ensuring it can run both in Mac and PC environments.

BH&A® Hosting

Hosting your databases with BH&A will offer you many advantages:



- because of their location, their bandwidth and their performance, our servers are up to 10 times faster -for European clients- for heavy routines- than FileMaker competitors located on the American continent,
- you avoid the expensive acquisition of a FileMaker Server,
- your offices and databases are accessible from anywhere,
- you only need an internet connection and the FileMaker Pro application (versions 9 through 11), whether you use a PC or a Mac,
- you could even access your database via your iPhone or iPad thanks to FileMaker Go

Targets and References

- SMEs with 2 or more workstations
- Large companies
- National and international associations
- Communication agencies, design companies, DIP & publishers...

References

http://www.bh-a.com/index.php?option=com_content&view=article&id=81&lang=en

Innovative aspects/Advantages

BH&A business solutions—whether "made to measure" or adaptable—are always based on FileMaker technologies, ensuring the flexibility later developments will require, combined with FileMaker's robust technologies, compatible with both PC, Mac and iOS environments. BH&A's Platinum membership within the FileMaker Business Alliance translates into unparalleled professionalism & service levels.

General description

Blue4You is a trend-setting interactive communication agency located in Brussels. 'Fine Art in Web Technologies' is what we stand for. Our approach revolves around the combination of 3 essential skills: Strategy, Creativity and Technology. While Strategy always claims the leading role, all 3 skills are constantly pushed towards Excellence by a team of talented professionals who place customers' satisfaction at the very heart of their commitment. Blue4You develops rich customer-tailored communication tools delivering strong results to an increasing range of institutional and corporate customers, Not to mention a selection of innovative in-house projects that are constantly on the move. As we deeply believe that communication is a state of mind, we endeavour to offer a fulfilling and rewarding work environment to our team. Doing so, we have gathered a great bunch of talented people whose faithfulness is equal to our customers'.

Developed products

Nomadmailer is a made-to-measure multi-user, multi-language, multi-level e-newsletter generation tool allowing to blend inputs from a central organisation with those of its local relays. As such, Nomad allows a central organisation to address the end-readers in their own languages with a mix of general themes and local issues; in line with Communication Best Practices.

Amongst other features, Nomad allows a central organisation to:

- Manage its library of e-newsletters
- Create an eye catching html newsletter
- Share it with its local relays to adapt some contents
- Manage all lists of subscribers
- Send, on the fly, all modified versions of the newsletter; this centrally or locally
- Enrich the communication with add-ons such as statistics, polls, thematic forums or comments

Nomad mailer is specially designed for the institutions and corporations who wish to achieve optimum 1 to 1 communication with their end-readers.

Targets and References

Thanks to its high versatility, Nomadmailer is the ideal proactive communication tool for multi-level organisations such as:

- International Institutions
- Corporations with different departments or local subsidiaries
- Local administrations
- Political parties and unions
- Franchisers
- ...

Nomadmailer has namely been implemented at the European Economic and Social Committee (EESC) to allow each of the EESC 344 local members to send their own version of the institution newsletter blending EESC and personal issues in all European Community languages.

Innovative aspects/Advantages

Nomadmailer is a multi-level/multi-user/multi-language e-newsletter generation platform allowing to build e-newsletters that may gather central (originating from the "parent" organization) and local originating from the "children" organizations) inputs in many different languages. The typical Nomadmailer e-newsletters is split in different zones. Some of these zones are kept for the central organisation to communicate on general themes while others can be used by local relays to address their own issues. Besides, a personalized introductory text can be added by the local relay. All features issues such as graphic environment, structure of the contents, functionalities or languages are project-tailored and customized at the time of activating your Nomadmailer platform. By blending local and central inputs, Nomad mailer will allow you to enrich your communication approach.

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Jean-David DE LATHOUWER

Function
Business Development Manager

Date of Establishment
2003

Activities in others countries
European Union



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Contact person
Luc JACOBS

Function
CMO

Date of Establishment
2006

Number of Employees (in Brussels)
4

Turnover (€)
250 000 €

Activities in others countries
Spain, Portugal, Romania,
Bulgaria, Asia, MENA, Africa



General description

BlueTalk is specialized in providing white label Mobile Community software for Media groups and Right Owners.

Developed products

BlueTalk has developed the platform TeamBlogger. TeamBlogger is a platform combining the best live scoring news and scores from various sport leagues with unparalleled interactivity between the fans. The service is available via a family of mobile devices apps and web apps. This includes iPhone, Android, Nokia, Samsung, Windows phone, Blackberry etc...

The apps are offered under white label and can be configured as desired by the client. These can have the brand of a famous sport newspaper or a famous sport club. The aim is to make the community bigger so that fans are reunited for the best of the sports.

The platform interconnects with the standard mainstream social networks as facebook or twitter. It also proposes several monetization mechanisms through rich media advertising and various types of games that the fan can play.

Targets and References

Sport and Football clubs: SL Benfica of Portugal, Bursaspor of Turkey, TP Mazembe of Zaire, Badminton World Federation.

Telecom Operators: Indosat of Indonesia, Viettel of Vietnam.

Media Groups: Think Media of Belgium.



General description

Bluevision is specialized in Web-based Intelligence Solutions. Bluevision develops innovative applications which can be accessed through an internet browser. Bluevision's focus is to simplify the flow of information in organizations, optimizing security of corporate intelligence and reducing operational costs. The following activities are among our main practices:

- Magento expert
- E-business and development of applications for exchanging and routing of information
- E-commerce and online sales
- CRM web-based
- Development of tailored software solutions

Developed products

Bluevision e-commerce

Magento modules and advanced Magento configuration

Bluevision Smart Document

Modular document management solution, based upon optical character recognition technology of IRIS. Scanning of documents, automatic recognition of content and digital routing of documents are amongst the functionalities of this web-based application. This modular solution can easily be adapted to the activities of a diversity of sectors (including Transport and Logistics, medical sector, horeca, public administrations).

Bluevision Smart Invoice

Software solution for approving processes and archiving of supplier invoices, with a direct Link to all well known accounting software programs available on the market.

Bluevision Intranet

A flexible intranet solution with possibilities of sharing disk space and agenda's, interactive work environment, project and task management system.

Bluevision Project Manager

Project management solution which is completely web-based and user friendly.

Targets and References

- Small and medium sized businesses
- Hospital organizations
- Horeca
- Transport and Logistics
- Construction businesses
- Service organizations

Innovative aspects/Advantages

- Solutions 100% WEB-based perfectly fitting to organizations with multiple locations!
- Partner of IRIS and Adobe!
- Modular based applications which can easily be adopted to each working environment!
- Hosting of applications for centralisation of security and backups!

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Jean-Denis SCHAMPAERT

Function

Development Manager

Date of Establishment

12 July 2004

Number of Employees (in Brussels)

20

Turnover (€)

1 200 000 €

Activities in others countries

Luxembourg, France, The Netherlands, Middle East



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Jean-Louis VAN MARCKE

Function
CEO

Date of Establishment
2000

Number of Employees (in Brussels)
25

Activities in others countries
Belgium (Bobex.be), France (Bobex.fr), The Netherlands (Bobex.nl), United Kingdom (Bobex.co.uk), Germany (Bobex.de), Sweden (Bobex.se)

bobex.com
Buy and sell smarter

General description

Bobex (Buyers Online Business EXchange) is specialized in online marketplaces.

Bobex offers solutions that improve business relations between buyers and suppliers. On these 'business-to-business' and 'government-to-business' trading platforms, supply and demand are matched through online request for proposal system. Buyers submit their requests for quote and matched suppliers can bid on line.

Bobex creates private procurement platforms (customized sourcing applications in different vertical industries) as well as open b-to-b marketplaces (horizontal marketplaces).

Developed products

The Bobex applications offer comprehensive solutions assisting buyers to enhance productivity and reduce costs. These platforms help organizations optimize their sourcing processes, from definition of requirements to supplier management, negotiation and supplier selection. Bobex streamlines the processes by empowering employees and suppliers to collaborate. This results in decreasing process costs and cycle times.

The platforms are delivered in ASP mode and thus require no investment in infrastructure. Bobex also offers a vast range of customized solutions to rapidly create new marketplaces. Solutions are implemented in a matter of weeks.

Targets and References

The Bobex know-how and methodology already delivered significant results with more than 300.000 European companies (large corporations, SME and public administrations) use the Bobex sourcing tools.

Innovative aspects/Advantages

Bobex is the leading operator of horizontal on line marketplaces in Europe The company offers open and private sourcing solutions The infrastructure can process a large amount of requests for proposal [RFP] The proposed solution allows for a significant reduction of the costs related to sourcing activities Procurement processes and performance are hereby also optimized

General description

Business Software Consulting (BSC) has 20 years of experience in the

- development of financial information systems and is a consultancy
- compagny supplying automation solution.
- We supply automation solutions in the following domains :
- Integration and process of data
- Control and reconciliation
- STP management of exceptions and risk control
- Process automation
- Dynamic and multi-dimensional analysis and reporting (BI)

Developed products

BSC's solutions portfolio includes :

- Cash reconciliations (nostrii, internal accounts)
- Securities reconciliations (transactions & statement of holdings)
- Forex & MM reconciliations
- Main accounts' controls (Subsidiaries ó Head-Office)
- Mirror accounts control (B2B securities services)
- Options & Futures control
- Equity brokerage control
- Orders book reconciliation (pending orders)
- «System to system» controls (e.g. data migration)
- Single control for Cash & Securities transactions
- (Cash messages enhancement with ISIN code, Quantity, etc.)
- Transactional chain controls : Orders lifecycle monitoring.
- 3 Sources Corporate Actions' notifications control :
- Telekurs,
- FTID,
- Finalim
- Customers Portfolio Transfers STP Management :
- Follow-ups
- Customers reports
- Instructions generation to custodians (MT540)
- Confirmations control (MT540 ó MT544)
- Messages validations to general ledger (holdings up-dating).
- Funds Transaction STP Management (Swift MT502+509+515)

Targets and References

Banks, Private Banks, Business-to-Business providers (Outsourced Processing), Application

Service (HUB configuration), Services Bureau Providers, etc...

References: on demand.

Innovative aspects/Advantages

XMS is a generic platform =- major advantages: Ability to integrate all standard and non-standard message formats: SWIFT, SIC & EUROSIC, SECOM, CODA, flat files ,CSV, ..), EXCEL, XML, EUCLID (Euroclear. Output adaptability [flexibility depending on: reconciliation type, user profile, etc].

Matching Logic key abilities

- Multi-source reconciliation
- One to one, one-to-many and many-to-many reconciliations (n to m)
- Unlimited reconciliation scenarii (matching rules sets)
- Unlimited reconciliation rules per set (matching rules)
- Restrictions (filters) on matching set (reconciliation scenario) and/or on rule. For example: a specific scenario can be applied to a specific group of accounts, or a specific rule can be applied to the processing of all transactions belonging to a given type, etc.
- Any data field of the record can be used as a criterion in a comparison rule
- Advanced aggregation functions allow reconciliation with tolerances (e.g. to eliminate rounding errors, etc.)
- Possibility to add complementary data fields (e.g. for internal references)
- Data enhancement capability to get rid of poor/weak data, incomplete information, differently/misquoted referenced information
- Multiple matching process (a given transaction can be simultaneously offered in several reconciliation proposals)

In SIP mode, XMS allows to:

- Enrich, enhance & complete an information (data flow)
- Convert from one data format to another (e.g. from Excel spreadsheet to SWIFT messages, etc.)
- Generate messages (on any format) and connect to the ad hoc interface for delivery
- Connect to other systems involved in the workflow (front, middle and back office tools, inter-bank messaging tools)

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Contact person

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Function

Project Manager

Date of Establishment

15 July 2003

Number of Employees (in Brussels)
6

Activities in others countries

Switzerland, Luxembourg, France



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Contact person
Diederik VANDERLINDEN

Function
Sales &Marketing Director

Date of Establishment
1983

Number of Employees (in Brussels)
more

Turnover (€)
72 500 000 €

Activities in others countries
Luxembourg, France, The United Kingdom, The Netherlands, Germany, Switzerland, Russia, Morocco, Poland, Singapore, China, Indonesia, Australia, New Zealand, Malaysia, Philippines, Vietnam

General description

Callatay & Wouters is a leading software and services provider for the banking end finance industry. Founded in 1983, the company now employs over 600 highly skilled specialists who are armed with dual competency in both information technology and the banking professions. Callatay & Wouters has successfully delivered its solutions to numerous banks, several of them being members of international groups, such as Fortis, ING, BNP-Paribas, Rabobank, Commonwealth Bank Australia. The company has developed a strong network of partners and integrators. The company recognizes strong annual growth, while maintaining a remarkably healthy balance sheet and high profitability. Forty percent of its capital is held by institutional investors and 60 percent by its founders. The quality of solutions, high degree of specialization in the banking sector, as well as experience gained from the numerous projects, are the key that have contributed to the success and the current reputation of Callatay & Wouters.

Developed products

Thaler is an integrated banking solution designed to manage the products and operations for securities, deposits, loans, payments and treasury. The solution also offers an Internet-based front-office for end customers and branches.

Targets and References

Thaler is currently used by 45 banks in 18 countries, representing the major banking domains of retail, private and wholesale. Several of them being members of international groups, such as Fortis, INS, BNP-Paribas, Rabobank, Commonwealth Bank Australia.

Innovative aspects/Advantages

Thaler enables banks to grow in size and presence and supports quick time-to-market of a variety of products and services to strategically differentiate against competitors. The high degree of automation and the online feeding of the accounting and analytics layer results in an important reduction of a bank's operational costs and risks.



General description

Cockpit Group defines and implements Management Cockpit for companies between 50 and 1000 people. Cockpit Group has more than 20 years of experience in KPI and has implemented more than 200 Cockpit Dashboard in the last 5 years.

Cockpit Group

- Delivers project and training around KPI, Cockpit and dashboarding
- Implement Cockpit View (in-company or in Saas)
- Provides expert consultants for dashboard, reporting and controlling

Developed products

Cockpit view is a BI tool specially designed for executives, business controllers and analysts to create, feed and share interactive and dynamic dashboards. The solution provides a powerful and intuitive interface allowing the users to create KPI's by few clicks. Cockpit view is the state-of-the-art solution for business visualizations respecting all ergonomic rules to present effectively important data's to decision makers.

Cockpit view integrates analytic functions such as color coding, drill-down, drill-through and warnings to explore data intuitively and allows users to design without constraints the ideal dashboards for operational and strategic purposes.

The application is web-based and can be installed on your server or hosted on our side (SaaS) depending on IT governance and availability.

Cockpit View is a BI suite containing 4 main components ensuring the following functions:

Cockpit Portal

- Create your strategy map and integrate your KPI's library in a central collaborative portal
- Add collaborative functions such as comments, action plans, Hyperlinks, Documents, ...

Cockpit Designer

- Create intuitively your Dashboard/KPI's with Drag and Drop facilities
- Connect your dashboards on-line to your data repository (datamart or OLAP cube)
- Include analytical functions (Drill down/through/up) using drop-down menu, hierarchy,...
- Enhance your dashboards with ergonomic graphical components (Gauge, Bar chart, Bubble chart, Pie chart, ...)
- Design web services and dashboard interactivity using triggers

Cockpit Reader

- Consult Dashboards/ KPI's developed with Cockpit Designer in a ready-only mode
- Use pre-defined Dashboards provided by our KPI's libraries

Cockpit Loader

- Load Unstructured Data (Xls, Xlsx, Txt, Csv)
- Create Forms for manual encoding
- Validate Data before publishing
- Follow-up Data loading
- Could be integrated with ETL scripts

Targets and References

Our expertise in KPI's definition and implementation relies on 20 years of experience and dashboard implementation for customers in several sectors. Companies like Bruxelles Airport, KBL, Accor, Siemens, AGC Europe (ex-Glaverbel), Chiquita, ORES, Lego, Fluxys, Curver, IOC, O'leteren, NRB... , several SME's like WIN, BIA, Cetrel, Design Board,... and public organizations such as the CERN, Cliniques Universitaires Saint Luc, STIB, Foundation Against Cancer, ECA VAUD, FIBA... have trusted our approach to define and implement their decisional dashboard.

Innovative aspects/Advantages

Pre-defined dashboard

- by sectors (private banking, industry, SPF, federation, non-profit, services)
- by functions (financial, sales, process, HR)

The concept Management Cockpit has been invented by a neurosurgeon to optimize the way people understand the information.

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Contact person

Grégoire TALBOT

Function

CEO

Date of Establishment

1989

Number of Employees (in Brussels)

14

Turnover (€)

2 000 000 €

Activities in others countries

France, Switzerland, Luxemburg, Portugal, Morocco, Canada



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Felix VAN DE MAELE

Function
CEO

Date of Establishment
19/06/2008

Number of Employees (in Brussels)
13

Activities in others countries
Global



General description

Collibra's 'Business Semantics Glossary' supports you in launching your Data Governance program:

- Organize: set up your data governance council and organizational responsibilities;
- People & Process: set up and assign roles & responsibilities, and decision process workflow;
- Document: business and data definitions, taxonomies, rules and policies;
- Operationalize: lineage, generation of data models, integration with DQ and MDM, search anywhere.

Developed products

Business Semantics Glossary

Collibra's 'Business Semantics Glossary' supports you in launching your Data Governance program:

- Organize: set up your data governance council and organizational responsibilities;
- People & Process: set up and assign roles & responsibilities, and decision process workflow;
- Document: business and data definitions, taxonomies, rules and policies;
- Operationalize: lineage, generation of data models, integration with DQ and MDM, search anywhere.

Targets and References

- Department of Economy, Science and Innovation
- Departement of Education
- Johnson and Johnson
- ING

Innovative aspects/Advantages

Business-focused:

the software is focused on a business audience, and has a business-friendly user interface, as well as the capability to follow the organizational structure and workflow.

Semantically underpinned:

the software handles everything from terms and their definitions, over business concepts and relations, classifications schemes, taxonomies, to full ontology and business rules.

Social software:

the software is very strong in terms of collaboration and user interaction.

General description

ContactOffice Virtual Office service

ContactOffice offers an online collaboration application accessible through a browser. More than 450 000 users are presently managed by ContactOffice. A team of 10 people with complementary skills and a highly experienced R & D team. The virtual office is available in the following languages: Dutch, French, German, English, Italian, Portuguese, Spanish and Swedish, and is delivered to companies all over the world. ContactOffice is backed by strong financial partners.

Developed products

Access your office from anywhere

The ContactOffice collaboration suite includes all the applications needed for organization, planning, administration and management of your work: Calendar, mail; document management, task management address Book, ... It allows to create or join groups in order to collaborate, communicate and exchange data with people sharing the same interest. ContactOffice positions itself as a central repository for data where people can access their data from any device.

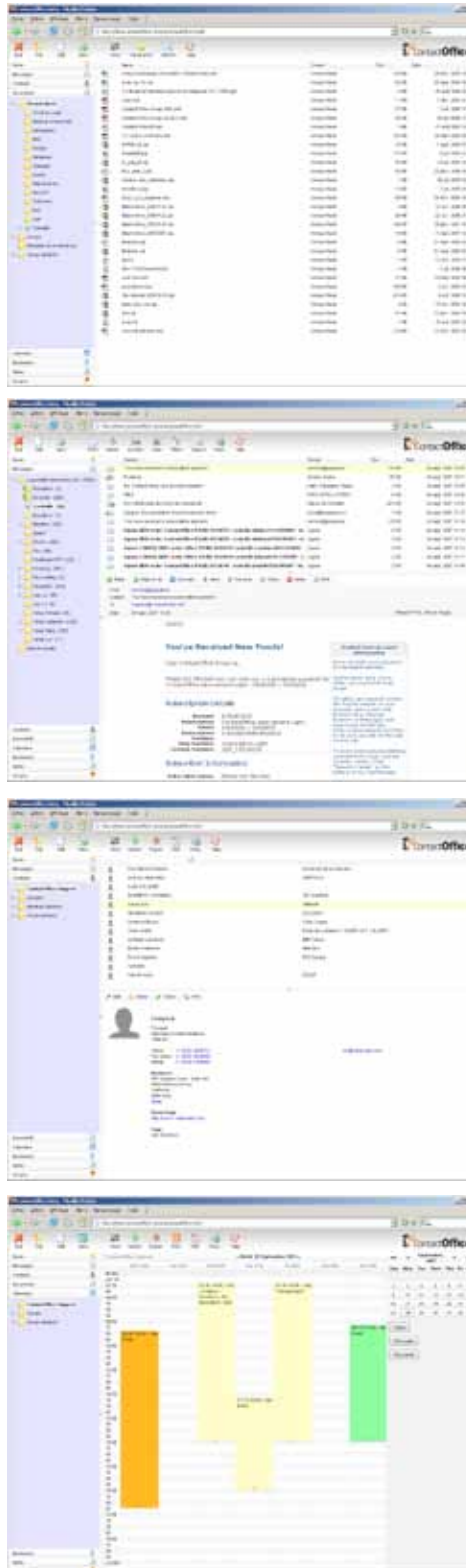
Targets and References

- Orange (Belgium)
- Sciences po (France)
- Suez/Electrabel (Belgium)
- TNT (Belgium)
- GlobalOffice (The Netherlands)
- Fnaim (France)

Innovative aspects/Advantages

By integrating our application you will be able to:

- Reduce cost of ownership and maintenance charges with a solution that is less expensive than individual components or traditional inhouse systems
- Reinforce relationships with employees or customers by offering them mobility and value added services
- Benefit from the latest technology and stay up-to-date at no risk thanks to a partner that totally controls its development



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Contact person

Patrick DE SCHUTTER

Function

Managing Director

Date of Establishment

1999

Activities in others countries

France, The Netherlands, United Kingdom, USA, Sweden, Spain Switzerland



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Contact person
Denis DRESSE

Function
Delegated Administrator

Date of Establishment
1992

Number of Employees (in Brussels)
8

Turnover (€)
700 000 €

Activities in others countries
France, Switzerland, Luxemburg
and Portugal



General description

DECIS was created as a spin-off of department of Management Mathematics (ULB-SMG) in 1992, specialised in information technology linked to decision-making processes. Over time DECIS specialised in 2 areas:

- People management + time and access control hardware
- Geographical Information System (GIS) + embedded hardware (PDA, GPS, GPRS)

Developed products

DECIS StaffPlanner

Planning management software:

- Building of schedules in a manual/automatic mode
- Holidays, illness, absences monitoring
- Mobile staff management
- Transmission of hours to the pay department
- Checking's versus schedules (leveling) + Access control
- Powerful and flexible reporting
- For medium and large organizations (over 3000)
- On main databases: MS-SQL, Oracle, Sybase, Informix, Firebird.

This suite includes the time profiling and access control modules (STPTime), the pay module (STPPAY), the Web consultation module (STPNet) and HR management (STPeople).

DECIS GeoSupport

Cartographical software for vehicle tracking:

- GeoTeam (building of teams onboard vehicles)
- GeoTalk (callcenter with and between vehicles)
- GeoCollection (cartographical tool for designing rounds)
- GeoGuidance (interactive guiding of vehicles)

This suite closely integrates with the StaffPlanner suite offering a unique management tool for the monitoring of vehicle fleets and especially with the problem of wastage.

DECIS Timekeeper

Timesheet management software:

- Simple interface for timesheet encoding
- Rich reporting for project monitoring
- Data exportation to invoicing systems...

Targets and References

DECIS StaffPlanner: hospitals and labour-intensive organisations (Saint-Luc University Clinics, Liege University Hospital Centre, Edith Cavell Hospital, Erasme, Bruxelles-Propreté, La Provencale...)

DECIS GeoSupport: organisations whose activities are deployed spatially (IBGE, Bruxelles-Propreté,

Roads authority, Maq Electronic, CRIB, Alcatel...)

or active in the area of waste collection.
DECIS TimeKeeper: IT teams, law offices, research centres, fiduciaries... (UMICORE, Bruxelles-Propreté...). All professions where work is organized in cases or tasks.

Development of applications: Any organisation: Procter & Gamble, Awiph, Bruxelles-Propreté, European Social Fund, Simone Pérelle...

Innovative aspects/Advantages

StaffPlanner: Automatic planning on the basis of "Constraint Programming". An extremely complete solution, allying itself with ERP, spanning planning to the preparation of pay, taking into account leveling and access control. This planning solution has been validated on large sites.

GeoSupport: In the area of waste collection, we are unique in offering a totally integrated solution spanning from staff planning, access control and time profiling of these staff, the planning of collections, their teams and vehicles, to the real-time monitoring of the execution of these rounds.

General description

Desktop Reporting is committed to employ the past experiences and the unique relationship with Google to build a set of tools that expand the Google Analytics platform and integrate perfectly in a desktop environment. Driven by a great team, who are very passionate about web analytics, Desktop Reporting creates both beautiful and functional software for internet professionals and online businesses that use Google Analytics every day.

Developed products

Dopac

Dopac for Google Analytics is our flagship product. This one literally brings Google Analytics to the desktop with a host of features that go far beyond the capabilities of Polaris and provide a full desktop analytics experience.

Dopac will be the base of all future extensions and developments. It is build with both the consumer in mind, creating a functional no-hassle way to work with Google Analytics, and with the strategy of Desktop Reporting in mind by creating a solid framework that can handle third party integrations and in-house rapid development.

Targets and References

Marketeers, managers of small or large companies, ...

Innovative aspects/Advantages

General features

- Dopac can receive push updates and upgrade automatically when a new version is out or when bugs need to be fixed.
- Runs on Apple OSX, Linux and Windows.
- Has both auto-install from the web and manual installation option.
- Can be started automatically when the operating systems starts.
- Has online/offline connectivity detection.

Account features

- Dopac can be configured with multiple accounts and multiple profiles.
- Dopac can instantly switch from account or profile.
- Account/profile configuration is locally saved in an encrypted format (either DPAPI or Keychain depending on the operating system) and is synced on every start-up.
- Account/profile configuration can be exported in an encrypted format and imported in another instance of dopac.

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Contact person
Jeremy AMANTE

Function
Chief Executive Officer

Date of Establishment
1 January 2011

Number of Employees (in Brussels)
3

Activities in others countries
85 countries across the world



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Contact person
Alexandre VANDERMEERSCH

Function
CEO

Date of Establishment
2008

Number of Employees (in Brussels)
7

Activities in others countries
France, The Netherlands, US



General description

Dialog Solutions is the specialist of software & services for market research & marketing. We provide solutions for companies willing to engage online with users: private community software, social community software, social widgets to showcase conversation on a website.

Our clients come to see us to generate insights in private communities, raise their brand equity, number of leads & conversion rates through smart use of social media conversations. We are the undisputed leader for innovative software & services to bring ROI from online conversations.

Developed products

We have developed the following software:

Private communities (Brandialog)

A private, secure micro-community for generating customer insight with a group of 100-500 users. Brandialog offers micro-survey, themed discussions, multi-media reactions, voting & numerous other features to drive insights into a private community, available only upon invitation. Private communities are great to explore issues, co-create campaigns, products, give missions to people, etc...

Community software (Dialog Cube)

Web Conversation software tailored to the specific features of the social Web. DialogCube is the next generation online forum, with enables quick categorization, full inclusion of social conversations, & better, more profound reach & engagement of end users. Conversations can start on Twitter then continue on the platform, to finish on a Facebook page.

Social media tools & plugins (Dialogfeed)–cfr www.dialogfeed.com

Social Media Conversations on your Website, smartly. Dialogfeed enables clients to monitor their key social channels, respond to users and republish their content & conversation into widgets on various Web sites. Dialogfeed is used to manage social media presence, boost revisits, 'humanize' a brand by showing faces, drive conversion rates by showcasing testimonials, etc...

Targets and References

We work mostly in B2C across all sectors, and sometimes in B2B.

Our clients include L'Oréal, Danone, DB Apparell (DIM), MasterCard, Deutsche Bank, Touring, FIEB, Stassen, Delta Lloyd Life, EXKi, Newtree, Electrabel (GDF Suez) and many others

Innovative aspects/Advantages

Our software is highly innovative on the following aspects:

- Dedicated to specific business roles: private community to boost research, community software to boost engagement, Search engine optimization, conversion rates
- Next-generation: the social web has evolved, but it does not mean everything should happen in social media. Our software takes into account social media by natively including it
- Globally unique features: a smart aggregation of social conversations into one or multiple widgets, with appropriate control to hide/highlight specific conversation. Dialogfeed is the first & best tool for the emerging field of 'Social Content Optimization'

SUPPLY CHAIN MANAGEMENT (SCM)
 HUMAN RESOURCES (HR)
 INDUSTRIAL&MANUFACTURING
 FLEET/GEOGRAPHICAL INFORMATION SYSTEM
 (GIS)

BUSINESS INTELLIGENCE (BI)/SEMANTIC

General description

D-Sight is a spin-off from the University of Brussels (Université Libre de Bruxelles) offering decision aid solutions. The company is specialized in the field of multi-criteria decision aid and develops dedicated software, training material and consultancy services in this area. The products are based on the latest available research evolutions and allow decision makers to understand and structure their decision problem in order to facilitate and to justify the choices they make.

Developed products

D-Sight software helps decision makers when they need to compare different alternatives and select the best one. More particularly, this decision support system is designed for problems taking into account multiple conflicting criteria / objectives.

D-Sight comes with a set of tools allowing the decision process to be more transparent and to justify the choices made.

D-Sight offers a flexible interface that can be customized to the user preferences. In addition, many plugins are already available bringing additional functionalities to the core of D-Sight such as interactive maps to visualize alternatives or a multi-actors / multi-scenarios module.

Targets and References

D-Sight has different application fields. It has currently successfully been used in the following areas:

- Procurement (Brussels Airport, Fluxys, ...)
- Railway Design (Italferr)
- Teaching (ISAE, UTC, ULB, VUB, UQAM ...)
- Research (German Aerospace Center, STDF, ...)
- Environnemental Studies (Ecorem, Région Wallonne, ...)
- ...

Innovative aspects/Advantages

D-Sight is a dedicated decision support system. It provides an intuitive solution based on a well-known and established methodology. Thanks to an easy-to-use framework, decision makers can work faster and standardize their decision process.

D-Sight comes with efficient sensitivity analysis tools to confirm the robustness of a choice. It brings more transparency in the decision process and allow decision maker to justify the decision made.

Finally, D-Sight's visual and interactive tools facilitate communication among the different stakeholders to identify the best solution.



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 Quantin HAYEZ

Function
 Owner

Date of Establishment
 16th February 2010

Number of Employees (in Brussels)
 2

Activities in others countries
 Selling worldwide



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Contact person
Guy DE SMET

Function
CEO, Sales Director

Date of Establishment
November 1999

Number of Employees (in Brussels)
43

Turnover (€)
2 500 000 €



General description

DS Improve is a Belgian company specialized in IT services and tailor-made software development. During its 10 years of expertise, with the help of its own R & D department, the company also developed and edited some in-house software. Core activities are software development, consulting, ICT support & maintenance and visual communication. Strong fields of expertise cover virtualization, open source and 3D real-time programming.

Developed products

Haeva

The real-time 3D engine Haeva has been developed by DS Improve to help architects and real estate promoters with real decision and marketing tools. The product is used in production by the DS Improve sister company : Immeractive

Targets and References

3D Architecture/3D Urban planning

- We bring to the urban planning and construction industry an efficient and flexible tool which constitutes an alternative to traditional scale models.
- We recreate virtually the area of interest and we take care of the real estate projects integration into the existing area.

Institutional / Museums

- We bring cutting-edge technologies used in the gaming industry to promote the cultural heritage of a city/a region during shows/exhibitions or as permanent setups in museums.
- We recreate virtually the historical area and enable the visitor to navigate freely with the possibility to time travel as an option.

Custom technology

- We also provide the internally developed custom technology as well as the high-end 3D visualization hardware & display setup to present the real estate project in the best conditions, enabling free movement and observation of the points of interest from different points of view.

Other products

- DS Estate (software for real-estate agencies)
- e-Consulting (software for managing human resources, timesheets, projects)
- DS Audit (software for managing onsite auditing resources)

See our websites www.dsimprove.be, www.dses-tate.be, www.immeractive.com

From the SME to the large company, DS Improve worked within its 10 years of activity with more than 400 clients, including Fabricom, Glaverbel, Siemens, Belgacom, Isabel, ...

Innovative aspects/Advantages

Fully Interactive

- Real-time interactive 3D allows you to navigate freely inside the reconstructed environment, in contrast with a movie where you are totally guided and unable to choose your position or view angle. Moreover with real-time 3D it's easy to instantaneously compare various versions of a same building by simply pressing the keyboard,

Big screen & projector

- Real-time interactive 3D gives its full potential on large displays and projector rooms.

Stereoscopy

- Significant progresses have been realized these last years concerning stereoscopic 3D view.
- Progresses were made in term of quality and in term of affordable prices for the solutions.

Web 3D : 3D on the Internet

- We can produce high-quality virtual models that are optimized for the web and accessible to multiple users. We adapt the display resolution for the web and reduce the effects and models complexity comparing to our standalone solution for large displays.

Mobile 3D : Apple® iPhone® & iPod Touch®

- We can produce high-quality virtual models optimized for the Apple® iPhone® and iPod Touch® platforms.

General description

Software for self-employed persons and for small and medium-sized enterprises. Bookkeeping, Invoicing, stock management. Stand-alone or SQL network. EBP proposes also solutions for professions: Accountants, construction industry, retail. EBP offers support to start, helpdesk based in Brussels and training.

Developed products

Devis & Facturation, Gestion Commerciale, Gestion Commerciale Pro SQL Comptabilité, Business Plan, Bâtiment, Bâtiment Pro SQL, Point de Vente, Mon Association.

Offerte en Facturation, Commercieel Beheer, Commercieel Beheer Pro SQL, Boekhouding, Business Plan, Bouw, Bouw Pro SQL, Vzw's en Clubs

Targets and References

- More than 15.000 users.
- A national distribution network
- National presence in the wholesale (Fnac, MediaMarkt, Makro, Carrefour Planet...)
- Well known partners (professional federations, banks, prescriber)
- Our software is adapted for self-employed persons en small companies (1-4 persons) and medium-sized enterprises (4-50 persons).

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Contact person
Luc KAHN

Function
Managing director

Date of Establishment
2003

Number of Employees (in Brussels)
3



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Contact person
Jean ELMER

Function
Manager

Date of Establishment
2002

Number of Employees (in Brussels)
3



General description

Ecosoft is a young dynamic company which has combined its IT skills and specific business expertise in the field of the real estate administration. Ecosoft has developed a complete set of programs which have been integrated into a coherent software package.

Developed products

- EcoSyn: for the management of the expenses
- EcoGes: for handling the goods under management
- EcoSoft: EcoSyn + EcoGes
- EcoBur: for the administration of the static data: contracts disasters works etc
- Eco0AG: for the management of the general assemblies using optical reading (bar codes). A must with the new law.
- EcoWeb: Interactive Web site for querying the client accounts and the general ledger. A must with the new law.
- EcoObs : Management of the users, the period reports, and visualization accounting through all the accountings. A must for the manager...

All our products are written in Java (object orientation design) and run on any type of network (client server / terminal server, Citrix). Supported CBs include: Sql server, DB2, Oracle, etc. Our products are tn-lingual: french, dutch, English Interfacing with other softwares is straightforward. Microsoft Access is used as a standard reporting tool.

Targets and References

Real estate managers, assets, managers, insurance companies, banks, etc. any type of player involved in the properties management. We have clients all over Belgium: Brussels, Liege, Charleroi, Anvers, Mons, Wavre, Nivelles, etc.

References :

Lamy, Generali, Fimbrux, C21 Mons, Housing, Pôle Concept, etc...

Innovative aspects/Advantages

The whole functionality of the package is the result of 20+ years analysing and serving the business of properties management, including hands on experience in this field. Ecosoft is certainly one of the most matured and complete software in this arena. Our offer is permanently updated in compliance with the rules of the various regulatory authorities and using the modern technologies, Internet, etc And, last but not least, at a very competitive price!

FINANCE, ACCOUNTING&ADMINISTRATION
 CONTENT&COLLABORATIVE MANAGEMENT
 HUMAN RESOURCES (HR)
 BUSINESS INTELLIGENCE (BI)/SEMANTIC
 INDUSTRIAL&MANUFACTURING
 INFRASTRUCTURE&SECURITY
 ENTERPRISE RESOURCE PLANNING (ERP)

CUSTOMER RELATIONSHIP MANAGEMENT (CRM)

General description

Efficy, The CRM specialists

Invemaco started in 1998 as a lcompany for "contact management software'. In 1999 Invemaco took over 2 companies who had been distributing CRM software for over 10 years in the Benelux and France. In 2005, new shareholders invest in Invemaco to develop a new modern solution with the objective to be the new CRM refer ence of the European SMB-market: Efficy. In 2006, the official launching of Efficy propels Invemaco into the competitive market of CRM-software editors and now 25 people are active to support a 200 user/month growth (approximately 350 customers and 7000 users + 7000 extranet users). In 2009, Invemaco is rebranded as Efficy in order to focus on the main product: Efficy CRM.

Developed products

CRM Software

The term CRM is fairly new but in reality Customer Relationship Management has existed for quite some time. Maintaining a good and personal relationship with the customer has always been a cornerstone of business management.

Targets and References

Efficy was released in May 2006. It has currently a 200 users/month grow. In November 2009, 350 customers and 7000 users have chosen Efficy.

Among our references:

Kinopolis CIRB (Information Center of the Region Brussels) Liege Airport BECI (Brussels Enterprises Commerce & Industry) BlueBackup Corsendonk Transics Amadeus Hospitality

Innovative aspects/Advantages

Efficy Strengths

Customization

- Every company has her own needs for CRM. Efficy makes it possible to build a customized CRM system with state of the art technologies (Server Side Scripting, CSS like Interfaces, programmable workflow, ...)

Zero Maintenance Architecture

- Efficy's unique Zero maintenance architecture is protecting your investment. Investing in building and customizing your own CRM solution is a big investment. With Efficy an upgrade fully integrates every custom development you made. This will spare time,

money and quality control to your company (up to 30-50% of the initial cost with a classical CRM).

Ergonomic and user interface

- Efficy is optimized for web usage: this pLace Efficy among the fastest CRM available.
- Google-Like searching
- Every CRM entity (contacts, companies, projects,...) is searchable like in 000gle (not one search field anymore).
- In a contact, a company, a project, ... every List of detailed content (eMails, actions, documents, ...) is also searchable (google-like as well).

Query views

- Commercial people have different needs than administrative: why should they share the same vision on the data's? Efficy Let the users configure his own view on the data's. Efficy is not only the CRM of the company; it becomes the one of each user!

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Function

CEO

Date of Establishment

2005

Activities in others countries

Belgium, The Netherlands, Luxembourg, Germany, France, United Kingdom



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Contact person
Ombeline BLONDEL

Function
Marketing Manager Southern Europe

Date of Establishment
1999

Number of Employees (in Brussels)
20

Activities in others countries
Argentina, Austria, Belgium, Brazil, China, Denmark, Finland, France, Germany, Italy, The Netherlands, Norway, Portugal, Spain, Sweden, Switzerland, United Kingdom, USA, Hong-Kong, Israel



General description

Emailvision are worldwide leaders in delivery smart email, mobile and social campaigns. Emailvision started with a vision for the next generation of customer relationship marketing and quickly evolved into a global leader providing SaaS campaign management solutions for email, mobile, social marketing and customer intelligence. The Emailvision mission to provide excellence in technology and services for online relationship marketing. The company is majority-owned by Francisco Partners of California, and is led by the same visionary leaders who founded Emailvision in 1999. With offices in 19 countries, Emailvision delivers 5 billion messages per month on behalf of more than 4,500 clients worldwide. The organization provides a pioneering technology platform, industry-leading deliverability rates, in-depth relationships with more than 150 global ISPs, and best-in-class client services. Emailvision's unprecedented quality of service is driven by 12 years of research and development and by the organization's 600 passionate employees—who are dedicated to helping customers harness the exceptional potential of email and social marketing.

Developed products

Our solution

Campaign Commander enables your marketing team to execute highly targeted campaigns that increase the relevance and profitability of your marketing programs. Campaign Commander Enterprise edition contains Customer Intelligence, Email, Mobile and Social Marketing campaigns management.

Customer intelligence

Campaign Commander enables rapid exploration of client data to visualize customer groups by profile, relationship, explicit interests, relationship to the brand, buying frequency and much more. Millions of records can be analyzed in seconds with drag and drop features that make data analysis easy-to-use and extremely accessible for online marketing teams. Immediate integration between Customer Intelligence and Email & Mobile saves days or weeks of effort to integrate data analysis with campaign management.

Email and mobile

Campaign Commander's intuitive features step users through the basics of email marketing with planning, testing, deliverability monitoring, list management, and reporting tools. Users of Campaign Commander rapidly move on to more advanced campaign execution involving segmentation strategies, triggered marketing, integrated email & social campaigns, and more. Comprehensive

product features, complete internationalization capabilities and client support and services teams who guarantee customer success, make Campaign Commander the leading choice for today's online marketer and the leading technology for online relationship marketing.

Social media

Campaign Commander provides unique functionality that enables social media marketing to be organized by initiative, scheduled for round-the-clock conversations, scaled across teams, and measured for impact. Campaign Commander enables you to gain immediate control your accounts across all of the major social media channels. A dashboard with key performance indicators (KPIs) shows response rates so activities can be adjusted real-time. Reports show results from channels, campaigns, and much more. With this functionality, you can reach larger audiences and create higher impact social engagements.

Targets and References

Professional Marketers: delivering mission-critical revenue generating campaigns.

Corporate Marketers: delivering campaigns through business units, regions, or brands

Digital Marketing: Agencies delivering campaigns on behalf of end clients

Unilever, Ikea, Citroën, Electrabel, Delhaize Group, Staples, hp Invest, telenor, Mondial Assistance, Mercedes, Eboutic.ch, Venca, Danskin, habitat, opodo, Peak, Filofax, Mothercare, Brussels Airlines, Toshiba, Bredbands Bolaged, Belgacom, Nationwide, Bilbasen, dba.dk, Horselover, Future, Ecolab, Fodor's, 3Suisse.fr, ACM Hallmark, Digital River, BNP Paribas

Innovative aspects/Advantages

Emailvision is the first company to deliver an integrated SaaS solution with Email, Mobile, Social marketing & Customer Intelligence for marketers. This is an industry-first. No one has delivered:

- A SaaS solution for Customer intelligence
- An integrated SaaS solution between customer intelligence and email / mobile marketing

General description

ERTMS Solutions is a Brussels-based company developing ERTMS software and services since 2004. In a 6 years timeframe, ERTMS Solutions built a global customer base, with names ranging from Ansaldo STS, a leading ERTMS signalling systems vendor, to INFRABEL, the Belgian infrastructure manager. ERTMS Solutions is today active in 9 countries from Western Europe to Asia. Initially a product-based company, ERTMS Solutions has seen increasing demand for local, cutting-edge ERTMS services. This demand originates from all actors involved in developing, using or maintaining ERTMS trackside and onboard equipments. A first successful assignment with the Belgian infrastructure manager, INFRABEL, validated the business case of specialized ERTMS services. More information is available online on ERTMS Solutions homepage: <http://www.ertmssolutions.com>

Developed products

- ERTMSFormalSpecs: formal specifications of ERTMS specifications
- ERTMSCamCorder: integrated tool for ERTMS onsite testing
- Software Libraries for all ERTMS communication protocols
- TripleF-Sniffer: analyzer for all ERTMS protocols
- ERTMS Services

All product brochures and documentation are publicly available on <http://www.ertmssolutions.com/> website.

Targets and References

ERTMS Signalling Systems suppliers:

- Bombardier
- Alstom
- Siemens
- Ansaldo
- Invensys
- Thales

Railway undertakings

INFRABEL

Innovative aspects/Advantages

Market Leader in BRIMS Software and services for ERTMS vendors and users



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Contact person

Stanislas PINTE

Function

Sales Director

Activities in others countries

France, Spain, Italy, Denmark, Sweden, China, Japan

ERTMS SOLUTIONS

EURO TOP COOPERATION PARTNERS

CONTENT&COLLABORATIVE MANAGEMENT

CUSTOMER RELATIONSHIP MANAGEMENT (CRM)
INFRASTRUCTURE&SECURITY
MEDIA DEVELOPMENT

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secretariat@eurotop.be

Website :
www.eurotop.be

Contact person
Jacques VISEUR

Function
Managing Director

Date of Establishment
16 May 1990

Number of Employees (in Brussels)
6

Turnover (€)
1 429 384 €

Activities in others countries
Creation of internet websites,
advertising et visual
communication, management
and communication consultancy,
internet collaborative platforms
and project administration
software, conference organization
IT support



General description

Euro Top Cooperation Partners is a corporate management and communication consultancy with a proactive and innovative approach. We provide a full range of services that guides parties from the first need analysis to the final result. Euro Top specialises in project management, communication, internet collaborative platforms and project administration software, web design, web development, communication, extranet, conference organization IT support.

Developed products

Xtranet-ISA is a complete Online Management Application for large projects and workgroups. Xtranet-ISA allows participants of any consortium, company or organisation to interact with and to monitor their workgroups, documents, agenda, budgets, e-mails and other tasks on a straightforward and real-time Internet basis.

Some key concepts and functionalities

- share documents / reports /
- budgets with partners in a consortium
- working group management
- project management (tasks, reports, budgets,...)
- meetings and events agenda
- discussion forum with moderation
- event registration functions
- advanced search function
- automatic e-mail reporting with
- news (documents, messages, ...)
- personalized desktop
- "to do" list and many more

Advanced management and monitoring functions

- mailing functions with pre-build lists of recipients
- real-time reporting on projects activities
- automatic costs statements
- users accounts and access rights management
- advanced audit & control functions

Through a very simple interface

- user-friendly interface
- no extra software is needed
- accessible with a standard browser through any internet connection.

Targets and References

- Europe INNOVA Standards Networks (www.europe-innova.eu)
- Fit for Health (www.fitforhealth.eu)
 - Bio-net (www.ncp-bio.net)
 - Avenue Louise.com (www.louiseavenue.com)

- EURO-THYMAIDE (www.eurothymaide.org)
- ORGANIBIO (www.organibio.org)

Innovative aspects/Advantages

Key Points of Xtranet-ISA

The Xtranet is the solution that will perfectly fit your needs because it has been developed especially for requirements of fast growing companies.

It is easy to use

- The Xtranet is a "key on the door" system, ready to use immediately after setup.
- No specific knowledge is required, if you can use a browser, you can use the Xtranet.
- No additional training costs for the users.
- No additional software or installation needed, only a standard browser is required.
- Organize and manage research projects under the Framework Programme 7 (FP7).

No management hassle

- Possibility to delegate work charges and responsibilities.
- Many automated functions, reminders.
- Users can manage their profile themselves (password lost, e-mail modification, preferences...) without requiring any administrator intervention.

Under your control

- You manage the users account & rights online through user-friendly pages.
- Users' connections reporting: who has read which documents?

Your data is safe

- All users' accesses are controlled by a username / password account at application level.
- Technically, you can't find a more reliable solution: daily backup, mirrored hardware, 24/24 monitoring, 99.9% network uptime, firewall...

A flexible contract

- After an initial setup, the Xtranet services can be rented on a 3 month basis.
- At any time, you can extract your data out of the Xtranet.
- Options are available on request: you pay only for what you need.
- Custom developments on request, fully integrated with the system: you can tune your Xtranet.

General description

Software development oriented for Human resources management such as Time Recording, Access control, payroll, Tasks management, etc. Developed software are commercialised in Belgium, France, U.K., Luxembourg, Italy & Portugal.

Developed products

We provide the PI (Personal Information) software which is a very modern system designed for all range of companies from small to huge ones. PI is running on Windows environment and communicates with all known databases.

Targets and References

Our running customers base is actually about more or less 4.500 running systems in Europe.

- Administration / manufactory / banks / insurances
- Adidas UK
- Fortis AG Belgium
- BNP FRANCE
- Reggio di Lombardia ITALY
- Mercedes Benz Belgium
- Santa Maria Hospital Lisboa/Portugal

Innovative aspects/Advantages

PI is a very modern system integrating all new I.T. technologies. Its big advantage is that P1 integrates all modules required from DRH into the same system. So the design and the databases is common to all modules.

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Contact person

Marc VAN DER VEKEN

Function

Co-manager

Date of Establishment

1993

Number of Employees (in Brussels)

10

Turnover (€)

1 200 000 €

Activities in others countries

United Kingdom, France, Italy, Portugal, Switzerland, Luxembourg



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Contact person
Karl VAS

Function
Sales&Marketing Manager

Date of Establishment
1982

Number of Employees (in Brussels)
9

Turnover (€)
1 000 000 €



General description

FormaTech is a software publishing and IT services company, which develops payroll management solutions in Belgium.

The implemented solutions are mainly based on Java technology and open-source software, distributed by reliable organizations like Eclipse, Apache, OW2 and ForHRM (Formatech's payroll application).

Its solutions are presented in HR departments, dealing with the labour legislation, and personnel agencies.

Developed products

For over 18 years, FormaTech publishes payroll applications in compliance with Belgian legislation. It carries out the technical maintenance, legislative follow-up and additional services.

ForHRM, its most recent product, is completely in line with the labour legislation and the latest technology. It incorporates a highly secure Web portal, which is particularly appreciated by social secretariats and labour legislation consultants. Designed from the outset to calculate pay slips "on the fly", it has several distinctive automated features.

Its main features are:

- Windows' user-friendliness and intensive use of wizards for an easy and constant validation of the data input
- Production of documents in pdf format (pay slips etc.)
- Simplified production of original and correcting pay slips by a complete data history
- Availability in 4 languages both for the generation of documents and use of the various interfaces
- Sophisticated management of the accounting entries
- Ability to operate 24/7
- Interface module to easily link the data with other applications (Time registration, ERP, accountancy, ...)
- Many automated features, covering the majority of joint committees

The automatisms include:

- Generation of pay codes by interpretation of the worker's situation, based on a limited number of basic codes which do not require in-depth knowledge of the Belgian legislation
- Recovery of the amounts of holiday entitlements and the calculation of double holiday pay
- Calculation of severance pay and printing of certificates
- Management of deductions and overpayments
- Management of compulsory DIMONA declarations

- Management of original and correcting social security-DMFA returns

It can operate in stand-alone mode or be integrated into the ERP or specific applications via web services. Thus, the contracts and hours worked by employees are input and managed in real-time, without human intervention, directly from external applications into ForHRM. You can request a salary calculation and receive an instant result or completely delegate the management of DMFA and DIMONA declarations.

Targets and References

A company, wishing to insource and build a specific, internal employment and payroll management system.

Target: SMEs (with large turnover / students, Interim,...), Social secretariats, Medium-sized and large companies, Fiduciaries, Public organizations

References: Social secretariat UCM, SMartBE, Materne Confilux, Field & Concept, Boomerang, ...

Innovative aspects/Advantages

As stand-alone package, ForHRM distinguishes itself from the competition by the systematic use of wizards, which focuses the administrator's attention on the essential aspects of the operations, and a large number of automatisms, which avoids mistakes inherent in manual operations.

It copes with the complex Belgian wages legislation and was built on object-oriented programming techniques and artificial intelligence. These methods simplified the development of the automated routines and guarantee its long-term working life by simplifying the legal maintenance.

At present, ForHRM's Web services are unrivalled for any user wishing to build a specific labour and payroll management system.

Using ForHRM, users do not need to go deeply into the details of the Belgian legislation.

Moreover it can also be distributed across networks to meet any requirement for computing power.

It is a powerful payroll solution, completed by additional services, built with the expertise of FormaTech and UCM Social Secretariat.

General description

Freemind is a specialised software company delivering products, solutions and services that Automate, Measure and Control.

We assist our customers in controlling the energy life cycle, in managing complex high-tech infrastructures, and in automating business and operational processes.

Making the management of high-tech complexity easy enables our customers to:

- Increase the quality of technical services
- Improve security for people and assets
- Optimise energy consumption
- Maximise the efficiency of operations & communication infrastructure

Freemind IT Services provide on-site and off-shore software development and testing to ICT system operations.

Freemind Products & Solutions commercialises Leonardo and Energis-Web-Based Supervision and Control solutions-and SmarGate, a second generation data logger. Together, they enable the energy, technical and security aspects of infrastructures such as buildings, industrial sites and renewable energy production parks to be supervised and controlled.

FreeMind was founded in 2002 by a team of managers and engineers with over 20 years of experience in delivering OSS services and IT solutions to Telecom Operators and Large Corporations worldwide.

Developed products

SmartGate is Freemind's solution for gathering data from technical installations in an easy and reliable way, to store them and to transmit them to a centralized repository in real-time. These technical installations can for example be part of PV parks, Telecom sites or buildings.

Energis Building is an energy monitoring application providing visibility on consumption and comfort parameters of large buildings. It allows to quickly diagnose structural and usage-based problems and list energy saving opportunities: CO2, temperature and relative humidity monitoring benchmarked against electricity usage (plugs & lighting), HVAC (air handling unit and cooling dissociation), gas and water consumption; Vendor independent, BMS or sensor-based data collection; Dynamic simulation & operational monitoring

LEONARDO IBMS provides a fully integrated monitoring and control system for technical installations. It is a vendor-independent building automation system: Multi-vendors: multiple standard and proprietary based protocols available for almost any existing system; Multi-sites and multi-users: remote control of devices; Real-time: fault detection, warnings and signals, crisis management via complex procedures; Easy integration:

SOAP/XML architecture for integration with corporate applications

Leonardo ISP is a security management application that integrates multi-vendor physical security systems. It is an integrated security management system characterized as follows: Multi-systems: CCIV, Access Control, Intrusion detection, Fire detection; Multi-vendors: multiple standard and proprietary based protocols available for almost any existing system; Correlation: View CCIV images related to ACS, IDS, ED; Graphical representation: maps of floors/buildings ; Alarm management: real-time handling of alarms, warnings and signals; Scenarios management for crisis situations.

Targets and References

The customers are medium to large-sized companies with complex technological infrastructures and are active in the services and industry sectors as well as integrators of ICT solutions. Alcatel-Lucent, AOS-group, Belgacom, Cofinimmo, Infinity, Fabricom GTI, GIASystems, Hansen Transmissions, Ikaros, KBC, Orka, Oskomera, Niscayah, MIBAC, Origis Energy, TEM.

Innovative aspects/Advantages

SmartGate can collect data from multiple vendor BMS, PLCs, inverters, electricity meters and sub-meters, power analysers, comfort sensors, environmental stations and security equipments. It enables remote monitoring and early diagnostic of malfunctions.

Energis Building allows coupling information from building management systems with dynamic building simulation modelling in order to realise energy savings in the operational phase of buildings through optimised regulation systems. LEONARDO is a software platform to quickly build web-based solutions for managing in real-time complex infrastructures such as telecom networks, security systems and buildings technical installations. LEONARDO-based applications offer an intuitive easy to work environment and powerful customisation features to adapt the system to the corporate operational needs.

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Contact person

Angelo SANTORO

Function

CEO

Date of Establishment

2002

Number of Employees (in Brussels)

35

Turnover (€)

3 000 000 €

Activities in others countries

Italy



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Contact person
Philippe HELLEMANS

Function
Managing Director

Date of Establishment
1981

Number of Employees (in Brussels)
3

Activities in others countries
projects in The Netherlands,
France, Italy and Africa



General description

Geo-6 is a Software Company specialized in Geographical Information Systems. We develop "tailor made" solutions giving the full benefit of geographical technology in our customers working environment. We offer Web-based services and desktop applications for Mapping, Geocoding, Data processing, GPS tracking and Routing. Always at the edge of information technologies and with more than ten years of successful experiences, we provide today original solutions that will still be working tomorrow.

Developed products

BEBOO© FOR THE INTEGRATION OF MAPPING COMPONENTS INTO HOST APPLICATIONS

Beboo is a Library of cartographic and mapping functions working with navigable databases stored in an optimized binary format. The toolkit presents both high Level functions for ease of development and prototyping as well as low level primitives where high efficiency and full control of operation is desired. Beboo can be delivered as separate Libraries [ddl's] or integrated into executable applications [.exe]. Beboo functions are available in Desktop applications or for InterNet applications. **BEBOO© WEB-BASED SERVICES** Beboo Web-based services give you access to high-end geographical applications dedicated to your specific needs through private internet connections. The services are fully customizable and include data processing and maintenance, upload/download in various formats, high quality map display, easy to use localization process, batch treatment for complex model calculations.

Targets and References

Our solutions are daily used by:

- Call Centers like EUROP Assistance or Crisis Centers for the quick localization of events and selection of resources
- Public transport companies for the management of their own transportation networks and communication to their customers
- Utility Companies and Local Authorities for the management of facilities like Public Lightings Postal Boxes Environmental Sensors
- Private and Public companies for geomarketing market intelligence sales networks analysis drivetimes calculations

Innovative aspects/Advantages

"Simplicity is the ultimate sophistication" Leonardo da Vinci Far from huge systems our solutions meet

your need and add value to your data Our concepts are global and will work all over the world

General description

Getro-Informatique is an Information Technology Services company specialised in:

- The publishing of software for retailers and SMEs
- The development of tailor-made applications in WinDev / WebDev

Developed products

SOFTMODE: Management software package for prêt-à-porter boutiques, shoe stores and leather goods stores.

Stock management: Single or multiple stores. Selection by model, supplier, brand, department or range of items. Selection of model, colour, size, material, season, store. Transfer from store to store. Comparison with purchases. Inventory by scanning on a terminal. Discrepancies with the theoretical stock.

Purchase orders: Quick and systematic recording. Schedule of quantities by size. Repetition of models, of the matching of one item with another, of the purchase price. Calculation of the retail price. Purchase orders.

Entries into stock: Instantaneous input of complete deliveries. Quick settlement of orders. Overall or partial acceptance of the balances to be delivered. Printing of the entries log. Scanning of delivered items.

Item: Personalisable item labels. Numerous printable sections. Barcode. Photos, numbering of items individually or by reference. Mass price and code changes according to selection criteria.

Sales: Cash register. Instantaneous or deferred updating of stock. Electronic transmission of sales. Scanning of items. Several payment methods. Summary or detailed list at end of day.

Sales statistics: By item, model, supplier, brand or by department and range. Quantities, sale and purchase values. Standard and discount sales. Coverage of purchases by sales. Bestsellers. Statistics by salesperson.

FORMAN (Fashion Orders Management): Management software package for textile whole salers and manufacturers. From the creation of your collection to the invoicing of customers, FORMAN assists you at each stage of your commercial season.

Preparation of the season: Specifications for models [fact sheets], materials and fabrics, colours. Finished or made-up items.

Customer orders: Inputting of customer orders: models, colours, sizes. Decentralised inputting possible. Confirmation of orders. Statistics: Bestseller models, customers. Statistics by representative, model, supplier. Calculation of fabric utilisation and of accessories.

Supplier orders: Automatic generation of order requests to manufacturers or suppliers. Assisted transformation of requests into purchase orders with manual input.

Supplier deliveries: Settlement of supplier orders and updating of the stock. Customer deliveries: Automatic allocation of deliveries to customers and production of a pick list. Manual data input. Dispatch note printing and invoice production.

Invoicing: Immediate or deferred invoicing. Grouping of dispatch notes on a single invoice. A personalised discount. Exportation for the accounts department.

Stock: Consultation and printing in various formats, with or without order details.

FULL ACCOUNTING SYSTEM (FAS): Accounting and fiduciary practice management.

CASHMAN: Forward-looking cash flow management.

Targets and References

SOFTMODE: Prêt-a-porter, Shoe, Leather goods retailers, Degand, Greuse, Pulsion, Calida, Chaussures Madam M", Sac 4 Malice, Vert Chasseur, Canage Republic

Innovative aspects/Advantages

Integrated management of the various aspects of the profession. Ease of use, Intuitiveness of the screens. Complete. After-sales service–Security–Availability of sources. Personalisation and possibility of tailor-made development.

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Contact person
Louis STEVENS

Function
Managing Director

Date of Establishment
1978

Number of Employees (in Brussels)
1

Turnover (€)
100 000 €



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http://getyoo.com

Contact person
Geoffroy Simon

Function
Chief Operating Officer and Co-
Founder at Getyoo

Date of Establishment
April 2009

Number of Employees (in Brussels)
11

Turnover (€)
655 000 €

Activities in others countries
Hong-Kong, China, Brasil



General description

Getyoo is a privately funded startup based in Brussels, Belgium, that develops NFC-based interactive solutions for the event and meetings industry. We also develop projects for the tourist, marketing and retailers industries. Getyoo take place where information exchanges are central.

Developed products

Getyoo events solutions are aimed at facilitating exchanges between the real world and the virtual universe using very simple tools. Using a simple wireless device, the Clicky, or RFID smartcards, attendees can pick up digital media on exhibitors or sponsors stands, exchange digital business cards or even interact on social networks like Facebook, Twitter or Linked In.

The cards can be linked to attendees' digital business cards or social network accounts (Linked In, Facebook or Twitter). A simple wave of the card in front of an NFC reader allows to select digital information from an exhibitor booth (pdf brochures, videos, websites, podcasts...). The information becomes instantly available on an online deposit box which is accessible through the email users receive upon registration or through the event website using the 4 digits code printed on their card.

The card also allows attendees to automatically like, post updates, add contacts, check in and post photos to their Facebook or Linked In profile in seconds ! Our service also provides real time statistics and analytics to exhibitors and event organizers.

Targets and References

Events organizers, industries and companies

B2B: Intel, European Business Summit, Emakina, FERMA, EWEA, etc. B2C: ING, Mini, Vitamin Water, Vedett, PIAS, Apéros Urbains, Grand Marnier, etc.

Tourist industries

Public: Brussels capital region (Belgium), Museum (MIM), etc.–Up to 150 public places. Private: Hotels, shops, restaurants, retailers, bars, etc.–Up to 500 companies.

Innovative aspects/Advantages

Our services generate new revenue streams for event organizers while improving exhibitors' or sponsors' leads and return on investment. High visibility, more leads, a better follow up and statistics are guaranteed for exhibitors / sponsors.

It limits paper waste and is an efficient solution for attendees to avoid carrying heavy bags loaded with paper documents. All information collected



on an event is directly stored online which facilitate transport for attendees coming from abroad.

Exhibitors can increase their leads by getting contact details of people who selected information on their booth while they were busy with other prospects. They can also improve their follow up by identifying people's interests in their products and demographic data thanks to their online administration tool.

For the advertiser, the advantage is clear: the many people implied in the fun experience at the event will be as many relays of information to their networks of online contacts

General description

The company specialises in the development of internet and SMS solutions for sports. It has more than 20 years of experience in sports as well as software development and marketing. Staff: 6 people 20 man-years of development More than 20.000 daily users Over 1.000.000 reservations per year More than 5.000.000 pages viewed per year

Developed products

Modular iClub solutions

iClub-Booking and Planning

Reservations for fields, fitness centres to offer members a unique tool

iClub-Member and communication management

Management of dues, member files and communication by mail or SMS

iClub-Website CMS

A simple and professional tool to improve visibility on the internet without computer skills

iClub-School and Camps

Yearly classes, internships during school vacations: Online enrolment, planning, financial monitoring, management of providers, etc.

iClub-Quality

Simple and effective tools to improve the quality of the services offered: satisfaction surveys, creation and monitoring of projects, tasks and meetings; (Re)defining tasks, objectives, etc.

iClub-Portal and search engine

A clubs portal listing all clubs and their services; very comprehensive

iClub Teams (hockey, football, rugby, etc.)

Simple tools to facilitate daily team sport activities: notices, etc.

Targets and References

CLUBS, ASSOCIATIONS, MUNICIPALITIES, AGENTS
Tennis, hockey, football, badminton, rugby, squash, dance, martial arts, multisports, sports complexes, golf, horseback riding, etc. Around fifty customers in Belgium use iClub solutions

Innovative aspects/Advantages

Benefits of iClubSport.com solutions

iClub solutions truly meet your objectives

- Modular: you can take one or more modules
- Integrated: a single database for members, students, tennis, hockey, etc
- Well-proven: for 6 years more than 120 satisfied clubs have been using iClub
- Progressive: iClub is continuously evolving with the needs of its customers who all benefit from the improvements made
- Multiple users and real time: the internet enables an unlimited number of users and instant information updates
- Reliable: our servers are dedicated at hostbasket (also a Microsoft supplier) Integration of sponsoring communication and management of activities
- Integrated quality: making it possible to conduct member and student surveys

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Contact person
Tarek FRANCIS

Function
Commercial Director

Date of Establishment
29 November 200

Number of Employees (in Brussels)
3 fre

Turnover (€)
100 000 €

Activities in other countries
France, The Netherlands, United Kingdom, Middle East, USA



INSURANCE INFORMATION SYSTEMS & TECHNOLOGIES

FINANCE, ACCOUNTING & ADMINISTRATION

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Yves GAUDY

Function
Managing Director/Partner

Date of Establishment
31 December 199

Number of Employees (in Brussels)
5

Turnover (€)
380 000 €

Activities in others countries
France, Morocco



General description

Our name is Insis & T; INSurance Information Systems & Technologies. In business since 1992, we specialise in the development of sophisticated software solutions for the insurance and risk management market. Our references cover around 400 companies, including 50 of the largest Belgian groups.

Services

Trans-AT is aimed at Prevention Officers (SIPP, SEPP). It is distributed by most insurance companies. We have also developed Gesas, a management application for insurance brokerage companies. Finally, we also undertake other projects on a made-to-measure basis, ranging from consultancy and organizational studies to the development of specific applications.

Structure

Insis&T is a Belgian limited company, founded in 1992. With a capital of 121,468 Euros, for fiscal year 2010, its cash flow is 47,000 Euros for a turnover of 380,000 Euros.

Strategy

We aim to keep a step ahead of the competition by continually adapting our software applications: new functionality and above all compatibility with new technologies. The evolution of our software is based on feedback from our clients about their real needs. Commercially we are expanding internationally (seeking distributors in various European countries) and increasing our market penetration. However, we believe it is important to be in control of our growth. Our company size allows us to offer our customers a flexible and responsive service level. Consistently high quality service is our greatest strength.

Developed products

Trans-AT

Aimed at Prevention Officers and other roles involved in workplace safety, the Trans-AT application is a management tool for workplace accidents and their prevention. Other modules have been developed around Trans-AT covering all aspects of Health and Safety and workplace healthcare (accident evaluation, risk analysis, action plans, monthly and annual reporting, managing medical examinations and medical files...)

Gesas

Gesas improves the administrative efficiency of your insurance brokerage company or your insurance underwriting company by assisting you in all aspects of management. Accoges is a general accounting application (integrated in Gesas).

Targets and References

Insurance companies and their customers in the area of workplace accidents (Axa, PV, Vivium, Mercator, RMA, Wafa, etc ...). More than 400 companies (Trans-At) including 50 of the largest groups in Belgium (temping agencies, major retailers, steel industry, manufacturing, food production, Insurance brokers, large insurance company networks, underwriting agencies. We also have a few small companies on our client list.

Innovative aspects/Advantages

We understand the business of our customers and deliver real solutions. We are highly flexible and able to take on board specific customer requirements. We use the latest technologies.

General description

Isabel SA is a Leading provider within the financial value chain for citizens, companies and banks. Isabel's corporate eBanking and electronic invoicing solutions are used by a vast number of financial institutions and bank associations throughout Europe. Banks Like our Out-of-the-box approach completed with tailor made services including extensive business know-how and out-sourcing. Isabel was founded in 1995 and has 170 employees. More information is available on www.isabel.eu/forbanks.



Developed products

Isabel Bankweaver

Isabel Bankweaver is a SEPA compliant, bank-centric service platform for corporate eBanking. It includes Zoomit, an eElectronic invoicing engine. Off-the shelf, it is feature rich and fast to deploy. But it is easy to customize for more complex needs. It supports white-Labeling, multi-country, multi-user, multi-language, multi-format and a multitude of security schemes including Isabel's proven PKI smart card scheme.

Bankweaver

Bankweaver is a SaaS-'Software as a Service' platform and can be deployed as outsourced service or run in-house. Banks Corporate and SME customers will see their efficiency increased too. Bankweaver is integrated into their accounting, invoicing, ERP and cash management software. Bankweaver includes extended payment validation workflow with multi-user powers-to-sign and viewing mandates.

Targets and References

Isabel has developed extensive business know-how by operating its own multi-banking solutions within the Belgian market for 25 banks Banks like our Out-of-the-box approach completed with tailor made services including extensive business know-how and out-sourcing

Innovative aspects/Advantages

More than 30 banks, hundred thousands of companies and millions of citizens in Europe use Isabel solutions and services. References are available on www.isabel.eu/forbanks.

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Contact person

Regis VERSCHUEREN

Function

Sales Manager

Date of Establishment

1995

Number of Employees (in Brussels)

170

Turnover (€)

48 500 000 €

Activities in others countries

Customers all over Europe



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Website :
www.KNEIP.com

Contact person
Damien COMELIAU

Function
General manager, Reporting solutions

Date of Establishment
1993

Number of Employees (in Brussels)
20

Turnover (€)
around 2500000 €

Activities in others countries
Luxembourg, United Kingdom,
Switzerland, Ireland, France, Hong
Kong, Germany



General description

As an independent solutions provider to the fund industry, KNEIP empowers fund managers and administrators worldwide to better communicate with their distributors, regulatory bodies, and investors. KNEIP offers:

- flexible fund reporting solutions such as automated management of financial reports, factsheets, prospectus, KIID, and regulatory filing
- regulatory Filing and distribution support
- comprehensive cross-border fund publication, automated management of legal ads, centralised fund data and document management and dissemination,
- full-service journalistic video
- Developed products

Our software tools drastically maximize the funds reporting efficiency by improving quality, integrity and security. From any source data, the reporting process for regulatory reports or any investor and professional document is automated. With flexibility and autonomy, the reporting team will meet all clients' requirements and satisfy all legal contexts (European and off-shore).

KNEIP's software suite is the most global reporting solution available in the investment funds industry. Our core reporting software product, Co-Reporter®, is a database publishing solution aimed at generating fully customizable reports to meet all specific needs (in form and contents). This applies to any kind of funds (retail or institutional, hedge funds, etc.) in any legal context, from IFRS to any local GAAP. It generates automatically in any language and in the most efficient way all kinds of reports like: Financial reports Regulatory reports Facts Sheets

Co-Filer® is a reporting engine that fully automates any local regulators filings e.g. BCL, CSSF, SIAG reports for Luxembourg investment management firms, EZB reports for German asset managers, FAR reports for Cayman Funds business...

Co-Reef®, an MS-word plug-in allows users to build their own templates with simple drag-and-drop actions This tool combines the flexibility of a word processing with the integrity of a database publishing solution. This powerful edition engine can be linked to Co-Reporter® or any other database.

Co-Stream® is a front-end product to share online documents and information during reports preparation, in order to maximize process efficiency by emphasizing control and traceability. This front-end product is not intended for the team of specialists creating reports, but for the clients and for the outside actors such as the final customer, the customer administrator, the accountant, the translator, the legal department or the auditor. Our latest innovation, Co-React, is a web-based solution allowing the automated generation, management,

monitoring, dissemination and tracking of any living document such as :

- KIID, Prospectus
- Operating Memorandum
- Contractual Document

Would you need more information, please contact us at +32.2.510.05.20 www.kneip.com/reportingsolutions

Targets and References

Amongst our references for software implementation, you can find third party administrators such as Credit Suisse, BNPParibas, Caceis Fastnet, Banque Privée Edmond de Rothschild ...

Innovative aspects/Advantages

As the asset management industry constantly evolves, the reporting needs have highly increased and are becoming more and more complex.

Our mission is:

To develop powerful products which enable our customers to deliver on time all kinds of reports with reliable and accurate information in the right format To offer a range of targeted tools to optimize the automation and integration by facilitating internal and external flows Our strong financial and IT expertise and our high flexibility will help our clients to drastically simplify and improve their reporting process while reducing costs.

KNOWLEDGE BLACKBELT (JAVABLACKBELT)

HUMAN RESOURCES (HR)
INFRASTRUCTURE&SECURITY

CONTENT&COLLABORATIVE MANAGEMENT

General description

Knowledge BlackBelt is a global Leader in IT and open source Learning. It includes community-based learning, with more than 90,000 members , and an enterprise edition that focuses on engaging a learning community and validating skills within organisations.

Developed products

The services include: Coached e-Learning, Enterprise Edition, SkillScan for skills assessment in recruiting. The Knowledge BlackBelt community members can take free Exams to get certified, or contribute to enhancing the content.

Targets and References

IT consulting firms

- Capgemini: www.capgemini.com
- Xplore: www.xploregroup.be

IT Education centers

- Supinfo: www.supinfo.com
- Skillsmatter: www.skillsmatter.com
- Zenika: www.zenika.com

Software Companies

Oracle: www.oracle.com

- Planon: www.planonsoftware.com

Industry player with Large IT teams

- Axa: www.axa.com
- Halliburton.Landmark: www.halliburton.com
- Scripps Networks: <http://scrippsnetworks.com/>

Innovative aspects/Advantages

- Capacity to validate skills and engage a learning community at large and/or within enterprises
- Breath & Depth of courses and exam
- Global KnowledgeBlackBelt community with international recognition
- Collaborative platform recognized skills grading system (belt system)

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Contact person
Nicolas MEEUS

Function
CEO

Date of Establishment
1998

Number of Employees (in Brussels)
5

Activities in others countries
Globally used solution

Knowledge 
BlackBelt
collaborate • learn • validate

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Contact person
Pierre RAMAEKERS

Function
Managing Partner, International
Network Development

Date of Establishment
November 1995

Number of Employees (in Brussels)
90

Activities in others countries
Luxemburg, France



General description

MAINSYS is a Belgian company specialized in IT services and editing software solutions for the banking and financial sector. Relying on its deep knowledge of the banking business. MAINSYS:

- conceives and develops its own set of software packages [FRONTeO, CoCPit]
- provides experts for study, analysis and consultancy missions
- designs tailor-made IT solutions
- integrates third party banking software packages

Since 1995, numerous financial institutions in Belgium, Luxemburg, Switzerland and France have benefited from services provide by more than 90 highly graduated experts.

Developed products

FRONTeO

FRONTeO which is a front office software managing the entire activity of a bank branch (FRONTeO-Branch) including all internet banking functionalities (FRONTeO-Home). Based on the internet technology, FRONTeO-Branch covers the entire activity of a bank branch: clients, accounts, cash, payments, investments, credits, insurances and document management. Due to its architecture, these different modules can be separately installed and can be connected to any Back-Offices. Moreover, the deployment of FRONTeO does not require any installation on the client-side, which aims to important costs savings. Besides this complete branch version of FRONTeO, we have built an Internet Banking version (FRONTeO-Home) including: accounts, payments, beneficiaries, portfolio management and transaction allocation/personal accounting. FRONTeO is already operational in several bank in Belgium. For all those it encounters a high level of satisfaction.

CoCPit

CoCPit is a communication device managing the data flows between a financial institution and the third parties such as the Belgian Central Office for Credits (National Bank of Belgium) or the reinsurers (Euler or Atradius). Based on the Internet/J2EE technology, CoCPit is a solid technical platform also including business functionalities in order to manage the credit communication. Owing to its technical architecture, CoCPit can easily be connected to any type of system.

Targets and References

Type of clients

Financial institutions

References

Argenta Sparrbank, AXA, Bank J. Van Breda & Cie, Banque de Luxembourg, BKCP, CIC Suisse, Credit Mutuet, Credit Agricole, CPH Banque, Delta Lloyd Bank, Dexia, Ethias Bank, BNP Paribas Fortis, Fortuneo, Goffin Bank, INS, Fonds de Participation/ Participatiefonds, Petercam, Nord Europe Private Bank, Record, ProCapital, Société Wallonne du Credit Social, ...

Innovative aspects/Advantages

- Technology Java J2EE/ Internet
- 3-tier architecture
- Independent modules: can be separately installed in function of the needs of the client
- Multi back-office solution
- Large functional coverage

General description

We are situated between offer and demand. Our services are: information through databank, certification and improvement of quality for training organizations and consultancy, support in selection and treatment of demands and training evaluation. Management Information connects you to a large information network in the fields of training and knowledge management.

Developed products

TrainUp:

- web application for assessment, evaluation and automatic follow-up of training courses

Formbase:

- database with search engine for training courses, training organisations, freelance trainers and consultants and meeting rooms.

Targets and References

HR managers, training managers and general managers who want to assess their training efforts. Training and consulting organisations.

Innovative aspects/Advantages

- Optimization of the training management
- Quality and complete information

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Contact person

Dominique DELFERRIERE

Function

CEO

Date of Establishment

18/09/1990

Number of Employees (in Brussels)

18

Turnover (€)

1 542 878 €

Activities in others countries

Qfor label Spain, Certiport
Luxemburg



MEMNON ARCHIVING SERVICES

MEDIA DEVELOPMENT

BUSINESS INTELLIGENCE (BI)/SEMANTIC

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info@memnon.eu

Website :
www.memnon.eu

Contact person
Gregory VERDONCK

Function
Account Manager

Date of Establishment
1989

Number of Employees (in Brussels)
18

Turnover (€)
2 000 000 €

Activities in others countries
France, Switzerland, United Kingdom, Sweden, etc.



General description

Memnon offers archives a range of services to digitize, restore, preserve and provide access to classic and current sound and video recordings in any format. We provide a professional, high-quality and cost-effective service, that combines innovative techniques, in-depth experience of audiovisual processing and databases, professional research in archiving standards, and optimized production process.

Memnon is currently involved in the digitization of over 750,000 hours of audiovisual archives for prestigious cultural institutions and audiovisual organizations throughout Europe.

Memnon digitizes all analogue formats (sound: magnetic tapes, audio cassettes, vinyl records) (video: Betacam SP, U-Matic, 1 inch, 2 inch, VHS, D3, D9, etc.) and digital supports (sound supports: DAT, CD) (video: DVD, Digital Beta, DVC Pro, DV Cam, P2, etc.).

Memnon has developed a series of software tools and solutions to assist archives in achieving significant savings in the time required for indexation and documentation and to facilitate its post-digitization operation.

Developed products

It is essential to put powerful tools in the hands of archivists to help them in their work of identifying and documenting digitized content. IPI©-Manager is a highly effective solution designed to meet this need: Based on the IPI©-Editor developed by Memnon Archiving Services, this solution allows the cataloguer, after automated pre-segmenting, to isolate passages while listening to the content of sound files, and to describe each of these passages with precision. In addition, in order to facilitate the work of documentation, the IPI-Editor displays both audio content and the associated metadata on a single screen. This results in significant time savings in performing the tasks of segmenting and/or merging audio files, describing their content, and preparing them for online access. Cataloguers can thus focus on their true added value: content analysis and processing.

Targets and References

Our service is suitable for a wide range of archive owners—from cultural institutions, libraries and universities to record labels, archive websites.

References:

SONUMA (BE), British Library (UK), Bournemouth University (UK), Cité de la Musique (FR), European Parliament (LU), Conservatory of Paris (FR), etc.

Innovative aspects/Advantages

In order to make work easier for researchers, Memnon has incorporated various options into IPI©-Manager enabling pre-indexation and automatic segmentation of the digital audiovisual content.

Here are a few examples:

- Voice music separation : Separation of spoken and sung signals
- Automatic transcription : Re-transcription of the spoken word in the form of machine-readable text
- Speakers change recognition: Recognition of speakers and when they speak.

Advantages

- Very easy to learn and master
- Usability and compliance with archival standards
- Recovery and conversion of existing databases
- Automatic pre-indexation and segmentation tools
- Combining metadata and digitised content in a single interface
- Making metadata searchable via on-line database
- Preparing your data for on-line and intranet publishing

IPI©-Manager can be configured to manage and generate metadata formats including XML, METS, MODS,... thus allowing easy integration into the major cataloguing or Digital Asset Management (DAM / MAM) systems on the market.

General description

mobile token geolocation (GPS tracking), mobile applications and scheduling software
mobile token is a publisher specialized in geolocation, mobile applications and scheduling software. Founded in 2001 in Brussels (Belgium), mobile token offers package solutions for technical services, the construction sector, facility management, public administrations and merchandising. Available through its "Software as a Service" platform, mobile token rolls out solutions internationally through a network of resellers and integrators. mobile token is the geolocation, mobile application and scheduling software specialist. mobile token offers software solution packages for technical services, construction, cleaning, facility management, public utilities and administrations, and merchandising.

Every company that rolls out services in the field is confronted with 4 major challenges: resource optimization (scheduling personnel and vehicles), communication with its field staff (services to be carried out, construction sites on which to work, scheduling updates), encoding and recovery of service reports (time spent, activities carried out), and monitoring services carried out and the use of vehicles. mobile token offers, through its modular and customizable software, the optimization of dispatching and communication with its resources thanks to its service and construction site scheduling software, digitization of service reports and encoding of work time thanks to its mobile applications, and, finally, improvement in the monitoring of employees and the vehicles made available to them, thanks to its mobile or fixed geolocation solution.

Developed products

GPS Tracking (vehicles and persons): mobile token's Geolocation (GPS tracking) solution allows you to optimize the management of your vehicle fleet (mileage management, monitoring maintenance), improve monitoring (vehicle monitoring: itineraries, tracking your vehicles) and automate reports (routes, driver and passenger identification, services, mobility allowance and CO2 tax). It also allows you to take action for the Environment and the safety of your employees through its eco-driving option. This GPS Tracking system is based on the installation of a GPS tracker in the vehicle (a tracker that can also be mobile or even replaced by a smartphone). This GPS tracker captures the GPS signal and the state of the vehicle or person at regular intervals and sends the information to a central server that offers, in real-time, an interactive map (Google maps), various reports and email or SMS alarms.

Mobile Applications: mobile token offers professional mobile applications for recording work

times, service reports and the geolocation of field staff (technicians, workers, salespersons, etc.). Available on Android, BlackBerry and Windows Phones, or on a basic mobile phone (Nokia, Sony-Ericsson, Samsung or LG), our mobile applications ("mobile apps") allow sending out schedules, real-time upward flow of service times (time sheets), digitization of paper work orders, simplified photo taking and automation of the capture and transmission of any other kind of information (store checks, orders, checklists, qualitative audits, etc.). In addition, our applications allow the instantaneous upward flow of the GPS location of your equipped collaborators.

Scheduling Software: mobile token offers scheduling software allowing management of your field service resources (vehicles and staff) on the basis of different criteria (availability, days off, sick leave, skills), scheduling and dispatching of services, as well as work site planning. Organized around the management of employees and automotive stock, our scheduling software allows efficient management of all your collaborators. The schedule, transmitted in real-time to your field collaborators' mobile application (technicians, workers, salespeople), is automatically updated on the basis of the up flow of service reports and GPS data from our geolocation system (GPS tracker or smartphone).

Targets and References

Mobile Token solutions are adapted for any sized field companies (from the SME to the large company): Field marketing teams, technical teams working on installation, repair, maintenance, building trades.

Some partners: Ministry of Finance, Thomas & Piron, T-PaLm, Mobistar, Zetes, Siemens, Econocom, Cofely, ISS, Jérrouville, De Kempeneer, Bia, Analis, CPM, 3M...

Innovative aspects/Advantages

- A standardized and modular solution.
- "Software-as-a-Service" roll out, without investment or operational constraints.
- A single supplier for the computerization of your field activities.
- A solution that is easy to integrate into your ERP or TRM.
- Mobile applications which are compatible with most of the terminals on the market, including Android ?.
- 10 years of experience. Top tier references.

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Lionel ANCIAUX

Function
CEO

Date of Establishment
2001

Number of Employees (in Brussels)
20

Activities in others countries
United Kingdom, Italy, The Netherlands, France



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Contact person
Patrick BILLIET

Function
Managing Partner

Date of Establishment
2000

Number of Employees (in Brussels)
25

Turnover (€)
3 000 000 €

Activities in others countries
Austria, Belgium, Canada, Czech Republic, Denmark, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Norway, Portugal, Russia, Slovakia, Spain, Sweden, Switzerland, The Netherlands, United Kingdom, United States of America



General description

Keep Travel and Entertainment Costs Under Control!

From travel planning and expense reporting through to posting in general ledgers, MobileXpense allows you to manage every aspect of your business expenses. MobileXpense is a hosted solution and requires no additional client software. MobileXpense is a comprehensive web-based expense management solution especially designed to cover the specific needs of European organizations. It is a truly multi-Lingual and multi-currency system which complies with local European VAT and tax requirements.

Developed products

MobileXpense is an open system, easy to set up and integrate with any ERP solution and legacy applications. It can be implemented within a couple of weeks and rolled out progressively throughout the organization. The very intuitive and user-friendly interfaces guarantee quick employee acceptance. The flexible workflow and rules set-up allows each customer to implement and enforce its best practices in expense policies and fine-tune them to its specific needs.

Targets and References

Fortune 500

CANON GROUP, COCA-COLA ENTERPRISES, FUJIFILM EUROPE, DENSO GROUP, PANASONIC EMEA, FUJITSU ELECTRONICS, CONOCOPHILLIPS, SHELL

Mid size multinational companies

VF EUROPE, NYCOMED PHARMA, TERUMO EUROPE, BELDEN, THOMAS COOK, PANALPINA, SWATCH ...

Belgium top 20

BELGACOM, UCB PHARMA, BARCO, TRACTEBEL ENGINEERING, RECTICEL

Innovative aspects/Advantages

The power of MobileXpense

Effective expense management has a tremendous impact on reducing travel and entertainment expenditures and delivering efficiency gains. As a specialist business service provider, MobileXpense offers a wider range and greater depth of services in the field of expense management. By bringing together best-practice technology, people and processes, MobileXpense delivers a lower total cost of



ownership than alternative solutions. MobileXpense is available 24h/24 and 365 days a year.

Start today with the MobileXpense

Save up to 65% on your Travel and Entertainment process. Reduce your Travel and Entertainment budget by up to 5%.

General description

MOBYLLA is the leading expert in enterprise mobility solutions. We are recognized for the high level of performance in delivering enterprise mobile solutions and services to different sectors such as financial services, telecommunications, manufacturing, government, healthcare and many others. We deliver state of the art, vendor agnostic solutions for enterprise such as Mobile Office and Workforce solutions, Mobile Device and Data Management, Mobile Security, Mobile Commerce (mBanking, mPayment), mobile Healthcare, fully compatible with most of the industry platforms, networks and devices. We have an extensive expertise in new systems implementation and applications development for the enterprise resources mobilization. By adopting MOBYLLA's solutions, companies can manage large volume of data, users and devices; analyze real time information; take advantage from full reporting ; and mobilize seamlessly and securely their enterprise. As a result the enterprise boosts its productivity and at the same time significantly reduces its costs! MOBYLLA is present in the United Kingdom, Belgium and Greece.

Developed products

- Mobile Office Suite
 - Mobile CRM
 - Mobile Workflow
 - Mobile ERP
 - Mobile BI
 - Mobile Security (Anti Virus, VPN, Certificates ...)
 - Mobile Data/Device Management
 - Mobile Smart Forms
 - Mobile Banking, payment and finance
 - Mobile Healthcare (Patient File System)
- Available On premise + Cloud Version

Targets and References

Any type of Sectors References:

- Abbott Vascular (Pharmaceutical)
- Bridgestone (Automotive)
- A.S.T.R.I.D (National Emergency & Security Operator)
- Puilaetco & Dewaay (Finacial)

Innovative aspects/Advantages

Enabling or enhancing an organization's mobile workforce can have a major beneficial impact. Companies must create a strategy for the short and long term of implementing next generation mobile technologies in order to substantially increase the productivity and operational efficiency of their associates and ultimately, the organizations effectiveness. Mobile computing is streamlining

processes through automation that will minimize or even eliminate errors experienced on manual processes. Other benefits include faster decision making through real time information visibility, better customer service and support that will lead to customer satisfaction, increased competitiveness, improved asset utilization and the elimination of information delays inherent in a manual approach. Ultimately, for companies, the business benefits of mobile computing are the things that matter most: increased sales, increased profitability, and reduced costs.

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Payam MOINI TABATABAI

Function
Founder – Managing Director

Date of Establishment
2010

Number of Employees (in Brussels)
5

Turnover (€)
135000 €

Activities in others countries
United Kingdom, Greece


enterprise mobility solutions

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Contact person
Bernard Noël de Burlin

Function
Director

Date of Establishment
16 Februar 1998

Number of Employees (in Brussels)
20

Turnover (€)
4 157 441 €

Activities in others countries
Doing international sales. No offices outside Belgium at this moment. Provide solutions for telecom operators to provide voip and convergence products.



General description

Mondial Telecom provides to operators all over the world a unique convergence solution (Mobile to Mobile Solution) for voice, text and other type of content. It provides a fully IP solution that uses IP based access networks e.g. WiFi, 3G, LTE with possible handover towards GSM and fixed networks. For Voice all incoming and outgoing calls will be terminated using the optimal access network. Mondial Telecom offers solutions for multiple devices (smartphone, tablets, etc...) using a unique battery saving technology and handover mechanism. The first commercial launch of this unique MMC solution was done on the Belgian market under beCherry branding and now is followed by other MVNO's. Another project is VikingTalk by Mobile Viking.

Developed products

Our product

The Mobile to Mobile Convergence technology (MMC) gives the end user the possibility to do calls over IP using multiple media devices. The solution will select the most appropriate access network to make VoIP calls (WiFi,3G,4G), and the handover to a cellular network (or other) when the quality is not sufficient. On top of this Mondial Telecom's MMC solution has a smart technology to save battery life for devices (e.g. Smartphones). All this is done by keeping your mobile telephone number as unique identifier if you want so.

Targets and References

Type of clients

Telecom operator, Mobile operator, MVNO, MVNE, ISP, VoIP/SIP provider.

References (not limited)

VikingTalk, service launched in October 2010 on Belgian market. VikingTalk, is a VOIP-service for smartphones. Through Viking Talk, you can use your smartphone to call every phone number with your own number. And no, the person you call does not have to be a member of Viking Talk. All this for a revolutionary low price. VikingTalk is offered by Mobile Viking, MVNO of KPN.

Innovative aspects/Advantages

MMC solution

- Use of Native mobile number for IP calls
- Outgoing & incoming phone & mobile calls
- Multi device handover
- Multi network handover , WiFi, 2G, 3G, LTE and GSM
- Battery efficiency management



- Capture mobile VoIP traffic on own network
 - Control VoIP traffic by own app
 - Solution to offload capacity
 - Coverage extension by supplementing standard carrier networks with IP network
 - Low cost rapid entry into the Mobile Market
 - Transition solution for a 4G operator without any other cellular solution to leverage its voice coverage on another operator of cellular network ...
 - Roaming charge avoidance
 - Reduce dependency on MNO for MVNO's
 - Create differentiation through added value
 - Need for mobility/ubiquity
 - Capture customer with one single number for all his mobile calls, whatever the network and device
 - Application easy to deploy and maintain by using app stores
 - Easy to deploy-average 2 to 3 months deployment for the solution
 - Open standards systems-API's for provisioning, billing and customer support
 - Network agnostic-technology open
 - Easy provisioning-one click and one sms
 - Automatic integration with Hotspots networks
- We integrate these solutions into Operator networks and deliver fully managed service to Operators.

General description

Due to the new Belgian regulation, employees will at last be able to use Monizze's proven electronic meal voucher solutions this summer.

The advantages for the employers are:

- Considerable cost savings regarding paper meal vouchers;
- Elimination of the monthly cumbersome regarding distribution and administration;
- Unique acceptance network with nationwide coverage;
- Easily to manage via internet;
- Less environmental impact.

The advantages for the beneficiaries are:

- Done with paper vouchers who get lost or become out of date;
- Unnecessary waste of paper;
- Done with hassle of monthly collection and distribution of vouchers;
- Done with delay at the point of sales.

Monizze, the new Belgian issuer, will let you enter into the 21st century with secured and proven solutions that are already technically accepted in more than 120,000 terminals in Belgium.

Developed products

Monizze develops software for its own systems for

- Client self-service
- End-users (beneficiaries) selfservice
- Payment solutions
- Mobile apps for payment and access to account information

The solutions are not sold as such today. Rather commercialized as SaaS or application available in the Cloud

Targets and References

Type: Merchants, employers

There are 1.5 Mio beneficiaries of Meal Vouchers in Belgium from small to large companies.

Monizze addresses all client segments, as defined by number of employees that benefit from e-MV (electronic meal Vouchers)

Today the following companies are using our solution: Adecco, Colruyt, Comeos, USS, Smass, ArrowUp, Van Hecke, AppZeefdruk, Aldi, CCV, Spar
 The merchants can be client of Monizze. However, as Monizze issues cards with payment scheme providers such as PayFair, Monizze is in contact with most supermarkets and smaller food merchants. Monizze has an exclusive partnership with Coméo's, the Association of Retailers, that promotes our cards to supermarkets for acceptance and the members for providing Monizze solutions for their employees

Innovative aspects/Advantages

Monizze is a firm believer in 21st century ICT technologies.

Our platform is definitely focused on electronic only meal voucher solutions as paper solution imply many hassle and loss of money for the beneficiaries.

Therefore we enjoy a cost structure that is at least 75% lighter than the existing players or duopoly. We make sure the pricing in the market will allow our clients make significant cost reduction in times that so require it.

Monizze innovates in proposing:

- Extremely simple user interfaces to beneficiaries for balance or transaction enquiry, account management
- Easy solutions for employers to manage their exchange with us
- New payment solutions leveraging the mobile phone as being either a payment identification or a merchant terminal

Monizze is dedicated to the adoption of new technologies such as:

- NFC (Near Field Communication)
- Code bar or QR and optical recognition
- Payment security
- Opensource
- Open application-or mobile application (e.g. Apple, Google, Android)

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Contact person
 Jean-Louis VAN HOUWE

Function
 CEO and Co-Founder

Date of Establishment
 JANUARY 2011

Number of Employees (in Brussels)
 1 + 2



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Contact person
Geoffroy DUPUIS

Function
Managing Director

Date of Establishment
2006

Number of Employees (in Brussels)
5

Turnover (€)
250 000 €

Activities in others countries
The Netherlands, France,
Luxembourg



General description

Moriset & CO is a Belgian based company active in three sectors:

- Management Consulting
- Software Edition
- Software Development

Moriset & Co benefits from an international operating model allowing access to best competences at highly competitive conditions, with the security of a strong local presence.

Developed products

B-CEPHAL is a powerful business intelligence engine that is:

- As convenient as spreadsheet
- As interconnected as databases.

B-CEPHAL helps decision makers to make rational decisions on business cases where data is degraded (not complete, not aligned, not comparable) and where business assumptions are complex.

Concretely, Bucephal is breaking down the universe of a company in anatomic layers (company subsets). Each layer is then screened and analyzed in order to discover trends and behaviors that wouldn't be visible without this break-down. B-CEPHAL is perfectly designed for consultants and decision makers that cannot allow waiting the implementation of a large BI solution to make decisions. The key value of B-CEPHAL comes precisely from its rapid deployment (off the shelve solution):

- no system integration
- perfect match with business case conditions (flexible & rapid set-up)
- ideal for short term assignments in complex environments

Targets and References

Typical clients are :

- Consulting firms
- Government
- Financial Institutions
- Auditors & Controllers
- Industrial firms

Innovative aspects/Advantages

B-CEPHAL is a business intelligence tool that addresses a niche that current BI solutions do not cover.

Indeed, B-CEPHAL is designed for short term decision making process.

When the information is not available in traditional BI tools (eg market data, competitors data, future trends,...), decision makers must combine existing data with complex assumptions in a short period of time to give a rationale for their decision.

B-CEPHAL is offering a real BI tool to support these short term decision making processes.

The software allows:

- To perform structured, methodic and complete subset analysis and screening with limited effort and time
- To neutralize incoherencies between different data sources
- To improve allocation transparency and to modify/compare results of different allocation schemes
- To define data granularity and align with needs of analysis
- To automate and industrialize allocation models
- To maintain data source, allocation and reports over the time
- To reuse existing normalized environment in other situations
- To reduce substantially time and effort of analysis
- To increase substantially quality and reliability of analysis.

B-CEPHAL is an off-the-shelve solution developed in JAVA. It can be deployed rapidly on any machines thanks to an embedded database.

The solution contains 4 independent modules:

- Context normalization module
- Data Sourcing module
- Allocation module
- Reporting module

General description

MusicMatic offer retails outlets and brands a genuine and innovative solution for the creation and the broadcast of customized musical programs and digital signage. With the benefit of today's proven technologies for transmitting data, performing hardware and a suite of proprietary software, MusicMatic has successfully designed a unique platform to create, broadcast and manage hundreds of programmes in real time. Thanks to a music database of several tens of thousands of tracks encoded according to very specific criteria, along with studios and a highly experienced staff, MusicMatic designs genuine and customized radio and digital signage programmes.

Developed products

MusicMatic has developed its own ShopMedia Player called the MM Box© allowing one and only player to broadcast, simultaneously 1 audio channel and 2 video channels. The player may be connected to any type of amplifier/public address system and/or any type of screen or projection system. Our audio softwares allows our to create and broadcast:

- Customized audio programme
- Customized advertising campaign planning
- Remote control when adsl connected

Our digital signage software allows us to create and broadcast Customized digital signage [narrow casting]

- Remote control

Targets and References

Our clients are major brands and outlet retails companies such as:

BMW, Café Ritazza, Camaieu, Cannelle, Club, Cuisine Plus, Dalbe, Delvaux, Equiform, Eram, Express Carrefour, Extra Zone, Formen, Galeria Inno, HSBC, ci Paris XL, Intersport, Ixina, Jean-Louis David, Lady Fitness, Lunch Garden, Mobistar, Mondia) Moquette, Opel, Pizza Hut, Quick Sarah Pacini, Saint ALgue, Sinequanone, Suite Hotel, Toys r Us...

Innovative aspects/Advantages

- One and only player to broadcast simultaneously 1 audio channel and 2 video channels
- Real customized audio program song title by song title (no standard program no compilation)
- Extranet tracking of the play lists advertising planning spots and the connected POS
- Remote control



- Integration of the most used files format (Flash video, jpeg, mpeg, avi RSS feed)
- Plug in for a better sound quality

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Contact person

Alexandre SABOUNDJIAN

Function

CEO

Date of Establishment

2004

Number of Employees (in Brussels)

15

Activities in others countries

France, Spain

 musicmatic

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Contact person
Francois DISPAUX

Function
General Director

Date of Establishment
2004

Number of Employees (in Brussels)
5

Turnover (€)
300 000 €

Activities in others countries
France, United Kingdom, Germany



General description

Your business is not covered by appropriate applications? You already have an application to manage your business but it can not be changed? Or you have multiple applications that cannot talk to each other?

You manage data in Excel? Still using Access or Filemaker? And you cannot share or access your tools thru the Internet?

So do not hesitate to contact us. Nectil offers a range of services in ad-hoc management applications for any type of activity.

Developed products

Officity–web applications platform

Officity is designed for both users and developers:

- For users, Officity is like Access or Filemaker on the web. You can create, expand, and share web applications directly from your Excel files and manage your data right away.
- For developers, Officity is more like a Windows or Mac OS on the web. You can quickly prototype, create and distribute sophisticated web applications based on the most popular open source knowledges and servers in the world.

Visit officity.com for more information.

Officity consists of three complementary softwares that support all the layers of application creation, from conception to the user interface:

Sushee–xml business objects

Sushee is a management system for functional and relational business objects represented and manipulated by XML. Sushee can be used as part of the Officity platform for your web applications or in standalone version for your web projects. More information on officity.com/sushee.

Kaiten–continuous user experience

Kaiten is a jQuery plugin that delivers a new navigation model for web applications. Kaiten can be used as part of the Officity platform for your web applications or in standalone version for your user interfaces. More information on officity.com/kaiten.

Shoyu–officity application components

Shoyu is a library of functional and interface components to quickly build Officity applications . More information on officity.com/shoyu.

Targets and References

Our core customers are all SMEs needing to centralise their information and tools as well as web-design, Information Technology, communication, and design companies that use our products as a basic tool for their own customers. Our customers

and end users are all types of companies, associations and federations needing to communicate via Internet and/or to centralise the management of their activity.

Customers and users:

Renault France & International, GlaxoSmithKline (GSK), SAP, Commission Européenne, Nexans, La Sorbonne, Adecco, Ixina, Cuisine-plus, Oxfam, Brussels-Capital Region, Toyota, Vranken-Pommery.

Innovative aspects/Advantages

Kaiten is a new navigation model for web applications, a new way to design, build, and use web applications.

Unlike conventional applications where each screen replace another in a disruptive experience, Kaiten stacks the screens side by side, like columns, and provides a continuous user experience. The Kaiten model offers 4 key benefits:

- Better Usability: It's easy to use because, it's fast, and you know where you are and why.
- Device-Independent: Kaiten adapts itself to the screen resolution: you build (and maintain) only one application, not 2 or more!
- Faster developments: Kaiten model is free of pre-defined scenario: you build, add features and reorganize you applications by assembling small functional parts.
- Cloud Glue: With Kaiten, we not only want to provide a new experience for your applications. We want to bring together your applications, existing and new, but also cloud services in a single continuous space for a seamless user experience.

Kaiten is made of connectors, each connector allows Kaiten to talk to a Cloud Service. Your application is one connector... and you can add as much as connector as you want to glue your apps together in one environment.

Facts:

- Kaiten is an open-source Javascript software released as a jQuery plugin
- Kaiten is a part of a larger project called Officity

General description

NetworkMining provides network business intelligence software and services to telecommunications service providers. Network business intelligence helps service providers to unlock the value of their network resource data stored in network and inventory management systems. Network business intelligence turns network resource data into actionable information.

Developed products

NetworkMining's solutions are based on NetworkObjects, an advanced query, reporting & analysis software specifically designed for telecommunications network inventories. The users of NetworkObjects are primarily with network engineering and operations departments and perform a broad range of tasks that require in-depth knowledge and intelligence about the network. The application space ranges from visual network exploration towards strategic network analysis. NetworkObjects integrates network resource information from various external systems, including

- Network Management Systems
- Inventory Management Systems
- Geographic Information Systems
- Configuration Management Systems

NetworkMining also offers consulting services based on NetworkObjects. Those services address the network audit and network transformation needs of service providers.

Targets and References

Among NetworkMining's customers are:

- Belgacom ICS (Belgium)
- Telenet (Belgium)
- Fastweb (Italy)
- P & T Luxembourg (Luxembourg)
- Alcatel-Lucent (France, Belgium, Austria, East Africa)
- Ciena (United Kingdom)

Innovative aspects/Advantages

The prime benefits of NetworkObjects are:

- Higher productivity of the network operating and engineering staff
- Better utilization of the network assets
- Higher availability and reliability of the network

NetworkObjects is one of the few out-of-the-box solutions on the market today for network business intelligence. Its distributed architecture is particularly well aligned with the growing trends towards network transformation and outsourcing in the current telecommunications market.

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Contact person
Nico WAUTERS

Function
CEO

Date of Establishment
2004

Number of Employees (in Brussels)
5

Turnover (€)
700 000 €

Activities in others countries
Luxembourg, France, Italy, United Kingdom



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Contact person
Xavier PETRE

Function
Administrator

Date of Establishment
1 January 1999

Number of Employees (in Brussels)
5

Turnover (€)
1 000 000 €



General description

New Skill SA is a limited company under Belgian law located in Brussels. Its activities since its inception in 1999 are based on his specialized skills in computer and technology training to cover areas telecom, IT and commerce, as well as support in outsourcing technical functions to its customers. New Skill SA in its expansion plan has developed software to human resource management, compatible with major software solutions on the market. The new application addresses the operations, not covered today or in software or by the social secretariats, management of physical resources and intangible assets related to each staff member. New Skill SA proposes "HRsys", a new generation of solutions and operated online (Internet SaaS- Software as a Service) for companies and administrations of small, medium and large sizes.

Developed products

This solution is unique in three points:

- It takes into account the physical and tangible assets of the company such as PC, Mobile, SIM card, badge, car, gasoline card ... and non-tangible items such as calendar, Assessment, 360 degree feedback, hiring, training, assessments;
- It provides the management tools of management, coaching and reporting data by crossing at each level of the structure, and produces charts of the company;
- It allows via a simple integration upstream and downstream data from other information systems (e.g. payroll, electronic invoices, SAP, Oracle or simple database in Excel or timesheets of badge readers).

Targets and References

Confidential Information at this stage.

Innovative aspects/Advantages

The main competitive advantages of HRsys are:

- The rapid implementation of the solution at the client (no need for computing resources of the client);
- extremely simple interface to minimize users training solution that is manageable by the client without the intervention of external actors;
- solution that requires no hardware investment (SaaS) or maintenance for the customer;
- Location per license/user extremely flexible in time and predictable budget level client;
- unique reporting capabilities on all tangible and intangible assets of the company;
- Tools transferable to all countries of the world;



- Unique database to limit the encoding errors and share information in real time with all the beneficiaries;
- open system to interface with other information system or databases.

HRsys is positioning itself to any type of organization (private / public) wanting simple structure and low cost information on the human resources of its organization.

SUPPLY CHAIN MANAGEMENT (SCM)
 CONTENT & COLLABORATIVE MANAGEMENT
 HUMAN RESOURCES (HR)
 BUSINESS INTELLIGENCE (BI)/SEMANTIC
 INFRASTRUCTURE & SECURITY
 MEDIA DEVELOPMENT
 ENTERPRISE RESOURCE PLANNING (ERP)

CUSTOMER RELATIONSHIP MANAGEMENT (CRM)

General description

Savvy and well-informed customers demand accurate, fast and consistent service, regardless of the entry point. Nixxis develops software that enables companies to live up to those challenges and empower customer (or third-party) interaction with solutions that take into account customer experience, agent ergonomics, ease of implementation and cost-efficient processing of multimedia calls. The cloud is the limit

Nixxis solutions can be installed on site, deployed in a hosted environment or according to a 'pay-as-you-use' model, allowing companies to control operational expenses while safeguarding flexibility and scalability. Nixxis solutions are perfectly suited for being implemented 'in the cloud'.

"Nixxis is aiming for cooperation with operators and integrators who are looking to provide their customers 'pay-as-you-use' contact centre services, either conventionally implemented or 'in the cloud'", says Ysebaert.

Since its foundation in 2006, Nixxis has grown from a small, enthusiastic team of experts to an international player to be reckoned with. Under Marc Temmerman's and Frédéric Steppé's leadership, Nixxis developed an all-in-one contact centre solution (Nixxis Contact Express) that covers most market demands. For those with more challenging interaction requirements, Nixxis built a more sophisticated solution (Nixxis Contact Suite).

Nixxis' mission is to enable companies to face up to demanding interaction challenges. It has already established a great track record in that area in little time.

Developed products

Nixxis Contact Suite™

The VoIP-enabled solution has all features used in a traditional environment. Inbound call handling, advanced dialling options, e-mail, chat, text messaging, IVR and multimedia recording are standard available. Key differentiators include native multimedia and virtual approach, interactive switching between channels, multi-campaign assignments, multi-wave campaigns, profit-based call routing and transfers, optimised predictive algorithms, intelligent end-of-list call management, business-driven supervision tools and scripting (basic and advanced). Agents, supervisors and administrators can access the full range of functionalities and manage and monitor activities regardless of their location.

Nixxis Interaction Suite™

Below is a non-exhaustive list of features (on top of the Contact Suite features) that empower customer interaction, increase efficiency and boost staff performance.

- Increased web interactivity
- Routing of online forms and e-mails

- Tools to convert online visitors into customers
- Electronic Document Management
- Open architecture
- Logging of all interactions

Targets and References

TRB, NextiraOne, Hermes Informatica, SunnyPhone, Astrid, Group RISC, CallCentrix, Splendia, Banhoff, MediaCall, Spartel, Comearth, Genisys, Fox on Line, Dynafix, Nest, Call Center Alliance, IntraCall, Access Call Algérie, Interphone, Ip Plus, 4DMS, Madeira Telecom, Folkia, Svara, Effektiva ...

Innovative aspects/Advantages

Nixxis solutions allow easy management of multimedia interaction between companies and customers/third parties through a unique approach:

- Native IP & virtual multimedia approach
- Channel interaction switching
- Business process driven, no need for re-engineering
- Multi-wave campaigns
- Profit-based routing & dialling
- Automatic team overflow
- Embedded recording
- Advanced scripting
- Centralized integration between channels and applications
- Historical interaction information available to all business applications
- Centralized decision algorithms across channels
- All employees involved in communication process
- Centralized overview of business results & staff performance

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Contact person

Philippe YSEBAERT

Function

CEO

Date of Establishment

2006

Number of Employees (in Brussels)

15

Activities in others countries

Luxembourg, Canada, France, Italy, Indian ocean, Spain, Sweden, United Kingdom, Tunisia, Algeria, Morocco, The Netherlands



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Contact person
Patrick VANDERMAESEN

Function
Manager

Date of Establishment
14 July 2000

Number of Employees (in Brussels)
3

Turnover (€)
100 000 €

Activities in others countries
EU institution



General description

Noctis Software, a company created in 2000, develops its activities around the JAVA software platform. Noctis is involved in the development of applications and Websites and in the field of accessibility.

Main activities

- Development of web solutions allowing non-technical users to manage rich content on their website while integrating applicative modules such as registration forms, newsletter management or e-commerce facility
- Creation of an open source CMS named "Javlo" (generic system of content management for web)
- Consultancy (fixed or hourly price) in JAVA software architecture projects: management or design
- Skills in /promotion of specific technical knowledge & practices enabling the creation of accessible websites for disabled people, and to those who have a Limited access to Internet for cultural, social or economic reasons

Developed products

JAVLO

- Applicative CMS: easy content management and applicative modules integration
- Ease of use, enables the user to become autonomous, requiring no technical knowledge
- Multi-user, attribution of different rights to each user
- Meta-CMS: multilingual and multi-domain management
- Javlo generates websites which are efficiently referenced and respectful of the accessibility standards
- Simple template management based on HTML and CSS only
- Enables to carry out graphical mailing very easily

Targets and References

Any company or individual wishing to realize a clear and well-structured website, and wishing to carry out its daily update in a simple and autonomous way. Any company or individual looking for advices, audits and services in the development of WEB applications.

European Parliament: Creation & development of the website for the visitors of the European parliament; Creation & development of the website of the President of the European parliament; creation, development & operation of a centralized CMS for all the European parliament Information Offices

(around 30 offices); technical direction of the intranet recasting into a portal.

Banksys: Coaching and front-end architecture (JSF) for the development of a Web application aimed at the management of payment terminals.

Orange Communications SA (Switzerland): Creation of the portal. <http://www.orange.ch>
Benevita.be: Development of the website connected with the CMS of 'Mutualités Libres de Belgique'. "Intelligent" treatment of XHTML files and creation of online health tests. <http://www.benevita.be>
Schuman Associates: Creation of a software managing the resumes, with research possibilities, based on an advanced meta-data structure.

Creation of websites (managed by Javlo)
www.europarl.europa.eu/president; www.europarl.europa.eu/visiting; www.aedes.be; www.bdf.belgium.be; www.pme-guide.org; www.febisp.be; www.fondationcharcot.org; www.scenographie.be; www.112.be; www.abeo.be; www.ghentdredging.be; www.preventionsuicide.be; www.mvillage.be; www.noctis.be

Optimisation of websites for the Anysurfer Label (web accessibility)

Institut de Formation de l'Administration Fédérale (Federal Administration Training Institute): <http://campus.foifa.be>
HandipLus: www.espaceplus.net

Innovative aspects/Advantages

WEB Accessibility:

Noctis Software is introducing accessibility in all products and services and provides potentially accessible websites, for which the Anysurfer label can be obtained.

General description

NUMECA International develops automated, integrated and customized Computational Fluid Dynamics (CFD) software solutions. Since 1993, Automotive, Aeronautics and Turbomachinery industries benefit from leading software and consulting services provided through a worldwide network of branch offices. NUMECA software systems target the simulation and optimization of fluid flow and heat transfer phenomena. Product designers and research engineers take advantage of our solutions, reaching superior product quality and performances at reduced engineering cost. NUMECA International is a recognized worldwide center of excellence with highly-skilled engineers and PhDs in Computer Science, Mathematics, Physics and Fluid Dynamics, accounting for more than 20 nationalities. Our team is involved in a large number of research projects with university departments, research laboratories and leading industrial partners, allowing us to offer the latest technology breakthrough to our customers.

Developed products

Flow Integrated Environments (FINE)

NUMECA's product strategy is based on the development of automated and customized Flow Integrated Environments [FINE] for rapid design, simulation and optimization. Our software environment covers a wide range of applications while providing feature-specific modules and capabilities dedicated to specific areas of application.

FINE™/Turbo is a Flow Integrated Environment dedicated to the simulation of rotating and turbomachinery flows.

FINE™/Open is a Flow Integrated Environment dedicated to the simulation of complex internal and external applications.

FINE™/Marine is a Flow Integrated Environment incorporating High-Fidelity and Automated CFD Simulation dedicated to Naval Architecture

FINE™/Design3D is a Flow Integrated Environment dedicated to the design and optimization of rotating and turbomachinery blades and channels.

Stand alone pre- and post-processing tools

NUMECA pre- and post-processing tools are available in FINE™ series or as stand-alone processors of other CEO software.

HEXPRESS™ is an automatic hexahedral grid generator for internal and external applications.

HEXPRESS™/Hybrid is an automatic hexahedral dominant conformal grid generator working on parallel computer for complex unclean CAD geometries, including automatic CAD cleaning and wrapping.

AutoGrid™ is a full automatic hexahedral grid generator for rotating and turbomachinery.

IGG™ is a highly interactive geometry modeler and advanced block structured mesh generator.

AutoBlade™ is a powerful interactive parametric modeler dedicated to the design of rotating and turbomachinery blades and channels.

CFView™ is a powerful visualization system, offering all advanced qualitative and quantitative tools for CFD analysis.

Targets and References

OEMs and First Tiers in Aeronautic, Aerospace, Power Generation, Marine, Automotive, Environment, Biomedical and Electronics. References include Airbus, Boeing, Emirates Team New Zealand, General Electric, NASA, Rolls-Royce, Safran, Siemens, Volkswagen...

Innovative aspects/Advantages

As a center of excellence, NUMECA International participates in a large number of research projects with university departments, research laboratories and leading industrial partners, allowing us to offer the latest technology breakthrough to our customers. NUMECA give access to the most advanced technology in the field of fast and accurate CFD simulation, highly-automated full hexahedral grid generation, solution-adaptive grid optimization, automated post-processing, CAD modeling and optimization.

Why NUMECA?

- Significant time and cost reduction (NUMECA solution allows reducing by one order of magnitude CFD design cycle time through automated robust CAD cleaning and meshing and around 15 times faster solver compared to any other commercial CFD code Improved prediction quality, leading to a more effective design process
- Improve overall engineering efficiency and productivity
- Improve decision support information with highly reliable simulation
- Efficient design through optimization

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Marc TOMBROFF

Function
General Manager

Date of Establishment
1992

Number of Employees (in Brussels)
65

Turnover (€)
10 000 000 €

Activities in others countries
Worldwide



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François-Xavier PEERD

Function
Sales Director

Date of Establishment
1996

Number of Employees (in Brussels)
15

Activities in others countries
Europe, Asia



General description

Odyssee Mobile is specialized in mobile Field Force Automation solutions for mobile critical workers. Nowadays, everybody is a mobile worker, but not everybody is a critical mobile worker. With critical we mean: people who need to rely on the application to do their work. Who need access to data whether they have internet connection or not. Who need a user friendly solution.

Sales men taking orders, Merchandisers filling in questionnaires or Service technicians doing maintenance, all need a trustworthy mobile solution. Odyssee Mobile solutions have been developed from their point of view: reliable, offline/online, user-friendly, easy.

The Odyssee Mobile solutions are 100% SaaS native and connect from anywhere to any existing back office to bring crucial information to mobile workers, and back.

Developed products

Odyssee Mobile

Odyssee Mobile is a Software as a Service application that can work with any ERP or stand-alone. Odyssee Mobile consists of two important parts: a portal for the back-office people, and mobile clients (mobile apps) for the field team. Following activities are covered by the Odyssee Mobile solutions

- Odyssee Mobile Sales is designed for sales reps taking orders with all price and stock information at hand.
- Odyssee Mobile Merchandising is used for store checks, filling in questionnaires or other POS activities. It is above all an excellent reporting tool with nice graphics and reports ready for Headquarter management.
- Odyssee Mobile Services is focused on mobile service teams, field engineers and professional technicians doing maintenance and/or repairs

Be Future-Proof

SaaS solutions nowadays are everywhere. The Odyssee Mobile solutions go one step further. From SaaS to MySaaS. MySaaS solutions allow to adapt the solution to specific needs, by developing custom modules that will perfectly fit into the SaaS solution. At Odyssee we call this WingApps, to give your mobile teams extra wing power, but also, to be future proof. Because you do not know what needs tomorrow will bring. But you know now that Odyssee Mobile is ready to deal with it, should this happen.

Accurate and accessible data

Odyssee Mobile gives mobile workers a common format to work in, report or react on new information and access to the latest available information.

This ability creates accurate and fast information flows, allowing enterprises to deliver a high level of service to each customer, anywhere, anytime. It secures an industry leadership position using today's technology. For a fixed all-in price per user per month, large and small companies can enjoy Odyssee Mobile. Everything is included and users always have access to the latest version.

Extremely Easy

Odyssee Mobile is an on-demand software (SaaS). This approach slashes investment costs and cuts out complicated installation procedures.

Flexible & Modular Platform

Odyssee Mobile's open philosophy allows effective parameterization. This enables us to provide a solution that meets user requirements down to the very last details.

Targets and References

Sectors: Installation & Maintenance, HVAC, Building & Construction, Distribution & Wholesale, FMCG & Retail, Life Science & OTC, SME Mobility solutions, International Enterprise Mobility

Some references:

Samsonite: 120 users-Mobile Sales BAM: 175 users-Mobile Services TomTom: 150 users-Mobile Merchandising

Innovative aspects/Advantages

We host Odyssee Mobile on our web server and we take care of the software, hardware and maintenance, so mobile users will be able to start using it quickly and without any problems. Download the mobile apps on your device and start immediately. Software as a Service guarantees care-free software. It's cheaper, quicker, user-friendlier and extremely easy to implement.

- 100 % software as a service
- Anywhere anytime
- Increases productivity, boosts turnover
- Works perfectly with any ERP
- Fully configurable
- Online & Offline
- Reliable & powerful technology
- Working safely also in a mobile world
- Multilingual

SUPPLY CHAIN MANAGEMENT (SCM)
 CUSTOMER RELATIONSHIP MANAGEMENT
 (CRM)
 CONTENT & COLLABORATIVE MANAGEMENT
 BUSINESS INTELLIGENCE (BI)/SEMANTIC
 INFRASTRUCTURE & SECURITY

FINANCE, ACCOUNTING & ADMINISTRATION

General description

One-D is a system integrator providing creative, adaptive and customer focused business solutions. The company is organized in three business segments

- A technology pole in charge of developing and maintaining an urbanized technical and software architecture resting on distributed components (Java/JEE, SOA, Web services...).
- A product pole which develops generic functional modules, assembles and extends them to build business solutions that meet clients specific needs.
- A consultancy pole One-D which offers the services of highly qualified and experienced professionals skilled in business consulting, system design, implementation and support.

Our consultants offer the combination of IT and business skills that allow bridging the gap between business requirements and technology. Having proven expertise and familiar with recent evolutions in the banking and insurance industry our consultants speak the language of bankers and insurers Risk management, Basel, Solvency, ...).

Developed products

One-D Business Solution The One-D Business Solution is an urbanized modular business application, easily integrated with legacy systems.

It covers most functional aspects of non-life insurance business and, by extension, the business functionalities of any company whose activity involves the management of customers, prospects, contracts, real estate or property, claims, quote, finance, booking.

The solution is built by applying generation tools on a meta-model. It has a strong parameterization and configuration degree in particular with regards to products and pricing modularity.

Targets and References

Targeted Sectors

Insurance Bank companies Real Estate management companies

References

Nationale Suisse ECAP Neuchâtel HIB Dexia

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 Olivier DHEULIN

Function
 Managing Director

Date of Establishment
 April 2005

Number of Employees (in Brussels)
 3

Turnover (€)
 600 000 €

Activities in others countries
 Switzerland



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Benoit MORTIER

Function
Director

Date of Establishment
2001

Number of Employees (in Brussels)
3

Turnover (€)
200 000 €

Activities in others countries
France



General description

Are you looking for a reliable, competent partner to help you bring in Free Software solutions or enhance existing Free Software solutions in your company? The search is over! OpenSides is here to help you!

OpenSides has been operating in the area of Free Software from the day it started up. Its expertise in this area enables it to find the solution that best fits your needs, whether it involves your servers, your workstations or your applications.

OpenSides operations focus on the use of Free Software in companies, whether it is a matter of migrating to Free Software, installing a new infrastructure or improving your existing infrastructure.

Developed products

FusionDirectory

From a simple Web browser, FusionDirectory allows you to set and manage the various components of your information system.

- User management (Windows / Unix)
- Management of messaging (transport and storage)
- Management of workstations (Linux / Windows / Thin Client)
- Management of telephony (Asterisk / Hylafax)
- Management of network service (SMTP / DNS / DHCP / Samba / CUPS)
- Access Management
- Precise management by delegation of authority

Targets and References

We have customers of all size, from the small companies to multinationals

- EDF R&D-France
- Cemagref-France
- Service of the prime Minister-France
- Ecre-Belgium
- Mvillage-Belgium
- Cirb-Belgium
- Afpms-Belgium

Innovative aspects/Advantages

Using free software, FusionDirectory wants to be a simple and intuitive interface benefiting from advanced features for the daily management.

- Copy and paste system
- Template mode for account and system
- Snapshot mode
- System Dashboard (user, telephone report, installation and deployment)

FusionDirectory Philosophy

The least intrusive

FusionDirectory is the least intrusive possible. Through a web interface, FusionDirectory uses LDAP (OpenLDAP, iPlanet, 389directory) with appropriate schemas. Each service queries the directory.

No software is modified for use with FusionDirectory. If the application can not communicate with an LDAP directory is FusionDirectory that will fit.

The more modular

FusionDirectory is modular. A network service = one plugin. This plugin may be accompanied by an LDAP schema if necessary, but FusionDirectory use the standard schema when possible.

General description

Design, development and commercialisation of software based on proprietary optimisation technology (Genetic Algorithms).

Developed products

ArrayMiner®

gene activity profile clustering software (bioinformatics)

OptiLine

assembly Line optimisation software (industrial process optimisation)

OptiMix

perfume mixing process optimisation

Targets and References

ArrayMiner®

research in bioinformatics, i.e. "Big Pharma and molecular research laboratories

OptiLine

automotive industry, aeronautics, household appliances sector (white goods), etc.

OptiMix

perfume industry

Innovative aspects/Advantages

ArrayMiner®

the only commercially available clusterer capable of delivering optimal results based on biologically correct models (Gaussian Mixtures) and accounting for the inherent uncertainty of biological data (automatic outlier detection).

OptiLine

the only assembly line optimisation tool capable of delivering optimal solutions while keeping track of all the constraints of the automotive industry and related fields.

OptiMix

the only tool available to address this problem.

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Function

Manager

Date of Establishment

1997



Optimal Design

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Valerie SQUELART

Function
Marketing Manager

Date of Establishment
1977

Number of Employees (in Brussels)
50

Turnover (€)
4 100 000 €

Activities in others countries
France, The Netherlands,
Luxembourg



General description

Ordiges is a Belgian company specialized in development and edition of Purchase-to-Pay, financial and organizational software packages. Its solutions are dedicated to the better daily management of companies: spend management, purchase management, suppliers contract management, facility management, management of budgets, stocks and catalogues, accounting and inventories systems. Ordiges, with more than 30 years experience, has numerous customers (110+) from the public, service, healthcare and social housing sectors. More information: www.ordiges.com

Developed products

PIAi (Public Integrated Accounting): Financial ERP dedicated to public organizations.

EPM (Expenditure & Purchase Management): web-based Spend management including Purchase-to-Pay, e-procurement and e-invoicing system-focused on indirect costs management.

EBM (Enterprise Budget Management): Budget management system

ECM (Enterprise Contract Management): Suppliers contract management

EFM (Enterprise Facility Management): movables & immovables management

E-Catalogue: management of online catalogues

PIA HC: Financial ERP dedicated to Hospitals and Healthcare sector

LORD: ERP dedicated to Social Housing (management of candidates, lodger, Patrimony, Rent management, technical service management...)

ECO: stocks management

IMMO: fixed assets management

Scan2Inventory: Inventory via Barcode scanning system

Targets and References

Banks: (ex. Credit Agricole)

Insurances: (ex. Mensura)

Public institutions: (ex. FOREM Unemployment agency, Museums, Belgian Environmental agency, Social Security, AWEX & FIT Export agencies, Ministry of Justice)

Hospitals: (ex. CHU Montgodinne (UCL))

Social Housing: (ex. Woonhaven Antwerpen)

Innovative aspects/Advantages

Cost Control Mechanism: enables to enforce budgets electronically, at the point of spend; incorporate budget Limits into day-to-day, front line decision making; Enterprise wide access to real-time budget versus actual data for better decision-making. i.e. a priori budget visibility, control of processes, allowing exploitation of cost reduction opportunities, transparency, compliance and corporate governance.

ROI Analysis tool: in order to evaluate in advance the Return on Investment of the implementation of our Spend Management solution. (Average : 3% to 6% reduction on managed costs)

Native integration of budgetary & economical accounting: innovative and unique Architecture to fit perfectly governmental accounting systems needs.

Inventory by barcode scanning: Cost-effective auto customizable tool for inventory management by scanning.

FINANCE, ACCOUNTING&ADMINISTRATION
 SUPPLY CHAIN MANAGEMENT (SCM)
 CUSTOMER RELATIONSHIP MANAGEMENT
 (CRM)
 CONTENT&COLLABORATIVE MANAGEMENT
 HUMAN RESOURCES (HR)
 INDUSTRIAL&MANUFACTURING
 INFRASTRUCTURE&SECURITY

ENTERPRISE RESOURCE PLANNING (ERP)

General description

Organica is active in the ICT sector (Information & Communication Technology). Its objective is to meet the management and communication needs of organizations (companies, institutions, associations, etc.) through the design, installation and maintenance of integrated solutions where office automation, information technology and communication technology are concerned, as regards both hardware and software. From the analysis of needs to the development of personalized applications or web sites, via the design of networks and the supply of hardware and software, Organica offers a complete service through a single point of contact.

Developed products

Organica undertakes the development of an integrated software package called Organon as well as software packages derived from Organon and directed towards specific professions or needs. Organon is a management and communication software package designed to meet all the needs of an organization, whether large or small. Organon is in particular:

An integrated solution: Organon integrates the management and communication of your data within a single database that is accessible via three interfaces:

- Office: for office work
- Web Office: for teleworking
- Website: for interactive communication

A modular solution: Organon is made up of modules that you can progressively put into service according to how your needs evolve, the growth of your company or your financial schedule

A complete solution: Organon includes all of the functionalities necessary for the management and communication of an organization:

- ERP (Enterprise Resource Planning)
- CRM (Customer Relationship Management)
- BPM (Business Process Management)
- CAP (Computer-Aided Publishing)

An adaptable solution: Organon's modules can be adapted to your needs

- By parameterization: variation of the operation of the application
- By personalization: specific developments for your organization

A user-friendly solution: Organon's interfaces aim to be simple clear and easily readable: you master the basic functionalities in 30 minutes

A shared solution: Organon is a solution shared by hundreds of companies, associations, institutions, etc. This means that it is constantly evolving and that the cost of this evolution is shared by all.

A multilingual solution: Organon offers a minimum of 4 languages for:

- The user interfaces
- The recorded data

A multi-platform solution: Organon operates with

- Windows
- Mac OS
- Internet

An open solution

- Organon is compatible with most office automation software [Word, Excel, Outlook, etc]
- Organon can exchange data with other databases [SQL, Oracle, SAP, etc]
- Organon supports the most recent communications protocols such as XML and SOAP

Organon includes a collection of derived software packages specifically created for specific professions or needs. In particular:

- Organon for Events
- Organon for Professional Associations
- Organon for Museums and Collections
- Organon for Insurances
- Organon for Research
- Organon for Engineering
- Organon for Associations and Foundations
- Organon for Lobbies
- Organon for Documents

Targets and References

SWIFT, Council of the European Union, RTL Group, Hudson | De Witte & Morel, Palais des Beaux-Arts Brussels, Royal Academy of Belgium, International Union of Academies, Freyssinet (Vinci Group), FEBIAC, Franki Foundations Group-BMW, DaimlerChrysler, Renault, Peugeot, etc.-L'Oréal, Christian Dior, Vichy, etc.-Queen Elisabeth Competition, CEMBUREAU, European Livestock And Meat Trading Union, Flagey, Le Botanique, Manège.mons, Cercle Royal Gaulois Artistique et Littéraire, Hergé Foundation

Innovative aspects/Advantages

The very high level of integration of the solution: the management, communication and sales of the company are carried out through a single application and a single database that are simultaneously accessible internally and externally via three interfaces functioning both on a client-server and on internet, intranet and extranet mode. An original functional architecture giving power, flexibility and upgradability to each module.

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 Thibaud VAN CAILLIE

Function
 Project Manager

Date of Establishment
 1998

Number of Employees (in Brussels)
 5

Activities in others countries
 France, The Netherlands,
 United Kingdom, Germany, USA,
 Luxembourg



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Contact person
Gregory BLONDEAU

Function
Director

Date of Establishment
Est. 2004, launch 2008

Number of Employees (in Brussels)
7

Turnover (€)
less than 1 000 000 €

Activities in others countries
available globally



General description

Our job is to provide applications that simplify office life for employees. We specialise in processes typically managed by the Facility Manager and/or the Office Manager. Proxyclick serves as an integrated communication platform between them, employees and suppliers. Employees can order lunch for themselves or book catering for a meeting. They can manage visitors, optimise parking capacity or issue service requests. Finally, user friendly corporate applications developed for employees not for operators.

Developed products

Proxyclick is providing its services according to the Software-as-a-Service model, companies are paying a monthly fee to use its service. Applications are developed in 3 axis:

Hospitality

- Visitor Management
- Parking Management
- Meeting Rooms Management (2012)

Catering

- Virtual Canteen
- Catering Management

Maintenance

- Service Desk
- Asset Management

Please visit our website for more information.

Targets and References

Large multinationals such as Danone, Microsoft, Bridgestone, Logica, Manpower, GSK, Rio Tinto, Baxter...

Innovative aspects/Advantages

Innovative aspects

- Transforming a traditional Facility Management market where companies currently have two options: excel sheet or large software implementations
- Building a B2B2E (E=employee) platform according to SasS business model with a combination of Facility and Convenience services, using Catering as a USP to bring employees online

Advantages to Employees

- Time saving
- More choice
- Fidelity system
- ...



Advantages to Companies

- Employees satisfaction
- Costs savings
- Trendy positioning towards employees
- Fast implementation
- Low costs
- Participative application
- ...

FINANCE, ACCOUNTING&ADMINISTRATION
 SUPPLY CHAIN MANAGEMENT (SCM)
 CONTENT&COLLABORATIVE MANAGEMENT
 BUSINESS INTELLIGENCE (BI)/SEMANTIC
 INDUSTRIAL&MANUFACTURING
 INFRASTRUCTURE&SECURITY
 ENTERPRISE RESOURCE PLANNING (ERP)

FLEET/GEOGRAPHICAL INFORMATION SYSTEM (GIS)

General description

Railnova's was founded in 2010 to serve the growing Rail Fleet Management Market in Europe. With increasing fragmentation and liberalization in the European Rail market, Railway Actors face new challenges in managing their locomotive, passenger train or wagon fleets as they expand into new geographies to offer end-to-end services. Railnova has developed and commercializes a suite of telematics hardware and web based software that enables intelligent fleet management for Railways

Developed products

Railnova's Railster™ Telematics and Railfleet™ Software is the only all-in-one, plug & play, adaptive telematics and software solution available for the railway fleet management market..

The Railster hardware Telematics is a suite of easy to implement, rail-certified embedded hardware to monitor passenger train, locomotive or wagon position, as well as crucial parameters such diesel engine parameters or component bus information (Can BUS, RS485, RS232). The data collected is immediately visible and processed in the Railfleet Software by the end users.

Railfleet is based on the revolutionary OpenERP Framework which enables fast application development, easy adoption among the organization and unprecedented user experience due to OpenERP revolutionary Web Client. User productivity and ROI are guaranteed due to full integration of fleet management processes within one single system. The Railfleet Mobile extension is a fully scalable mobile framework that enables to port server-side ERP apps on smartphones or tablets. Our metadata framework enables to align mobile and ERP database applications so we can provide continuous evolutivity to end users.

The key feature of Railfleet Software modules for OpenERP are:

Rail Operations Management

- Geolocalisation, integrated Map View, track, trace,
- Geographical Reporting
- Alert Engine (geofencing, parameters), workflows
- Mutli-company access for Operator, Maintainer, Lessor

Rail Fleet Management :

- Train Roster Optimiser for optimal fleet allocation
- Preventive Planning, based on telematics information
- Corrective Maintenance & remote diagnosis
- Integrated Checklists and documentation management
- Fleet availability
- Modifications, Warranties

- Safety Campaigns
- Rail Fleet Contracts Management
- Reporting to Owners, Authorities
- Lease, sublease, insurance, Maintenance, transport
- Recurring billing, billing on counters (pay per use)
- CRM, re invoicing of works or based on timesheets

Targets and References

Type of Clients

- Rail Freight Operators
- Rail Passenger Operators
- Rail Leasing Companies
- Rail Maintenance Companies

References.

Europorte, Group Eurotunnel

- CFL Cargo, Group Arcelor Mittal
- VFLI, Group SNCF
- SNCB Logistics, Group SNCB
- NS Hispeed, Group NS
- Société Générale

Innovative aspects/Advantages

Railster Telematics provide real-time GPS information and can connect to the major train sub-systems. The Railfleet software can replace countless legacy systems and excel tables, due to its full integration in OpenERP. Evolutivity and connectivity to Customer's existing systems, such as Microsoft, Oracle or SAP enables further process automation. Both Railnova's hardware and software solution can be deployed in as short as a few weeks and enables real process automation in rail fleet management.

Traditionnal rail fleet management projects are conducted with separate hardware suppliers, M2M providers and IT companies, which leaves the system integration risk to the end customer. This usually results in poor system functionality, cost overruns, and prohibits future evolutivity due to extremely high maintenance costs.

With it's all-in-one hardware + software solution based on opensource platforms, Railnova can focus efforts on what matters most to its customers, such as acquiring specific data on the train or implementing a particular software functionality. The Customer can spend the majority of his budget on customization of the proven Railnova solution, which in turn guarantees success and adoption.

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 Christian SPRAUER

Function
 CEO

Date of Establishment
 15 October 2010

Number of Employees (in Brussels)
 4

Turnover (€)
 300 000 €

Activities in others countries
 France, Netherlands, Luxembourg,
 Germany, United Kingdom



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Contact person
Ron MUKHERJEE

Function
Managing Director

Date of Establishment
17 November 200

Number of Employees (in Brussels)
4

Turnover (€)
500 000 €

Activities in others countries
Luxembourg, Austria, Germany



General description

RichCast enriches communications through innovative webcasting solutions that provide autonomy, flexibility and cost-effectiveness to its clients. RichCast offers unique and portable tools that combine robotic cameras with an easy-to-use interface for the recording and live or on-demand publishing of webcasts and webinars for e-learning, events and corporate communications.

Developed products

The RichCast Publisher, our online webcast management platform allows our clients to flexibly and autonomously create, manage and publish webcasts, anytime and anywhere. Richcast proposes a wide variety of modules to make each webcast different and unique: Chapters, related videos, Chat, Comments, Synchronisation, Sharing on Social Media, Summary, Transcripts, Download, Video Search, Twitter Wall, Easy integration with Learning Management Systems, Statistics, Subtitles, Mobile publishing, Multilingual, Polls, etc. The EasyCast is our unique all-in-one production tool with touchscreen and video robotics that makes the recording process extremely easy and allows you to easily and autonomously create & publish professional video content. The EasyCast solution consists of 3 elements :

A touchscreen appliance

- A robotic camera (IP) in SD resolution, connected to the EasyCast appliance. It is manually or automatically controlled via the user interface.

An audio kit

Integration of presentation slides

- EasyCast allows for connectivity with the presenter's computer (VGA input)

Targets and References

RichCast has a proven track record in the European Union affairs, Pharmaceutical, Banking and Finance, IT and Industrial sectors.

Among our clients are: Bayer, NYSE Euronext, European Commission, Partena, Intel, PlasticsEurope, Daikin and many more.

RichCast has also developed a network of resellers and added value partners in Belgium and Luxembourg.

Innovative aspects/Advantages

RichCast stands for innovation and reliability in providing webcasting tools that enrich our customers' communication efforts while providing them with autonomy, ease-of-use and cost-effectiveness.

Through our unique tools (RichCast Publisher and EasyCast) we are able to provide a stable webinar platform that our clients can use by themselves. Furthermore our focus on B2B communications ensures that we have the competence and skills to ensure high quality video delivery within difficult contexts like corporate networks. Another aspect that differentiates us is that our solutions are multifunctional and can cover all Enterprise video needs in a flexible way.

General description

Sigma Conso delivers strong expertise in consolidation and reporting to help improve its clients' financial performance. The company is run by a management team who has more than 20 years of experience in consolidation, management reporting and group information systems. At Sigma Conso, our mission is to offer a comprehensive range of software products and services in the fields of statutory consolidation, financial reporting and budgeting.

Our solid practical experience with a wide variety of clients and our industry expertise led us to design solutions:

- Offering an intuitive ease of use
- That are pre-parameterized
- That are fully customizable by the user: parameters, set-up, upgradability
- That include native expert functionality for a quick set-up
- Offering the right combination of rigorous accounting and the flexibility needed for the reporting process
- Multilingual, multicurrency and handling multiple accounting standards

Our clients are international groups, who want to set up an efficient monitoring of their businesses. Fully compliant with Corporate Governance regulations, we work independently from audit firms. The working relationship between the clients, the auditors and Sigma Conso is thus an efficient one, the role of each party being clearly defined. We support each step of your growth, delivering a dedicated service or software: first consolidation process, mergers, acquisitions, conversion to a new accounting regulation, reports, improvement of your consolidation and reporting processes, IPO set up ...

Developed products

Sigma Consolidation

Based on our consolidation methodology, Sigma Consolidation brings you the accuracy and professionalism required for a statutory consolidation. It contains the standard parameters sets for a consolidation according to several GAAP: Be GAAP, Lux GAAP, IFRS ... and for several sectors (industrial, holdings, real estate, insurance ...).

Mona Group Reporting

With this full web solution for consolidation and reporting, you optimize and secure the data entry, you fasten the consolidation cycle, you manage actual, forecasts, and budget figures simultaneously, you benefit from in-depth monitoring and analysis capacities.

InterWeb

The centralized InterWeb solution enables each subsidiary to carry out the reconciliation of inter-company accounts on line, 24 hours a day and 7 days a week. The closing process is further improved and the increased quality of the inter-company transactions helps simplify the auditing.

Prophix Performance Management

This application offers a multi-user, turn-key solution for budgeting software, forecasting software, reporting software, management consolidation, personnel planning and other advanced financial functions.

Targets and References

Our clients are groups of all sizes, private or public, local or international and of any kind: financial holdings, industrial and manufacturing companies, commercial companies, real estate companies, services companies, insurances, etc. We support our customers through all the stages of their development. Some references: Aviapartner, Besix, CMB, Deloitte, Ethias, Fluxys, GBL, Herpain, Ikea, Joris Ide, Karp Kneip, Lhoist, Manuchar, NMC, Ogone, PWC, Ravago, Soficom, Touring, VGP, Wanty... More references at <http://www.sigma-conso.eu/en/consolidation-customers/>

Innovative aspects/Advantages

Consolidation and reporting are our core business. We offer both our expertise and the latest developments in technology combined with a pragmatic approach to help make your figures talk and allow them to serve your strategy.

Our Web-based solutions offer a powerful set of functions through a browser and allow the use of the applications in ASP or SaaS modes.

As a client, you have numerous opportunities to update your technical knowledge and enhance your expertise: annual users' conference (workshops, networking with peers), unlimited access to an online knowledge database, invitation to conferences. And as a client, you have a dedicated expert assisting you, for any question related to the software, their reporting process or a technical aspect of consolidation.

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Contact person

Dominique GALLOY

Function

Managing Director

Date of Establishment

1 January 2002

Number of Employees (in Brussels)

15

Activities in others countries

Luxembourg, France, Poland, Singapore



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Contact person
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Function
CEO

Date of Establishment
July 2007

Number of Employees (in Brussels)
115

Activities in others countries
North America, Japan, China,
Taiwan, Korea, Europe



General description

Softkinetic's vision is to transform the way people interact with the digital world. We are the leading provider of gesture-based platforms for consumer electronics and professional markets. The company offers a complete family of 3D imaging and gesture recognition solutions, including patented 3D CMOS time-of-flight sensors and cameras (DepthSense™ family of products), multi-platform and multi-camera 3D gesture recognition middleware and tools (iisu™ family of products), as well as games and applications from Softkinetic Studios.

Developed products

iisu™

Softkinetic's award-winning, patent-pending iisu™ technology is the most advanced real-time 3D gesture recognition software platform on the market. Enabled with any 3D depth sensing image, it allows end users to watch their video image or full-body 3D avatar while interacting in real time with computer-generated characters and devices. Compatible with all major 3D depth-sensing imagers, iisu™ is available now to developers of Interactive Digital Entertainment solutions and for Consumer Electronics applications. iisu™ software and tools insulate game developers from the low-level technicalities of 3D depthsensing cameras. Thanks to a rich set of interfaces and predefined gesture based patterns, development cycles are dramatically reduced developers can focus on their core business. iisu™ is delivered as a software kit (SDK). To assist customers with rapid product design, development and testing, we provide technical consulting and development services for 3D graphics, games or other applications.

Targets and References

Our products are used by companies in the consumer electronics, interactive digital entertainment, health & fitness and industrial markets. Our clients include Orange France Telecom, Electronic Arts, Belgacom, Panasonic, Texas Instruments.

Innovative aspects/Advantages

Softkinetic's solution is the most advanced, integrated and complete 3D gesture recognition solution for a controller-free digital world. The combination of Softkinetic's iisu software development kit with the DepthSense hardware technology represents the most advanced, integrated and complete 3D depth-sensing gesture recognition solution available today. This offering brings a formidable time-to-market advantage for Interactive Digital Entertainment and Consumer Electronics companies.

Integrated, optimized components

The iisu™ and DepthSense™ components are fully integrated and optimized for best performance and quality in building 3D gesture-based interfaces.

Available today

The Softkinetic solution is based on fully proven and patented technology with a successful two-year track record of use by clients. This offers a decisive time-to-market advantage for rapidly developing and launching 3D gesture-based interfaces or products.

Cost effective & flexible

Softkinetic unique solutions use standard CMOS processes and technologies for the sensor and standard multi-platform software. This offers considerable cost-effectiveness and flexibility to developers, publishers and manufacturers integrating the solutions into their products or technologies.

World-class development expertise

With thirteen years of combined R & D expertise, the Softkinetic technical team can help at any stage of your development process to ensure you make the best use of Softkinetic solutions.

FINANCE, ACCOUNTING&ADMINISTRATION
CUSTOMER RELATIONSHIP MANAGEMENT
(CRM)
CONTENT&COLLABORATIVE MANAGEMENT
INDUSTRIAL&MANUFACTURING
INFRASTRUCTURE&SECURITY
MEDIA DEVELOPMENT

General description

The company Specicom is a consulting company, software publisher and service provider offering companies innovative solutions enabling them to improve their intangible assets management. Armed with its experience in the domain of information technology, computer development methods, project management and consulting, Specicom has created a range of services and software making it possible to provide concrete answers for some specific aspects of intangible assets management for the company small, medium or large). Workflow management software engine to define, manage, execute and control the course of complex business processes involving actors inside and outside the organization. Application components parametrized on the basis of the FlowBrowse workflow engine (applied mainly in the field of intangible assets management). Distributed under Specicom brand or embedded (on a "white brand" basis) in other commercial solutions.

- Limited involvement of IT professionals (programming)

Developed products

FlowBrowse

FlowBrowse is a process management software to define, manage, execute and control the course of complex business processes involving actors inside and outside the organization. FlowBrowse is a flexible tool making it possible to implement administrative workflows quickly and fully. The graphic modelling tool makes it possible to model and fully define workflow business processes, the links end conditions of launching, the roles that execute them, the documents generated or used in these processes and the formulas used by these processes. The management tool makes it possible to integrate the Workflow into the concrete structure of the organization that uses this Workflow. The tool also makes it possible to follow up on workflow execution. The workflow engine makes it possible to deconstruct this workflow. Integration with existing systems is defined in the tool and requires only minimal involvement from IT professionals (programmer).

Targets and References

A company or administration of a certain size that has formalised its business process.

Innovative aspects/Advantages

Comprehensive and integrated tool from modelling to implementation

- Fast implementation (prototyping progression towards a final system)
- Easy integration with existing systems

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Serge BERTRAND

Function
Manager

Date of Establishment
1997

Number of Employees (in Brussels)
4



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Nathalie BRIGODE

Function
Channel Manager Benelux

Date of Establishment
2000

Number of Employees (in Brussels)
10

Activities in others countries
France, Luxemburg, Spain, Italy,
Switzerland, China



General description

Beyond being the official distributor for STS Group products www.group-sts.com, STS Group Benelux delivers also:

- A proven electronic archiving solution for which many references can vouch (banks insurance companies industries and services)
- A will to integrate evidentiary value into this tool in order to deliver electronic archiving with legal value
- A solution delivering both secure electronic exchange and secure remote electronic voting both of which complement legal electronic archiving

STS Group Benelux is positioned as a strong player in Mobile, Cloud and Trusted e-services for businesses and administrations. STS Group has also set up the 1st international network of Digital Trust, currently representing over 30 Software as a Service platforms in 21 countries around the world.

- A strong player in the dematerialization market as well as the nexus of a network of reliable partners who are willing to commit themselves

Developed products

STS Benelux is a key player in the fields of:

- Dematerialisation and electronic archiving (legal)-STS Suite
- Secure electronic exchange (remote access)-STS Keyvelop

STS Suite

Dematerialisation refers to transforming the processing of physical documents into digital processing whereby digital documents are of equivalent legal value to their paper counterparts. Electronic archiving is defined as the collection and retention of data in an ordered fashion in digital format in order to reduce paper storage volumes and related costs. Going forward, current practice shows that beyond the basic technical operation, electronic archiving is becoming a source of documentary evidence which favours the historical reconstitution of events. STS Suite software supplies all the elements required to set up a complete processing chain meeting the requirements of the four steps of legal electronic archiving, i.e.:

- Transfer
- Processing
- Retention
- Communication

Keyvelop messaging tool ensures that important or confidential electronic outgoing correspondence meets standards for:

- Traceability and evidence
- Integrity and confidentiality
- Archiving the history of your outgoing correspondence

Benefits

- As safe and reliable as a registered letter
 - As simple to use as a standard email
 - Traceability and evidentiary value
- Keyvelop is the ideal tool to ensure that your professional electronic correspondence is secure and traceable (invoices, pay slips, purchase orders, membership dues, etc.).
- Keyvop Vote is designed for elections (official, board of directors, associations, etc.) and is a secure, remote, flexible and economical electronic voting solution, featuring:
- Legally valid voting
 - Automatic counting of votes
 - An official assessor

Targets and References

Banks & Insurance Companies-Utilities (Telecom, Water, etc.)-Industries-Services-Public sector

Innovative aspects/Advantages

STS Group's research and development activity is centred on STS Suite software and Keyvelop software. By selecting STS Suite, clients can implement all or part of the following functionalities (through web-based services):

- Multi-channel capture of objects (documents or any digital file)
- Manual semi-automatic or automatic indexing
- Filing and research based on multiple themes and criteria
- Process automation (Dockflow functions)
- Secure storage
- Archiving with legal value

Keyvelop allows the following functionalities:

- Proof of sender identification
- Ensuring the identity of recipients
- Guaranteed confidentiality of transmitted information through encryption
- Certification of the integrity of received and sent files
- Transmission of official receipt of correspondence
- The capacity to sign each document
- The capacity to electronically officially accept or refuse document contents
- Management of validity and expiry periods for envelopes
- Dating the sealing and opening of documents and retaining traceability
- Notarisation of all pieces of evidences generated during the process

General description

Taktik® is a development and integration company focused on bringing together passionate engineers. We deliver highly efficient and innovative solutions based on industry standards and open source packages. Our development teams are made of engineers, all of them certified Java™ programmers, and Spring™ certified architects. We are selling two products: iCure and Defiris. This experience gives us a unique ability to prevent and solve common problems that arise during the course of a complex project.

Software Development Services

Our fields of expertise cover:

- Spring based J2EE development
- AJAX applications (GWT based)
- Cocoa Mac OS X Development
- Cocoatouch iPhone development
- Python development
- XSLT/XML workflows
- Video treatment

System integration

Our teams are particularly proficient in integrating Mac OS X with Linux and Windows systems. Our deep understanding of unix and linux inner-workings along with our Windows skills let us solve a wide range of problems. We manage a broad range of Open Source IT packages like Apache, Tomcat, Bind, Postfix, Sendmail, PHP, MySQL and PostgreSQL as well as a series of well known enterprise products: Exchange™, SQL Server™, Oracle™. We are specialised in the integration and deployment of a leading open source ERP package: Open ERP.

Developed products

iCure The Mac OS X medical management software

Designed for generalists, specialist doctors and clinicians, iCure fits the specificities of each medical practice. Flexible and powerful, iCure shines by its user-friendliness. Commercialised since 2006, iCure users base is growing quickly with a target of 300 users end of 2010.

Defiris Digital Asset Management without compromises

Designed to manage millions of medias (pictures, videos, sounds, artworks), Defiris guarantees sub second research time on complex full text queries. Hierarchical smart sort, collections & categories management, structured cataloging, colour search all integrated in a modern AJAX interface. Defiris is available under a SaaS model or as a standalone deployment. Defiris supports clustered architectures and provide the advanced user with



a very powerful administration 'interface that let him perform complex indexation tasks in no time.

OpenERP Open Source Enterprise Resource Planning

Taktik contributes code to the leading open source ERP and is responsible for the Mac OS X version. Taktik takes care of complete OpenERP deployment and customisations.

Targets and References

- Healthcare B2C (Electronic Medical Record, Encrypted backup, communications).
- Digital asset management (Images, videos and documents archiving). Caviar Productions, Aéroport de Liege, Region bruxelloise, Stratégie Global Communication
- Video/audio Podcasting: Université de Liege, Université Catholique de Louvain.

Innovative aspects/Advantages

- A global approach encompassing analysis, development, deployment, optimisation and support
- Security aware certified developers, highly skilled in Open Source JAVA enterprise technologies
- Flexible suited to innovate projects development

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Contact person
Antoine DUCHATEAU

Function
Antoine DUCHATEAU

Date of Establishment
2004

Number of Employees (in Brussels)
5

Activities in others countries
Software licensing



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Pierre-Florent LOSSON

Function
Sales Manager

Date of Establishment
February 2003

Number of Employees (in Brussels)
3

Activities in others countries
Germany



General description

TELIO is a IT services and consultancy company, specializing in Information Management. Our activities comprise:

Our product: docunit

Solutions integrating 6 years of experience in document management. docunit search is a document management solution: an enterprise search portal. Our solution allows the exchange of documents with external people. With a simple internet connection, you can access to docunit. So, anywhere and anytime, you can access to your documents. You can share your documents with your colleagues. docunit indexes all the documents and you can them using a full text search.

Custom Development-Document Management

Our team develops according to customer specifications using an agile development approach. This methodology stresses iterative development of projects, where at the end of each iteration, working and tested software features are the principal deliverables. All our developments are iterative and open (source code available). Each project is a sequence of successful smaller projects.

Technical Consultancy & Coaching

"Co-Project Management" (Regular auditing of running IT projects) Specific one-time intervention in complex situations Specific one-time intervention during work overload (peak periods) Re-align off-track projects and delicate applications Guidance and training of IT teams IT personnel selection

Consultancy-HR outsourcing

Developed products

docunit www.docunit.be

Easily share files, documents, images, and designs with your clients, suppliers or team.

Whether you are working in marketing, public relations, human resources or simply need to exchange documents with external parties, docunit is made for you !

Anywhere, anytime access

With an internet connection or with a smart phone, at work or on the move, you can access docunit easily. Just open your laptop and start sharing documents with your colleagues, external agencies, suppliers...

Easily send files of any size to anyone, from anywhere

Using docunit, you can finally send large document to your contacts without being limited by the size of the attachment. docunit sends a downlink link in the email, and your recipient will be able to download the documents whether he is at home, at work or on the move.

The power of full text search

Everyone forgets the name of a document. docunit indexes all documents and allows you to find them using full text search. Just type a word you know is contained in the document and docunit will do the rest. Simple and fast.

Be fast

You need to convert 10 BMP files to JPG? Just select the files and download them in the right format and size in one click. Need to print 12 PDF's ? Just select them all and click Print, docunit will send them altogether to the printer.

Targets and References

Target

Small, medium and large enterprises. No specific vertical market targetting, our products address common document management concerns.

References

BESIX, BeTV, SAIPM (La Libre Belgique), DTZ, IBA, Electrabel, SONACA, Designboard, RTBF, Georgia-Pacific, Microsoft, UCB, ...

Innovative aspects/Advantages

- Focused and non-intrusive solutions
- Use of proven open-source technologies
- Affordable costs (no users or documents limits)

General description

A publisher of database publishing software, in particular leaflet", the professional solution for cross-media database publishing on demand. Tetrasoft also makes available its know-how in the area of databases and image processing to customers with specific needs.

Developed products

Database publishing is a sub-discipline of DTP (Desktop Publishing). The information published comes directly from a database. This is very useful for B2B technical catalogues, illustrated prices and product information sheets etc, in other words any structured document the content of which can be found in a database. For this type of document, choosing database publishing over conventional CAP enables 3 objectives to be achieved: publishing more quickly, more economically and more accurately.

Targets and References

Any company is a potential user of database publishing for the publication of catalogues, prices, product information sheets and any type of structured document the content of which comes from a database. Manufacturers, wholesalers, but also banks etc.

Innovative aspects/Advantages

The 3 main objectives of database publishing are: publishing faster; publishing more economically; publishing more accurately. LeafLet enables the achievement of these 3 objectives while offering a quick return on investment. The product's unique characteristics are the following:

- Visual: Easy to use, no programming, WYSIWYG
- Integrated: A single program from database to publication
- 100% cross-media: from paper to fibre-optic with no intermediate stage!
- Quick: Publishing on demand in the office or on the Internet
- Universal: 100% Unicode: a single solution for all countries

The product is technically innovative and unique on 2 levels:

- Native access to databases
- Dynamic templates

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Contact person
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Function
Managing Director

Date of Establishment
1990

Number of Employees (in Brussels)
3

Activities in others countries
Germany, France, Benelux, Italy



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Contact person
Hugues DORCHY

Function
Managing director

Date of Establishment
September 2007

Number of Employees (in Brussels)
9

Activities in others countries
Europe



General description

The eID Company sa/nv is a Belgian company offering best of breed solutions about electronic identity (hereinafter "eID") transactions and electronic voting serving local applications and online services. The applications can either be a client software, a server software, a web site, an extranet or any other application using our standardized products or our software development kits (ex: DLLs).

Elegio® is our dematerialized eVoting solution to hold elections, consultations or polls. It supports voting through internet, intranet and local kiosk modes.

Our enterprise builds its services around an electronic identity transaction platform and local software. It is an innovative service both in architecture and model that delivers the easiest possible solution to integrate electronic identities in applications and still providing interoperability (different kinds of electronic identities, identity sources and different countries). Our business model is based on the delivery of a service, not just software to integrate. Concretely, our solutions are made of standard software modules, still customizing specifically when necessary for our customers. These modules manage different types of information fluxes and electronic identity data. Targeted for enterprises and administrations, our solutions allow the usage of strong authentication, electronic signature, verification & federation of identity data in a simple, quick way, avoiding the customer to focus outside his core business on complexity and IT integration burden.

Thanks to our solutions, expertise and knowledge, our customers are enabled to deliver e-applications easily, rapidly, in a plug & play fashion, answering business needs (costs reduction and regulatory constraints), whatever the sector, whatever the business. Our Company is recognized on Belgian and international markets as an electronic identity, signature and authentication leading actor.

Developed products

Our range consists of identity data capture, web authentication, electronic signature (e-invoicing, contracts, forms, documents, etc) e-Archiving and e-Voting products that are made available as local, online SaaS software, server or client side and SDKs for integrators. Further, The eID Company is a certificate authority delivering digital certificates for its customer's uses:

- Elegio® is our dematerialized eVoting solution to hold elections, consultations or polls. It supports voting through internet, intranet and local kiosk modes.
- Data Capture is an identification solution (local or web usage) which provides smartcard identity reading capability, ease of use and different level of verification/control

mechanisms. The service is conceived for local data capture, web sites or applications.

- An option on this product allows for anti-fraud eID document verification.
- Authentication is an authentication solution which provides ease of use and a minimum of integration burden. The service is conceived for web sites & applications, enterprise security, extranet-intranet sites or any other online services. This service is secured, user privacy safe, shields customers against technical changes.
- Signout and Signbox are legally valid electronic signature solutions (a range of products). The products addresses various applications cases : local, client, server (batch mode) or on-the-web electronic signatures.

This product can be used to sign documents locally or online with eID cards. Applications are for documents, e-invoicing, online forms, web documents signing, per piece or in large batch quantities. This unique product on the market which allows very easy, legal electronic signing locally or online.

Targets and References

Our targets and references are found both in private and public sectors (e.g.: bank & insurance, health, federations and professional associations, etc). Thanks to our products, business processes can reduce costs, better comply to regulatory constraints using electronic channels.

Innovative aspects/Advantages

Innovation consists both in technology (a transaction platform) and in our approach, through a service model in which we give the end-user a central position in all transactions that concern him. The technology we are developing is transparent for both the end-user and the service provider. The technological innovation consists further in:

- Providing a service immune to changes (cards, browsers, operating systems, etc.)
- Providing a legal service implementation that respects the privacy of end-users
- Providing a 'plug & play' service , not requiring integration efforts. The client remains focused on his core business.

General description

Top System develops software and was created in 1987. It proposes its services to SME and the public administrations. Top System proposes two standardized software products but also specific developments to meet client needs for Internet applications. We analyze and develop your project according to your needs. We offer several services such as consultancy, analysis, council and assistance when putting your project into place. We mainly use Microsoft products: Visual Studio, SQL Server., all versions of Windows, Microsoft Windows Server, Exchange, Internet Server Information... We are Microsoft Certified Partner since 1998 and Microsoft Gold Certified Partner since 2009 with the followings skills:

- Custom Development Solutions
- Information Worker Solutions
- Networking Infrastructure Solutions

To Meet the growing demand on unified communications, Top System has also became in 2009, distributors for the PBXnSIP ip pbx, and can help companies integrate their voice system with their custom business applications.

Developed products

Assutop

Assutop is a pricing application for insurance brokers: Information on multi-companies quotes intended for the insurance brokers of Belgium, directly giving access to a significant number of companies and the detail of the premiums, the broker can then draw an offer intended for his customer. It has been developed with the vision and in the optic of a broker, which means that the broker has the possibility, in a few clicks, to find the quote for a product adapted to its customer or to have an overview on the applicable quotes in real time. In short the council tool by excellence www.assutop.be

Avonca

Avonca is a software product intended br the management of law firms and legal services, both in Belgium and in the Grand Duchy of Luxembourg. Composed of integrated modules the program enables you to manage the entirety of the daily tasks of a cabinet: accountancy, filing/publipostage, administrative management, management of rendered services and processing fees, bill book, archiving, and many more options... Avonca is installed in cabinets from 2 to 90 users. www.avonca.be

Top System FrameWork

The Top System Framework is a development framework based on top of Microsoft Net Framework. It helps companies who would like to develop their own web applications to bemore productive; it integrates for example a multilingual

content management system optimized for search engine, ... www.topsystem.be

Targets and References

- Lawyers and insurance brokers
- Federal Public Services of Belgium
- Several SME in Belgium, Luxembourg and Morocco

Innovative aspects/Advantages

- Top System celebrated its 20 years in 2007, sign of reliability over time
- Top System has been Certified Microsoft Partner for 10 years, sign of a constant questioning of technological methodology
- Top System is a small team which guarantees the capacity to adapt to the dimension of its customers
- At the point of technology, we implemented the use of the electronic identity card in some of our projects

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**Function
Delegated Administrator**

**Date of Establishment
1987**

**Number of Employees (in Brussels)
5**

**Activities in others countries
Moroco**



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Jean-Hubert DE BOULARD

Function
Partner

Date of Establishment
1993

Number of Employees (in Brussels)
6

Activities in others countries
French and English speaking countries



General description

TWO Consult's competences are centered on the management of Processes, Quality and Progress supported by technology. It offers both the management expertise and the software tools to help companies to implement and automate co-operative processes. Customers are located mainly in France, Belgium and Switzerland, to whom are sold the following services and software components :

- Management consulting to support improvement projects based on management by processes: deployment of management systems, operational risk management and permanent control, etc.
- Development of form and workflow based collaborative applications based on the RAD (Rapid Application Development) tools for in Microsoft SharePoint 2010, IBM Lotus Notes and Open Source environments, with possibility of interfaces to ERP system such as SAP.
- Standard modules and/or development of functionalities in BPM (Business process Modeling), document systems, continuous improvement, competence management, etc.

Developed products

We propose tools on different platforms for the development of workflow applications and a number of standard functionalities to support management by processes and ISO oriented management systems: process modeling, document management, etc. as well as indicators and dashboards. The functionalities are available in three environments:

- MICA, the most recent tool, runs on SharePoint 2010, the collaborative platform of Microsoft. This tool is a unique workflow application development tool for the SharePoint environment as it permits to design in a same approach the various components of a workflow application, i.e. content definition, form layout, workflow process and authorizations. And its functional modules give the possibility to really integrate BPM into SharePoint and provide end users with the workflow and management functionalities they need. As a result, MICA is truly the tool to leverage the collaborative power of SharePoint.
- IQUAL is based on the solid IBM Lotus Domino platform. It for example permits to manage large numbers of documents [100.000 at a customer] in different languages with many intranet users located in several sites.
- TOBFLOW is a very flexible and user friendly tool for making and using cooperation workflows on intranet with J2EE and relational data bases servers.

Targets and References

IQUAL customers range from SME's to multi-site and multilingual enterprises that want to make their management systems related activities more effective: cartography of the processes, document management, progress workflows, indicators and dashboards, etc. Also targeted are banks wishing to better manage risks and their permanent control.

References

Belgian Railways, Kaysersberg Packaging, Solutia, Antwerpse Water Werken, Valeo, Plastic Omnium, etc.

Innovative aspects/Advantages

The extensive experience we have gained in workflows, document management and process modeling has enabled us to design original and simple tools based on object oriented development and management by processes. Thanks to the conceptual richness we have developed, we offer progress tools which are quite easy to understand and implement. The innovating aspect lies in the application of our own modeling and engine architectures into the J2EE and .Net SharePoint technologies.

General description

Ubidata develops, designs and commercialize software, hardware and services which combine into a complete remote fleet management and mobile logistic solution.

Our Mission: 'Provide the most adaptive remote fleet, resources and people management solutions with the highest added value brought to our client.' The products of Ubidata are a group of multifunctional elements which combine into a modular, open and scalable architecture to fit the telematic's needs from the most basic to the most advanced.

Developed products

Fleet management

The Track and Trace web application is the operator interface to all the information's gathered by the Ubi telematic devices: Vehicle tracking; On map mission statuses; Real time calculations on driving working and rest times; Users and mobile terminals administration; Geofencing: ability to specify zones and alerts when a vehicle steps in or out of the zone; P01-Points Of Interest: ability to place images on the map to mark important zones; Activity follow-up and reports; Custom reporting; Online Messenger; Real Time temperature follow-up; Trailer tracking.

The Track and Trace web application is your window into a comprehensive mobile management system for managing your mobile assets, viewing details and reporting asset activities. With this information you can increase the efficiency, utilization, security and safety of your entire fleet.

Mobile Operational Framework

Mobile Solutions are one the most complex systems in today's business connected world. Based on the large experience we have in this field, we have developed a Mobile Framework encapsulating the complexity of connection management, software updates, data persistence, data transfer and data synchronization. This offers great flexibility for the future evolution of the application.

The focus is on functionalities and no time is wasted on modifying complex synchronization mechanism. The following operational functionalities are provided by our fully tested framework. It has been used for several years on numerous mobile projects. Our framework has been used for several years on numerous mobile projects and provides the following functionalities: Over the air upgrade, Full autorestore, Kiosk mode, Connection manager, Data persistence, Economic data transfer, Reliability, Security, Backward compatibility, Evolution readiness.

Our platform encapsulates the complexity of connection management, software updates, data persistence, data transfer and data synchronization. This offers great flexibility for the future evolution of the application. The focus is on functionalities

and no time is wasted on modifying complex synchronization mechanism.

Targets and References

Transport sector: Wim Bosman, Jean Heck, TS Lux, Van Roijen

Vehicle rental sector: Luxautol, Scania Reflex, Fraikin

Logistic and express sectors: Delhaize, Ciblex, KBS, Sterima, Movianto, Van Marck

Innovative aspects/Advantages

In these businesses where informatics and technology have revolutionized the operational processes, we respect the will of our clients to have the optimal fit between their specific needs and the proposed solution. This solution must also be ready for evolution and allow answering still unknown challenges.

Evolution readiness of telematic's products is a must in such competitive sectors as those of our clients. They must always be ready to improve their process and their operationat efficiency. In this matter we carefully develop and design the architecture of our solutions:

- Adequacy: We see often that 80% of a telematic project is common among all our clients All our systems are designed around a common core including 80% of our clients needs. The last 20% are specific to each client his needs and his operational processes
- Modularity: Our software and hardware are separate elements which can modularly combine to answer to telematic needs from the most simple to the most complex
- Evolution: All our devices and software can be remotely upgraded and are designed to allow remote functionality activation Our devices have also standard communication capabilities and extension ports allowing connecting to infinity of sensors and other functionalities
- Scalability: Our systems are scalable to a huge number of devices and users allowing us to manage from the smallest to the biggest fleets
- Open: Our solutions are based on standards and we have a strong experience in system integration of all kind

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Contact person

Paul Havelange

Function

Director

Date of Establishment

15 December 200

Number of Employees (in Brussels)

15

Turnover (€)

2 000 000 €

Activities in others countries

France, Luxembourg, The Netherlands, Italy



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Réda BOULOS

Function
Director

Date of Establishment
2004

Number of Employees (in Brussels)
3

Activities in others countries
France, Egypt



General description

UPMsoft is a dynamic Belgian company specialized in development and implementation of production management solutions namely MES (Manufacture Execution systems), Proactive Maintenance and Production Plannification. UPMsoft people are all specialists in development of production management tools. They have worked for major international companies in Europe and Japan. After 5 years of research and development, UPMsoft has developed and carried out a new production management system, allowing any industrial company, whatever its activity, to mutualize its know-how, to increase its production capacity while having a quick return on investment. UPMsoft software UPM stands for UNIVERSAL PRODUCTION MANAGEMENT. UPMsoft development team is working continuously to integrate industrial companies requests into UPM to improve their productivity. UPM offers innovative and advanced capabilities to design, plan, manage, and control the complete product development and realization process, allowing project managers and production engineers to control project structures, schedules, costs, and resources.

Developed products

Horizontal modules (All industries)

- MES-OEE Production follow up (Manufacture execution system)
- Proactive Maintenance (Preventive corrective and curative)
- APS (Advanced Planning System)
- "Pointage" Attendance clocking HR & production follow up (Manage the employees and operators attendance knowledge training and performance)

Vertical modules

Mechanical Machinery

- ASS (After Sales Service and maintenance)
- Corrugated cartons
- Corrugated carton Configurator
- Corrugated carton planning optimizer
- Defense and high precision manufacturing
- Metrology management (manage and trace measurements)

Targets and References

- MECAR S.A. (Defense)
- AFC (Machinery constructor)
- TDS (Office equipment and design)
- HIPACK (Carton and Packing)

Innovative aspects/Advantages

- Fast implementation
- Ease of use
- 100% Java
- Direct communication with PLC and machines in an easy and intuitive way
- Native communication with SAP
- Built in dashboards, analysis and graphics

General description

Vadis is an internationally recognized specialist in predictive modelling, data & Text Mining, optimization and visualization techniques. Regularly ranked amongst the top analytical performers, Vadis is used to guide its customers towards their best opportunities, decisions aiming at supporting their fast and profitable expansion at low risks. Therefore Vadis is specialized in manipulating huge and complex volumes of data with the main objective to extract and leverage the hidden knowledge. Vadis is essentially focusing on B2B, B2C, Telco, Fraud, Risks, M&A, etc. and has developed its own tools, methodologies and software to help its customers to immediately identify its best deals.

Developed products

- Rank® by Vadis: very fast predictive modelling tool allowing massive analysis on huge data sets. Radically simple to use, Rank® is available in different competing packages.
- GET®: the B2B world at your fingertips. How the companies and their related deciders (Managers, Directors, Owners) are linked all over the world. With the possibility to merge your own internal data and to integrate the analytical power of Vadis (data & text mining, modelling, etc.). This tool offers many visualization and dedicated tailor made dashboards. The B2B official data sources are coming from our Partner "Bureau van Dijk-Electronic Publishing".
- MDI®: systematic B2B Market Diagnostic Intelligence ranking the targets considering the propensity to buy your products or solutions.
- Standard or dedicated Matching tools.
- Risk rating platform: Vadrisk® delivers risk and credit ratings, explains the reasons of the different scores, compares the results with the sector and offers a simulator able to understand the impact on the score of any business decision or event.
- ABC Engine® is a unique tool developed by Bitong (sister company of Vadis) aiming at identifying the worldwide clones of your best existing customers. In other words, a very powerful and fully automated Leads Generation System at low cost.

Targets and References

Finance

- BNP Paribas Fortis
- Citibank
- VP Bank
- EU (DG Employ & Region)
- Etc.

Services and databases

- Chronodrive
- Wolters Kluwer
- Bureau van Dijk Electronic Publishing
- Beci
- Ethias
- Selligent
- D'ieteren
- Etc.

Innovative aspects/Advantages

- Our own software and solutions are based on many years of experience and R&D in close cooperation with many universities
- Extensive own investment in R&D strongly and permanently supported by Innoviris (Brussels Region).
- Our software and solutions have unique functionalities which are not available elsewhere.

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Catherine de Buck van
Overstraeten

Function
Executive Assistant

Date of Establishment
2003

Number of Employees (in Brussels)
19

Activities in others countries
Europe, US, Turkey, China, Gulf
countries



VISION CONTROL APPLICATION

INDUSTRIAL&MANUFACTURING

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Philippe POLLART

Function
Director

Date of Establishment
December 1994

Number of Employees (in Brussels)
1

Activities in others countries
Europe, China, India, Russia, USA



General description

Since 1994, VCA is an engineering company specialized in machine vision applications. Resources and services:

- Vision study and feasibility
- Challenging vision equipment
- Vision specification in order to meet industrial requirements
- Image processing software and algorithms
- Process control validation (FDA protocol)
- Maintenance and troubleshooting
- Opto-electronic device development
- Smart Camera
- Robotics
- Visual C and Visual Basic Programming
- Multi-task programming

Specialties: OCR/OCV on embossed markings and low contrast edge detection.

Developed products

OCR/OCV

OCR for optical character recognition and OCV for optical character verification. Through an extensive set of vision tools, VCA has been selected to study critical marking verification. In 1992, VCA was the first to solve inkjet inspection for Schneider Electric. Ten years later, VCA was again the first to provide an industrial solution for embossed markings.

Specializations

- Control of markings
- Inspection of automotive glass
- Pharmaceutical bags
- etc.

Targets and References

Supported industries

- Cosmetics
- Automotive glass
- Pharmaceuticals
- Molding
- Food
- etc.

References

- Saint-Gobain
- AGC Automotive
- Groupe L'Oréal
- Sisley
- Cosmeurope
- Baxter
- GSK
- Roquette
- Schneider Electric

Innovative aspects/Advantages

Low contrast edge detection

The second field of application is based on edge detection on low contrast borders. Typical applications are found in plastic and glass industries where accurate measurements are requested. In 1992, VCA was the first to inspect pharmaceutical bags where material reflexion was a serious challenge. Today, the same vision tools are used in the automotive glass industry.

General description

VRcontext International is a leading provider of integrated real-time visualization software benefitting the Oil & Gas, Process, Energy and Engineering/Procurement/Construction (EPC) sectors around the world.

Headquartered in Brussels, Belgium, VRcontext has offices in Houston, Texas, as well as a global network of some 20 value-added resellers.

VRcontext's landmark product-Walkinside® and its very powerful SDK-ensure seamless continuity between the engineering design and construction phases of large and complex facilities, while efficiently supporting the many activities required for their optimized operations and life-cycle management, going from customized contextual simulation tool-replicating actions in the field-to Decision Support Applications.

Developed products

Walkinside®

Walkinside® automatically creates a complete 3D virtual model of facilities, merging files from diverse data sources and proprietary formats such as:

- Multi-vendor 3D CAD data, together with its associated engineering databases
- Aerial photography
- Digital terrain models (DTM)

Walkinside WebServer

Walkinside WebServer delivers a performing, distributed, real-time collaborative environment for Corporate Enterprise VR Model Management that empowers End-Users without compromising IT control and security requirements. Providing an easy access to the latest version update of 3D Asset data is an essential requirement for all organizations working with Virtual Plant data.

Walkinside and its very open and powerful Software Development Kit (SDK) helps capitalize on this powerful software by:

- Enabling bidirectional links to real-time applications such as SCADA/DCS and process simulation
- Helping to maneuver remotely operated vehicles
- Displaying results from computational fluid dynamics (CFD)
- Locating field operators in 3D
- Leveraging HSE and training applications

Targets and References

EPC firms (Engineering/Procurement/Construction) active in the Oil & Gas, Process and Energy sectors: ABB, Aibel, Chiyoda, IHI, JP Kenny, Kajima, Kepco, MAEDA, McDermott, MHI, Mitsui, Nissan, SPIE, Technip, Toshiba, ...

Oil & Gas companies as well as in upstream (production) as in downstream (refineries) areas: BP, Chevron, Dong, El Merk, Husky, Japan Gas Company, KHNP, Petrobras, Petroleum Development Oman (POD), Shell, Sinopec, Total, Woodside, ...

Innovative aspects/Advantages

Walkinside's patented Real-Time Collision Detection and Gravity Simulation technologies allow users to immediately and intuitively explore the virtual 3D model through the eyes of a virtual human character that uniquely emulates real life experience-such as obstacle awareness, interaction with plant obstructions with ground and gravity restrictions.

Taking advantage of Web-based technology, this state-of-the art visualization tool can flexibly be arranged into existing applications, collaborating over the Internet as well as corporate Intranets, bringing interoperability to a new level.

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François LAGAE

Function
CEO

Date of Establishment
26 June 2000

Number of Employees (in Brussels)
10

Activities in others countries
Europe, USA, Mexico, Brazil,
Russia. Japan. Corea, Australia, ...



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Contact person
Ben HUYBRECHTS

Function
Managing Director

Date of Establishment
20 March 2000

Number of Employees (in Brussels)
10

Activities in others countries
Distributors in the United Kingdom, Romania, and The Netherlands.



General description

WHISE started its business in 2000 offering virtual visits and websites for real estate agencies. In 2002 we started developing the WHOMAN (WHISE ONLINE MANAGEMENT) software for the administration and management of real estate agencies. Commercially the software was launched at the end of 2003. Since the launch it has become a success story and WHOMAN has become our main product. For the time being more than 1000 users are daily using the WHOMAN software. In the second quarter of 2009 a completely new version, WHOMAN 2, with increased possibilities and functionalities is launched. For the distribution of WHOMAN 2 we are now actively looking for distributors abroad. We can offer you:

- Use of proven business format and management system which includes: prospecting, closing the deal, contracts, invoicing, follow-up of the sub-licensees,...
- An opportunity to start your own company or additional business with a proven product and concept.
- Become a part of a fast-growing international organization.
- Marketing material is available (website, Trademarks, communication strategy,...)
- The software can be adapted to the needs of your local market and is continuously innovated.
- When successful there are possibilities of creating sub-Licensees and work with multiple areas, with you as master distributor.

Developed products

WHOMAN 2 is an advanced and intelligent online CRM software specifically developed for the real estate professional. When running a real estate office "managing information" is one of the key elements to be successful. Information is coming in through many different channels such as telephone, e-mail, estate visits, and interviews. There is a high risk that the information gets spread out and lost. WHOMAN offers a solution, through different modules such as estate management, contact management, calendar, and website. It gives the possibility to stay in control of the information stream in a real estate agency.

The modules of WHOMAN

- Estates: Management of estates, export of advertisements to newspapers, portal sites, history of estates
- Contacts: Management of contacts (owners, buyers), history of contacts, preferences (number of bedrooms, price range, area)
- Automated Matching: The system automatically looks for matches between the criteria of the contact and available estates

Calendar: Management of the agendas of all employees

- Website: Content Management for Websites
- Documents: Exchange and classification of documents
- Memo's: Internal Electronic e-mail system
- Administrator: Management of users, passwords, default settings,

Targets and References

Our clients are real estate agents and real estate developers. Hereby a selection of our customers: Victoire Properties, De Boer en Partners, Walls, Mac-Nash, Immoview, Immo Bis, Anker 18, Berno.

Innovative aspects/Advantages

The software is sold as a service including support, upgrades, hosting and back-ups. Together with the functionalities this results in many benefits:

No Worries Your data are centralized and always available from any computer with internet. You can access your data anyplace anytime. Also your information is stored in a protected and state-of-the-art datacenter and backups are made regularly. No worries that your laptop will be stolen with all your data

No Investment Cost and a Low maintenance cost You don't need expensive equipment or ICT infrastructure, any computer with internet connection can be used. Because the software is offered as a service you do not need to worry about buying new versions or buying new and more powerful infrastructure to run it

Growth by Cooperation with colleagues

The software is developed to allow cooperation between two or more real estate agents. You can partner with colleagues in your own country or abroad, hereby increasing your revenue and visibility

Automation of your office

The software can automate many tasks such as reporting to the owners of the estates, Looking for potential buyers for a certain estate, advertisements, updating of the website, and mailings. This will result in a significant time gain

General description

Woorank is a software development company in the field of automated Digital Marketing

Developed products

Woorank.com is a SEO Website Analysis Tool to help developers boosting their client's websites.

In few seconds our software generates an automated website review covering 50 criteria. We deliver PDF reports with many tips to boost the any given website, in less than 10 seconds!

The service has become very popular: we receive 700.000 visitors every month (as of August 2011) and traffic is growing at a pace of 15% month to month.

Targets and References

- SEO Agencies
- Web agencies
- Yellow Pages Companies
- Digital Marketing Professionals
- SME's who want to take control of their SEO

Innovative aspects/Advantages

- Automated
- Fast
- Beautiful



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Jean DERELY

Function
CEO

Date of Establishment
2011

Activities in others countries
Clients in 24 countries



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Contact person
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Function
Director

Date of Establishment
2009

Number of Employees (in Brussels)
2

Activities in others countries
Continental Europe



General description

Xelink is a company specializing in capital market technology and broker-neutral market access. The founding members are all experienced professionals of finance and technology, and the company is supported by long term partners such as well established Benelux financial institutions, traditional and emerging Stock Exchanges, financial technology vendors (CEP, DM5, Telco).

Our strategy is to develop a unique competence centre that in-source the technology-intensive services related to automated trading strategies, best execution, transaction cost analysis and trading risk management thus enabling investment companies to fast move to new markets and products. Our core values are trust, integrity, quality and long term vision. We seek to reach excellence with the people we work with and to create beneficial solutions for our clients and partners.

Developed products

Xelink offers a hosted platform and consulting services related to automated trading strategies (algorithmic trading), best execution, transaction cost analysis and risk management. This innovative solution is developed on top of market-leading platform for complex event processing, which enables a fast time to market for institutions active in financial and commodities markets.

Xelink platform is available on the "Software as a Service" (SaaS) model to enable access to most European markets, together with expert consulting services for customizing and developing strategies to respond to customer specific requirements. A standard suite of strategies is provided to enable the optimization of execution through pre-trade processing, data aggregation, smart order routing and order slicing using intraday or historical analytics. Additional customization and development is proposed to take into account client specific requirements.

XeLink consultants have in-depth business and financial product experience to provide customer with responsive support to their timescales. They work alongside the customer staff and take responsibility for project management, business analysis, development and application Configuration, training, on-site support and telephone support. A service level is proposed to cover normal business hours and to provide a level of customization.

Targets and References

Target clients in Continental Europe:

- Small to mid-size sell-side investment companies with their own market access
- Small to mid-size buy-side investment companies with direct market access through brokers
- Large firms needing consulting services to develop their software architecture in order to bootstrap or externalize automated trading strategies

Innovative aspects/Advantages

Xelink platform is a white toolbox with standard trading strategies (Iceberg, Peg, TWAP, VWAP, Percentage of volume, etc.) that incorporate real-time intraday or historical analytics and also probabilistic-based algorithms and mathematical optimization methods that enable complex decision making and risk management. Xelink proposes to its clients a step into automated strategies with custom-made strategies (volatility trading, pair trading, auto-hedging, smart routing, etc.):

- Without investing into own technology and staff
- In integration with their current infrastructure and market accesses
- With the option to in-source the service in a later phase

The benefits for clients are:

- Leverage on strong expertise and partnerships
- Access to a proven technology with standard and customizable toolbox
- Access to a unique Competence Centre for development & support
- Cost effective solution through the SaaS model

General description

YP5 Software is a company active in the creation of tailor-made software for small and medium sized companies. It has been active in consultancy since a few years thanks to its expertise in advanced development technologies. Nowadays YP5 Software is also putting its expertise to the service of advanced solutions for industry, providing tight integration of modern technologies into the existing business of customers. The growing company has also acquired extensive experience in solutions for environmental companies, developing tools for a sustainable future.

Developed products

The development of YP5's high-quality applications is driven by:

- the understanding of the customers' business;
- the suggestion of innovative solutions for the specific needs of the business;
- the programming of robust and modern development platforms

Targets and References

At the moment, YP5 Software is mainly provides solutions for two types of clients: Institutions and medium to large companies through Java and .NET consultancy:

- European Parliament, Belgacom, Proximus, UCM, CSC, ...
- Small and medium-sized companies and industries requiring customized solutions:
- Esco Couplings, PRG, Intertek, ...

Innovative aspects/Advantages

The strength of the company resides in its curiosity towards new technologies, new languages and new platforms and its willingness in order to be always up-to-date with the evolution of techniques. Since 2002, YP5 Software has built expertise and mastery of specific technologies that are always fed by innovative methods. YP5 offers consultancy and service for software running on the following platforms:

- Java / Java EE
- Microsoft .NET
- Mobile platforms: iOS, Android, Windows Phone

The benefits of this approach and this expertise is the easy and cost-reduced integration of innovative technologies for the customers.

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Contact person
Christophe ROOS

Function
Director

Date of Establishment
2002

Number of Employees (in Brussels)
6

Turnover (€)
500 000 €



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Contact person
Sarah DHEEDENE

Function
Corporate PR Manager

Date of Establishment
1984

Number of Employees (in Brussels)
200

Turnover (€)
216,700,000 €

Activities in others countries
Germany, UK, The Netherlands,
France, Spain, Italy, Ireland,
Portugal, Switzerland, Israël,
Greece, Ivory Coast, South Africa,
Nordic countries



General description

ZETES INDUSTRIES (Euronext Brussels: ZTS) is a leading pan-European company in the value-added solutions and services industry for Automatic Identification of Goods and People (Goods ID and People ID). Zetes uses both emerging and mature technologies (barcode, voice recognition, RFID, smartcards, biometrics), and develops Solution Architecture Frameworks to optimize the business performance of many customers in many market segments: manufacturing, transportation, logistics, retail, healthcare, finance, telecommunication, government and public services. The Zetes group has its headquarters in Brussels, with subsidiaries in Belgium, Côte d'Ivoire, Denmark, Germany, Greece, France, Ireland, Israel, Italy, the Netherlands, Portugal, South Africa, Spain, Switzerland and the UK. Zetes currently employs more than 1000 employees and generated consolidated revenues of €216.7 million in 2010.

Developed products

All the software developed and commercialised by Zetes are aimed at building a link between the physical and the digital world. As such, its solutions not only enable the movement of goods and people to be reflected in an organisation's IT systems, but also enable the instructions issued by these systems to be delivered to operators when they need them. Thus, Zetes' customers obtain a better visibility of these movements, enabling them to optimise their process management and make better decisions. In the private sector, this kind of optimisation is chiefly—albeit not exclusively—aimed at acquiring a competitive advantage. In public entities, the objective is to uphold the interests of citizens and to better serve the population.

Targets and References

- Manufacturing: BP Oil, Duvel, Virgin, Sun Chemical,...
- Transport & Logistics: Kühne & Nagel, DSV, CEVA, DHL, NPX, Aviapartner
- Pharma: BMS, Merck, PharmaMar, CERP,...
- Postal & courier : CTT, DHL, Chronopost, TNT, ...
- Retail : Carrefour, Colruyt, Morrisons, Dia, Finiper, Globus,...
- Food & bev / Fresh food: Campofrío, Seachill, Kellogg,...
- Automotive: Doyen Auto, Mitsubishi Caterpillar, Daimler,...
- Governments & agencies: Belgium, Portugal, Israël, Côte d'Ivoire, Democratic Republic of Congo, United Nations, International Monetary Funds,...
- Innovative aspects/Advantages



As Zetes is a system integrator, the innovation lays more in our solutions as a whole, in which both software and hardware are being integrated. Each solution is tailored to the customer's needs. We innovate, on the one hand, by making use of innovative technology (RFID, biometry, image based recognition, etc.) but also by finding new ways of using these as well as more mature data capture technologies (barcodes, voice, etc.). Our wide-ranging knowledge and experience covers the entire supply chain. It enables companies to get overall visibility and control over their processes and to trace their products from manufacturing to final delivery, all through storage and transportation. At the end of the day, companies will benefit from enhanced productivity, less errors and greater customer satisfaction.

SOFTWARE TECHNOLOGIES IN THE RESEARCH AREA LANDSCAPE

With three main universities, four institutes of higher education in engineering and a competence centre specialised in software engineering, the Brussels-Capital Region is involved in multidisciplinary technological research and is a favorable environment for the development of new technologies.

Universities, with incubators and spin-offs, have become key vehicles for technology transfer and have developed an important potential in research applications.

This section presents the Research Area Landscape of Brussels involved in the software industry.

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Function
Project Manager Communication

Date of Establishment
1994



General description

In addition to offering a wide array of bachelor and master programs, the Erasmushogeschool Brussel (EhB) is also actively involved in scientific research and collaborates with the business and industrial world. The department of industrial science and technology at the EhB is the leading Flemish educational provider in industrial engineering in Brussels. The research group Electronics/ICT has put its focus on the applicability, architectural aspects and power consumption of embedded electronic systems.

Research areas

Electronics and ICT research activities are focused on embedded systems, in particular applications, architecture and power consumption. The main research is in the field of Dynamic Reconfigurable Computing (DRC) systems and their applications. DRC systems provide high performance computing systems with reduced power consumption, offering better efficiency and performance compared to general purpose systems. The second research area focuses on the creation of automation tools for optimal control systems to be used in mechatronic applications. The third area focuses on the design and deployment of sensor networks and optical networks. The unit is also active in the study, design and development of intelligent acoustic probes for use in environmental measuring.

Recent research projects Reconfigurable computing systems

By using DRC the best performing (sub)circuit can be activated at run-time resulting in efficiency analyses of computational speed and power consumption. The new generation of SRAM-based Field Programmable Gate Arrays (FPGAs) are well suited to achieve this goal. In addition DRC activates the ability to store different computing configurations into memory and provides the option of activating these configurations when they are needed. Reconfigurable computing should be applied in embedded systems technology.

GUDI project

Combined GPU/FPGA image processing desktop computer

Until recently high-performance computers were synonymous with expensive supercomputers. In recent years two new technologies moved the power of high-performance computing to desktop computers: the GPGPU or general-purpose graphic processing unit and the FPGA or Field Programmable Gate Array. Today computing systems are available which are based on GPUs on one hand and FPGAs on the other hand. GPGPUs are able to speedup programs with massive parallelism while FPGAs are powerful to speedup programs with limited parallelism. Realistic applications have both forms of parallelism but today's

systems contain either GPUs or FPGAs but not both. Therefore in this project a desktop computer equipped with GPUs and FPGAs is developed for speeding up general purpose parallel programs.

Use of state-of-the-art Embedded HW/SW techniques in mechatronic applications

The complexity of mechatronic systems-combining a huge number of sensors, actuators, complex steering algorithms, and ICT elements-is currently striking. Although plenty of research has been carried out (and is still ongoing) in the areas of embedded systems, reconfigurable logic, hardware/software co-design, parallel computing techniques, new development methods and hybrid analog/digital techniques, the combined use of all of these techniques is not well documented in relation to mechatronic applications. The project's objectives are to fill this gap in two stages:

- Establish a Link between the above mentioned techniques and mechatronic applications;
- Translate this technology into a standard reconfigurable module with the required IF support for complex mechatronic applications.

General description

Even if the prime aim of the Haute Ecole Leonard de Vinci is to provide training to students, it has set for itself three inter-related aims which ensure that the initial training is retained and built on:

- Continued training which responds to the expectations of the professional world by ensuring a continuous updating of the expertise associated with economic, social and technical development
- Applied research and service to the community which enhance the value of the teaching provided by the university college by nurturing cooperative relations with companies,
- International relations which extend the above-mentioned aims beyond the four walls of the institution.

Three units of the Institut Supérieur Industriel, ECAM actively conduct applied research in the ICT domain.

Artificial Intelligence Laboratory

The lab has acquired advanced knowledge in design and modelling of systems using Artificial Intelligence (AI) concepts and conducts research

- Tools for automated text management and processing
- Image pattern recognition and visual interpretation of the perspective
- Design and training of intelligent flexible workshops with interconnected machine tools and their handling using computed symbolic mathematical language

The unit has participated in several projects involving the management of computer language technology, such as reverse engineering of programming languages and intelligent recognition and verification of programming syntax.

Electronic Unit

The unit has developed Video-models, a set of tools for 3D animations to demonstrate the running of electrical and electronic circuits. These tools are essentially teaching methods for demonstrating a simultaneous picture of the tensions, currents and their phasing rates, thereby allowing a quick understanding of simple (or complex) electronic and electrical circuits. For more details, see: www.ecam.be/videomodel. The unit has also developed real-time data capture systems for low and high electrical currents and electronic circuits that can be linked with Video-model technology to show 3D animations of the circuits.

IT Unit

The IT Unit has acquired expertise in industrial IT (hardware and network technology), and is able to provide a variety of services and training in those areas.

Image pattern recognition

Use AI technology to automatically identify the patterns of objects in a 2D picture, calculate the position of the objects in the picture and define their 3rd dimension. Those tools are used in robotics programming. Fractal geometry has also been used for the encoding of specific robotic trajectories.

Elearning

The unit actively participates in the development of the collaborative e-learning & e-working platform Claroline® providing expertise in PHP, MySQL® programming, and network integration of the platform. Claroline is an Open Source eLearning and eWorking platform allowing teachers to build effective online courses and to manage learning and collaborative activities on the web. Translated into 35 languages, Claroline has a large worldwide users' and developers' community

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Function

Project Manager Communication

Date of Establishment

1994

Number of Employees (in Brussels)

5



HAUTE ÉCOLE PAUL-HENRI SPAAK

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Function
Project Manager Communication

Date of Establishment
1994

Number of Employees (in Brussels)
5



General description

Since 1996, the Haute Ecole Paul-Henri Spaak (HEPHS) is a dynamic University College with six campuses in the Brussels-Capital Region and one in Wallonia. Even if the main objective of the institution remains the delivery of high quality education, it has built up, since several decades, multiple research competencies and expertise often recognised at international level.

Capitalizing on more than 40 researchers and experts, the HEPHS extensively participates in applied and fundamental research projects with the industrial world at Belgian and international levels. With a spirit of pluralism, the HEPHS wants to participate in the development of its social, business and cultural environment.

Research areas

The Electronics & CT Unit is active in the development and implementation of IT and electronics applications. The unit has acquired advanced knowledge in the design and development of electronic circuits and digital equipment. The expert use of software such as SPICE, Protel, Viewlogic®, MATLAB®, and LabVIEW® allows the study, design, and development of electronic integrated circuits for industrial applications (including those designed with surface mounted technologies).

This expertise in electronic components and equipment is coupled with advanced skills in computer hardware and software engineering to develop designs of conventional and more complex embedded systems: design of user interfaces, firmware programming, CPU architecture, embedded design, etc.

Recently, the unit has undertaken a biometrics research program with applications in the fields of cryptography, data protection, and security. The unit is also active in the medical field, where it studies and develops innovative methods/solutions for the assessment of physiological and cardiovascular states of health, by means of non-invasive measurement techniques such as echography imaging, plethysmography, etc.

Another area of strength is in network technologies. Professional training in network technologies is provided by CISCO® Systems Certified Instructor. In addition to the professional training, the unit is likely to undertake a number of network consulting services, such as network audit and monitoring, network management, configuration and set-up of communication networks.

An important part of the units activities is to provide professional training in a number of IT fields for industry, e.g. programming languages, communication protocols, platforms etc. The unit is also able to provide up-to-date information and advice on the use of New Information and Communication Technologies (NICT) such as RadioFrequency Identification (REID) and ZigBee™ protocol.

Recent research projects

Scanning interactive musical scores
G-BOX: GLOVE BOX: Man-machine interface:
G-BOX is a glove designed to provide the ability to perform two tasks with one hand.
RFID UHF Long Distance: Long range Radio Frequency Identification
3D Projection on monument
Projet ART:Augmented Reality Tablet
RFID short Distance
Projet NFCIDD: Near Field Communication Interface and Device Development
Projet NAC: Network Analyzer with C#
Projet KIT: Kinect Tracking
Projet OCRI: Optical Character Recognition Iphone
Projet Darwin: Digital Avatar and Real Word Interaction
Project Collaborative Work: Development of systems for collaborative work around the same multi-touch table
OCR: Optical Content Recognition
IPhAR: Iphone Augmented Reality

ICAB BUSINESS & TECHNOLOGY INCUBATOR

General description

ICAB is a Brussels based business & technology incubator for the ICT and Engineering sector.

Its mission is to transform innovative technological ventures into profitable and sustainable businesses and integrate them into a networked ecosystem dedicated to open entrepreneurship.

ICAB is dedicated to:

- Providing the most adequate logistic, operational and strategic services;
- Offering tailor-made guidance to start ups;
- Promoting synergies and cross-disciplinary collaborations.

ICAB offers flexible work spaces in a state of the art facility situated in a lively neighbourhood in close proximity to the center of Brussels, the main universities and the institutions of the European Commission.

ICAB coaches entrepreneurs and helps them realise their ideas, projects and business ventures. Due to its proximity to university campuses, ICAB provides a powerful link to applied research.

Thanks to a number of strategic partners, ICAB offers solutions for every step in the process of turning an idea into a business. To achieve the best possible service in business assistance, ICAB relies on a network of trusted legal, financial and business advisors.

In addition, ICAB operates in close collaboration with leading public and private partners from Brussels for the development and growth of emerging technology companies in the Brussels Region.

ICAB is a joint project of the Vrije Universiteit Brussel, the Brussels Capital Region, the Brussels Regional Development Agency and the private sector, with the participation of the Interuniversity Microelectronics Center (IMEC), Palladium Group, KBC Bank, Ethias and the Brussels 13 Fund, the risk capital fund of the Vrije Universiteit Brussel.

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Contact person

Marnix HOUSEN

Function

CEO

Date of Establishment

1 October 2009

Number of Employees (in Brussels)

2



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Contact person
Jeroen DELEU

Function
Director Sirris Brussels

Date of Establishment
1949

Number of Employees (in Brussels)
15



General description

Sirris is the collective centre of the Belgian technological industry. We help companies in the implementation of technological innovations, enabling them to strengthen their competitive position over the long-term.

In the Brussels Capital Region, Sirris has a competence centre in software engineering & ICT and a dedicated team of technology coaches. In the domain of software engineering & ICT, the main focus is helping companies to introduce "the art of making software and smart ICT products". In practice this means the Sirris specialists support companies in three complementary perspectives:

- the engineering perspective (how to make software)
- the innovating perspective (how to innovate with ICT)
- the business perspective (how to generate sustainable growth with ICT).

All of this is realized within a large international industrial network as well as in dense collaboration with several national and international knowledge partners.

On the other hand, a dedicated team of Sirris technology coaches assist Brussels companies to develop their technology strategy. A specific industrial approach called "Mistral" has been developed for doing this. They help to make the right technological choices within the business context of the companies. For this the advisors make use of the most recent insights in technological roadmaps in combination with a profound insight in business strategy. This unique approach has already led to remarkable and tangible results in terms of sustainable growth for the companies implied.

Founded in 1949 by Agoria, the Belgian Federation for the Technology Industry, Sirris' mission has remained unchanged: increase the sector's competitiveness through technology and innovation. Every year 130 Sirris experts help around 1,800 companies from all areas of the Belgian technology industry, large and small, to implement technological innovations by researching new technologies, raising industry awareness of promising innovations, and providing advice at all decision-making levels and support from the initial concept to the operational solution. The organization's tailor-made services can range from a few hours of advice to research projects spanning months or years. Sirris develops knowledge in-house, but at the same time it keeps up with developments in other parts of the world. This gives its members and clients quick access to in-depth expertise in more than twenty fields, from Materials Engineering to Technology Coaching through Mechatronics and Software Engineering & ICT.

General description

Founded in 1425, the Université catholique de Louvain (UCL) is one of the oldest complete universities in the world. Research is one of the driving forces at UCL: 4300 people, 21 Research Institutes, in close collaboration with companies, the public sector and international bodies.

Via the people it works with, UCL is doing its bit to contribute to the knowledge society and promote its cultural heritage, participate in the social revival and lend a hand to the economy in the Brussels and Walloon regions.

The excellence of research at UCL is reflected in its ability to attract people on an international scale: more than 1 900 doctoral students from all over the world, more than 200 research contracts signed with foreign universities and companies amongst the thousand of contracts signed each year.

Thanks to the LTTO (Louvain Technology Transfer Office), the university, also has the mission to promote the economic benefits of its research, by the way of technology transfers, license agreements or the creation of spinoff companies. UCL has for example created about 40 spinoff companies since the early 80s, among which 1/3 in the ICT sector.

With main objective to catalyse the development of scientific research, to promote synergies and to enrich the partnership so as to develop the scientific assets at the industrial level, the Research Management Office of the UCL has edited a collection of booklets gathering the competence of its research units by themes.

Up to now, these themes have been covered:

- ICT
- Materials
- Biotechnology and biomedical applications
- Biomedical engineering
- Cancerology
- Environment and sustainable development
- Organisation: innovation and management
- Applied biology, agriculture and environment
- Food science and nutrition

ICT at UCL

Designing and managing complex information systems have always been major concerns for ICT research. Software engineering, artificial intelligence, human computer interfaces and their applications in e-Learning and other information systems are key research areas at UCL. The strength of a complete university like UCL is to cover this area from the technological research with strong links with mathematical modeling to social communication and Linguistics research. UCL competences in ICT also include many aspects of wireless communications, microwave circuits, antenna and propagation. Mobility and networking of communication devices are key challenges for personalized communications.

At UCL, multidisciplinary is really a keyword and researchers from the Louvain School of Engineering are for example working together with researchers from the Medicine Faculty on large information spaces that describe the behavior of tissues, cells, genes, proteins with the help of nanosensors.

The CT activity at UCL is therefore a very active field connected to numerous European research networks and ensuring its presence in the most active international scientific societies of the domain. It has also generated many spin-off companies and strong Links have been established with regional technological centres, SMEs, large companies, universities, as well in Belgium as abroad.

Illustrative research topics at UCL:

- Algorithmics and theory of computation
- Wireless communication
- Artificial intelligence and machine learning
- Bioinformatics
- Biomedical signal processing
- Electronic systems (mixed-signals circuits and systems)
- High performance computing
- ICT and society
- 2D and 3D image and signal processing
- Information systems and data bases
- Human-computer interactions
- Linguistic engineering
- Micro and nano information systems
- Networks and distributed systems
- Optimisation and operations research
- Programming languages and systems
- Security and cryptography
- Signal processing and communications
- Software engineering
- Systems and control
- RFID security and development
- Software lifecycle
- Development methodology
- Open source based research
- Sensors networks
- Web technologies

For more details about the research activities in ICT at UCL:

Many technologies and patents are available for: technology transfer-contract research-licensing
For more informations, please contact: Université catholique de Louvain (UCL) Interface cell (Research Management Office) Place de l'Université, 1 B-1348 Louvain-la-Neuve (Belgium) Phone: +32 10 47 24 97 Fax: +32 10 47 48 30 E-mail: info-adre@listes.uclouvain.be

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Function

Technological Advisor

Date of Establishment

1425

Number of Employees (in Brussels)

→1000

UCL

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Nathanaël Ackerman

Function
Technology Transfer Manager
(Electrical Engineering, ICT,
medical devices)

Date of Establishment
1834

Number of Employees (in Brussels)
5000



General description

The ULB, with its 26,000 students and its very cosmopolitan body of staff, is an intrinsically international institution. ULB counts 1300 academics and more than 2300 researchers. The ULB is a multicultural institution which has 13 faculties, schools and institutes and is, at the same time, a comprehensive university providing academic tuition in all disciplines and study cycles. With its three Nobel Prize winners, a Fields medal, three Wolf Prizes, 9 European Research Council Grants, two Marie Curie Prizes, 29% of all the Francqui prizes awarded, the university is a major research centre which is recognized by the academic community the world over.

Concerning computer science and software development, most of the academics and researchers are attached to the Applied Sciences Faculty (Engineering School) and/or to the Sciences Faculty Dept of Computer Science). More than 200 persons are directly involved in computer science research and development. But many others are highly skilled in programming for their specific area.

ULB has developed high level expertise in the following fields:

- Software Engineering
- Distributed Systems
- Data Bases Design
- Web Technologies
- Security Cryptography Authentication
- Image Processing
- Artificial Intelligence
- Optimization Control and Regulation
- Knowledge Management
- Business Intelligence
- Computer Aided Design

Many software have been developed for years, with various applications in logistics, bioinformatics, mechanics of fluids, econometrics, medical devices control, virtual reality, robotics,... among others. ULB has created in the Brussels-Capital Region five spin-offs directly from its computer science research Labs:

- Decis (1992) Planning, scheduling and access time control
- Optimal Design (1998) optimization of industrial processes
- Mentis (2005) Solutions in datamining and textmining
- D-sight (2010) Software to make multicriteria decisions, prioritizations and analysis
- Amoobi (2011) Indoor positioning and personalized information on mobile devices

Note also that ULB holds 130 families of patents. Among them, about ten have a strong software component, in particular for medical applications.

Developed products

Many companies have asked for ULB partnership. Some are big, others are brand new start-up. On a case by case basis, collaborative research projects can be set up, or specific contracts concluded.

In these processes ULB-TTO, the Technology Transfer Office at ULB, plays in significant role. Its team is composed of scientific, economic and legal advisors, aware of the business requirements and of the market needs. At the same time ULB-TTO is permanently close to the university research teams, so that it can guide optimally companies in their research for partnership.

By essence, the university offers a very multidisciplinary context that continuously produces innovation. This can be a strong advantage for companies that cannot always afford to invest in prospective research. Lets also consider that the university employs experts that can support innovation efforts on very specific domains. Since the recent years, ULB has strongly developed its ability to get in contact with its economical environment. As mentioned above, this means promoting the economic potential of its research results; and, at the same time, evaluating the market trends and needs. It is clear, in this perspective, that ULB is looking forward to get in contact with innovative companies. Please do not hesitate to contact us!

Research Laboratories

Algorithms Research Group

Algorithms, computational geometry, combinatorial optimization, data structures Potential applications: networking (sensors, wireless, design), CAD, 3D imagery, game theoretic optimization, efficient memory management systems.
<http://www.ulb.ac.be/di/algo>

BEAMS-Bio, Electro and Mechanical Systems

Mobile devices design (hardware and software), digital electronics, power electronics Multimedia application, telecommunication
<http://beams.ulb.ac.be/> <http://beams.ulb.ac.be/ee/intro.html>

BEAMS- Electrical Energy

Power Systems, Electrical Drives, Power Electronic, Renewable Energy (Wind & Photovoltaic) Power System Protection, Security Analysis, Monitoring and Control. Design & control of electrical machines.
<http://beams.ulb.ac.be/beams/research.html>

CODE-SMG

Operations research, multicriteria decision aid, multi-objective optimization Socio-economic multicriteria assessment, evaluation of suppliers, quantitative decision making
<http://code.ulb.ac.be/smg.home.php>

CODE/WIT–Laboratory for Web and Information Technology

Digital information management, relational databases, conceptual modelling, spatio-temporal and geographical information systems, data warehousing, scientific databases and provenance, query processing, the Semantic Web and the Web of Linked data.

<http://code.ulb.ac.be/wit.home.about.php>

CODE/IRIDIA/Artificial intelligence lab

- Swarm intelligence and metaheuristics
- Biological networks and business intelligence
- Datamining, Expert Systems, Software Architecture, Neural Networks

<http://code.ulb.ac.be/iridia.home.php>

GOM–Graphs and Mathematical Optimisation

Applications of combinatorial optimisation to graph and network problems. Network design and routing, network pricing, traffic engineering, bio-informatics. Telecommunications, transport and electricity networks. Supply chain management. Bio-informatics applications in genetics, immunology.

<http://www.ulb.ac.be//di/gom/>

LISA–Laboratory of Image Synthesis and Analysis

Image analysis, pattern recognition, tracking mobile objects Medical imaging, biotechnology, video games, traffic analysis, exhibitions and museums

<http://lisa.ulb.ac.be/>

MLG–Machine Learning Group

Machine learning, data mining, spatio-temporal forecasting, bioinformatics, biomedical computing. Wireless sensor networks, bio-informatics, power systems, financial time-series, biomedicine, environmental modeling and forecasting

<http://www.ulb.ac.be/di/mlg>

OPERA/WCG–Wireless Communications Group

Develop new signal processing solutions for emerging digital communications systems, aiming especially at the system integration and terminal implementation

<http://opera.ulb.ac.be>

PARTS–Parallel Architectures for Real-Time Systems

Real-time systems, Scheduling, Multi Processor Systems on Chip, 3D Stacked Integrated Circuits Automotive, process control and telecommunications

<http://parts.ulb.ac.be>

QUALSEC–Quality and security of information Systems

Cryptology, computer security, real time scheduling, petri nets Banking, electronic transactions, digital signatures, secure communication protocols, electronic voting, real-time systems, scheduling

<http://www.ulb.ac.be/di/qualsec>

QUIC–Centre for Quantum Information and Communication

Quantum: physics, computing, communications and cryptography

<http://quic.ulb.ac.be>

Verification and Formal Methods

Design and development of critical and dependable computer systems (automotive, embedded systems,...)

<http://www.ulb.ac.be/di/verif>

LIST–Laboratory of Images, signals and telecommunication devices

Signal monitoring and processing, speech processing, clinical applications, electrostimulation

http://list.ulb.ac.be/signaux/index.php/Traitement_des_signaux

BATir–Structural and Material Computational Mechanics

Numerical simulations in continuum mechanics, linear and non-linear structures, optimisation, vibroacoustic, vibration based structural health monitoring

<http://www.ulb.ac.be/smc/>

3BIO–Service de Biosystèmes, Biomodélisation et Bioprocédés

Developpement et l'utilisation d'outils bioinformatiques dans le but de rationaliser et de comprendre la structure, la stabilité, la thermostabilité, la dynamique, les interactions et la fonction des macromolécules biologiques.

<http://babylone.ulb.ac.be>

BiGre–Genome and Network Bioinformatics

Application of bioinformatics approaches for the analysis of genome, transcriptome, proteome and metabolism. Analysis of regulatory sequences, Classification and analysis of mobile genetic elements, Analysis of molecular interaction networks, Inference of metabolic pathways from genomic and post-genomic data, Critical assesment of protein interactions

<http://www.bigre.ulb.ac.be/>

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Sonja HAESEN

Function
Head technology Transfer
Interface

Activities in others countries
International activities:

CROSSTALKS

university and industry network
of the Vrije Universiteit Brussel
<http://crosstalks.vub.ac.be/>



Vrije
Universiteit
Brussel

General description

The Vrije Universiteit Brussel is a dynamic and modern university with two parkland campuses in the Brussels Capital Region. It supports all R&D activities in the process leading from scientific discovery and exploration of new knowledge up to invention and development, including the interface with the regional and worldwide industrial and economic actors, the nonprofit sector, the policy makers and governments. Building relations with industry is crucial: giving a tangible impact to our R&D by transferring results to industry, government and society is a priority taken care of by the **Technology Transfer Interface (TTI)**. Contract research, protection of intellectual property, license agreements, spin-off guidance,... it all passes through the TTI, the unique entry point for industry, that knows how and where to find the right researchers to answer your questions.

Research Labs involved in Software Editing

Faculty of Science and Bio-engineering Sciences

Department of Computer Science-DINF

<http://dinf.vub.ac.be/>
Head: JONCKERS Viviane
E-mail: viviane.jonckers@vub.ac.be
Phone: +32 2 629 33 08

DINF Research Labs:

ARTI-Artificial Intelligence Laboratory

<http://arti.vub.ac.be>
■ origins of language
■ robotic agents

Software Languages Lab

<http://soft.vub.ac.be/soft/>
Broadly speaking, the lab is active in the design, implementation and application of better languages to support the software engineering life cycle. This includes programming languages, formal languages, design languages, meta languages, modeling languages, domain specific languages, etc.

STAR-Semantics Technology and Applications Research Laboratory

www.starlab.vub.ac.be
■ databases and semantics

CoMo-Computational Modelling lab

<http://como.vub.ac.be>
■ modeling natural phenomena using computational techniques
■ machine learning techniques for Data Mining and Multi-Agent Systems

TINF-Theoretical Computer Science

<http://tinf2.vub.ac.be/>
■ theoretical computer science
■ applications of logic in computer science

WISE-Web and Information System Engineering

<http://wise.vub.ac.be/>
■ internet-based systems:
■ classical websites
■ web applications including social applications and multimedia applications
■ Virtual Reality (3D) applications on the Internet

Faculty of Engineering

Department of Electronics and Informatics-ETRO
www.etro.vub.ac.be
Head: VOUNCKX Roger
E-mail: kdebruyne@etro.vub.ac.be
Phone: +32 2 629 29 31

RESEARCH THEMES:

1/IRIS-Image Processing and Machine Vision

Head: CORNELIS Jan
E-mail: jpcornel@etro.vub.ac.be
Fundamental research tracks: Information Representations; Coding and Quantisation; Inverse problems & numerical analysis Imaging Algorithms; Variational and Partial Differential Approaches in Computer Vision; Stochastic models in Computer Vision; Pattern Recognition
Strategic research tracks: Image/Volumetric/4D Coding; Video Coding; Multiple Description Coding; Joint Source & Channel Coding; Distributed Source Coding; Watermarking; Encryption; Digital Subtraction Radiography; Electrical Impedance Tomography; Motion Analysis; Event detection! Activity modelling and recognition; Computer Assisted Diagnosis-CAD; 3D Reconstruction
Applied R&D tracks: Medical imaging and image analysis; e-health: Activity monitoring/Multi-sensor fusion; Robotics: Active vision & Motion planning; Surveillance and Security; Remote sensing; Media: Community computing, Digital media production and distribution, Mobile & Pervasive Computing, New mobile devices; Mobility and wireless technology based applications

2/DSSP–Digital Speech and Audio Processing

Head: VERHELST Werner

E-mail: wverhels@etro.vub.ac.be

Fundamental research tracks: Speech production & communication and spoken language theory; Transforms, representations and modelling of stochastic processes; Auditory perception and sound metrics; Multi-modal man-machine communication

Strategic research tracks: Deterministic and stochastic modelling for speech and audio; Algorithms for speech and audio modification and processing; Audiovisual signal processing methods; Stochastic recognition and classification methods

Applied R&D tracks: Speech Enhancement; Post production automation; Computer assisted language teaching; Voice Conversion; Digital audio effects and editing; Expressive speech synthesis and recognition

3/LAMI–Micro and Photonelectronics

Head: VOUNCKX Roger

E-mail: rvounckx@etro.vub.ac.be

Fundamental research tracks: III-V semiconductor device physics (electrical and optical); Imaging fundamentals with mm and sub-mm waves; Nanotechnology: device physics for components based on carbon nano tubes; The foundations of computing and living systems

Strategic research tracks: mm wave systems for detection of hidden objects and high bandwidth telecom; Low power communication on and above-chip; Folded optics

Applied R&D tracks: Q-switched CO₂ lasers; Highpower detectors; Equalizing techniques for inter-chip high speed communication; 3D cameras using time of flight techniques

Department of Mechanical Engineering- MECH Fluid Mechanics and Thermodynamics Research Group-FTRG

<http://mech.vub.ac.be/thermodynamics/>

Head: LACOR Chris

Email: chris.Lacor@vub.ac.be

Phone: +32 2 629 23 79

- CFD [Computational Fluid Dynamics]: computer simulation of flows both of liquids and gases

Faculty of economic, political and social sciences and Solvay Business School

Department MOSI Mathematics, Operational Research, Statistics and Information systems

www.vub.ac.be/MOSI

Head: DESPONTIN Marc

E-mail: marc.despontin@vub.ac.be

Phone: +32 2 629 36 08

MOSI Research Labs:

Manpower planning

- quantitative human resources planning

MOSI- T-Transport and logistics

Head: MACHARIS Cathy

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Phone: + 32 2 6293 6 08

- socio-economic evaluation methods
- MAMCA (Multi-Actor, Multi-Criteria Analysis) method Location
- Mathematical approaches for Location Analysis

Faculty of Medicine and Pharmacy

Biomedical Statistics and informatics–BISI

<http://minf.vub.ac.be>

Head: NYSSSEN Marc

Email: mnysssen@vub.ac.be

Phone: +32 2 477 47 24

- (bio)statistics, medical informatics, E-health

Universitair Ziekenhuis Brussel

Department of Medical Informatics– UZ Brussel

www.uzbrussel.be

Head: VAN DE VELDE Rudi

Email: rvdv@uzbrussel.be

Phone: +32 2 477 69 70

- Clinical Information System

SOFTWARE INDUSTRIES BRUSSELS SUPPORT ORGANIZATIONS

The Brussels-Capital Region has developed institutions that help entrepreneurs in different domains: general advice & accompaniment, HR, export, financing, environment, research & development, subsidies, establishment and training.
This section presents the Regional institutions of Brussels involved in the software industry.

THE BRUSSELS ENTERPRISE AGENCY (BEA)

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Website :
www.bea.irisnet.be

Contact person
Bruno Wattenbergh

Function
Chief Operation Officer



General description

The Brussels Enterprise Agency: making life easier for entrepreneurs in Brussels

The Brussels Enterprise Agency is the regional partner for everyone wishing to start up or develop an economic activity in the Brussels-Capital Region. It consists of a multidisciplinary team of fifty-plus people, who undergo continuous training and commit themselves each day to meeting the demands and needs of enterprises.

The BEA's tasks

The BEA was created in January 2003 at the initiative of the Ministry of the Economy of the Brussels-Capital Region. Its efforts are based on two pillars:

- Informing all entrepreneurs (starters or existing enterprises, SMEs or large companies, investors, based abroad, etc.) on issues such as enterprise creation, financing, public aid, urban planning regulation, environment permits and other formalities.
- Individual and collective coaching in matters of innovation and internationalisation, mainly as regards projects or enterprises that belong to key sectors in Brussels, or which are of critical importance for the region.

Providing an immediate response to Brussels entrepreneurs' questions...

For anyone wishing to become an entrepreneur in Brussels, there are many questions. Can the enterprise benefit from subsidies? Is there public aid for this project? How can funding be obtained? What formalities must be gone through to create an enterprise? How should one turn to, and with what guarantees?

For anyone with a question about their economic activity, the Brussels-Capital Region last year set up an information hotline service: number 1819.

A truly regional contact centre for Brussels entrepreneurs, this regional number -exclusively for Brussels entrepreneurs- is operated by the BEA. The 1819 advisors provide a rapid and concrete response to entrepreneurs' questions, steering them towards guidance bodies in Brussels that can help them to make their projects a reality.

... or offering more focused coaching for entrepreneurs' projects

The BEA encourages competitiveness among enterprises by means of innovation and internationalisation, and intensively supports certain particularly promising projects and enterprises, or those which have critical importance for the Brussels-Capital Region, especially in fields such as health, medical technology, ITC, environmental technology or eco-construction.

The BEA thus focuses a share of its activities on sectors (or enterprises) with the potential for

growth, be they defined by the government, or representing particular socio-economic opportunities for the Region.

To this end the BEA has at its disposal a team of advisors and experts who analyse the project in detail and provide enterprises with coaching, in particular in:

- Planning and environmental permits (regulations, installation plans, procedures, advice on drawing up dossiers);
- Analysing technological positioning and the competitiveness of the project;
- Finalising the business plan, questions on social, fiscal and commercial law in the broadest sense, and estimating funding needs (project analysis, recommendations, choice of funding sources, checking the entire plan, final reread);
- Optimising development strategies for projects with high potential for growth and job creation (positioning, possible economic models, funding needs, growth paths, most realistic choice and optimisation, search for partners);
- Obtaining regional or European aid for RD&I projects (analysis of the suitability of the project relative to the envisaged aid, search for partners, compilation of the demand dossier, drawing up of a consortium agreement);
- International partnerships in the fields of innovation and business (analysis and publication of the sought profile, matching with potential partners, putting parties in touch, aid with negotiation, concluding partnership agreements).

The BEA also develops specific projects, actions and events in these sectors, and facilitates several enterprise clusters (Software in Brussels, BrusselsLifeTech, Ecobuild, etc.).

The Clusters of the BEA aim at fostering the growth and development of the priority sectors of the Brussels-Capital Region by:

- improving the sectoral ecosystem and creating synergies between the actors (enterprises, academic institutions, support organisations, investors, experts ...)
- increasing the international visibility of Brussels and its know-how
- organizing collective events based on clearly identified set of themes which answer concrete challenges of the cluster members

The BEA is financed by the Government of the Brussels-Capital Region and is also known as the "Brussels Agentschap voor de Onderneming" (BAO) or "Agence Bruxelloise pour l'Entreprise" (ABE).

To find out more: BEA's sites or practical tools

www.abe.irisnet.be: the BEA's website

www.monstarterkit.be: the site that lets you create your business plan online

www.ecosubsibru.be: the search engine for public aid

www.brucodex.be: the site that keeps you informed from day to day on new developments in urban planning and environmental legislation in Brussels

www.brusselsnetwork.be: the site on European regulation and funding in R&D, as well as for technological and business partnerships

www.brusselsgreentech.be: the site for enterprises active in the environmental sector and those wishing to develop in this sector

www.boostyourtalent.be: the site that lists all the initiatives for stimulating entrepreneurial spirit (ZIP zones)

Sectoral clusters: www.softwareinbrussels.be, www.brusselslifetech.be, www.cluster-ecobuild.be

For more information

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Website :
www.brusselsnetwork.be

Contact person
Nadine BETTENS



Business Support at Your Doorstep

General description

Helping small businesses with the challenges that go beyond their familiar context: that is what the European Commission offers with the Enterprise Europe Network.

Young and very small companies often do not have the means or the time to stay informed about the different European support programmes. Neither can they fully exploit the new technological and commercial opportunities, especially outside their usual scope of action and local markets.

The Enterprise Europe Network wants to close precisely this gap. Building on an experience of more than 15 years this network has been launched by the European Commission in 2008 as the one-stop shop where entrepreneurs can get information, advice and a vast array of personalized supporting services.

With its 500 local contact points and 4000+ experienced staff active in more than 48 countries [EU 27 + Armenia, Bosnia and Herzegovina, Chile, China, Croatia, Egypt, Iceland, Israel, Japan, Mexico, Moldova, Montenegro, Norway, Russia, Serbia, South Korea, Switzerland, Syria, the former Yugoslav Republic of Macedonia, Tunisia, Turkey, Ukraine, USA], this is simply the biggest International service network for companies.

Even though it is open to companies and institutions of varying size and activities, the network is mainly focused on SMEs. Thanks to the network, entrepreneurs have the opportunity to:

- Promote, acquire and use innovation in the Company
- Become faster and more efficiently active on an international level
- Get information and advice on European policy, law and norms
- Find quality partners across borders for commercial, innovation or research projects
- Get access to European projects and financing

These services are free of charge and are based on the "no wrong door" principle: a client may access the network through any network contact point; (s) he will then be either personally assisted or introduced to the relevant network partner.

In Brussels, feel free to contact Enterprise Europe Brussels (www.brusselsnetwork.be), a collaboration between the Brussels Enterprise Agency (BEA) and Brussels Enterprises Commerce and Industry (BECI).

General description

Agoria is the Belgian federation for the technology industry.

Members: our reason for being

Agoria is the partner of 1600 companies in the technology industry, 400 of which are in the ICT sector. The federation and its 200 employees provide members with information, specific services and advice, and defend their interests.

Members: our driving force

Agoria never lets the strength of its member companies go untapped. We are involved in shaping regional, federal and European legislation in order to improve the business environment for companies in the technology industry. Agoria provides its members in the ICT sector with numerous business development initiatives, among which important networking opportunities for companies in the software industry.

Accounting Software

This workgroup brings together companies in the field of management software for administration, production, taxes and accounting. Agreements are made with authorities and organizations so that required modifications to software take place without difficulties. In addition, the sector ensures the promotion of interoperable standards (for example XBRL) and the use of ICT in the administration of companies. www.agoria.be/basa

eHealth platform

Agoria launched the eHealth platform to stimulate innovation and cooperation among ICT companies in the healthcare sector and to contribute to developing innovative solutions, products and services for this sector. www.agoria.be/ehealth

Agoria Banking Club

Agoria Banking Club [ABC] is a network of companies offering ICT solutions to the financial world. One of its main objectives is the international promotion of products and services offered by its members. ABC identifies and creates specific business opportunities for exporting, investments and cooperation on an international scale. www.agoria.be/abc

Applications eID

The eID workgroup brings together companies offering solutions for the electronic identification card (card readers and applications alike, using fundamental eID card functions). Its goal is to eliminate obstacles to using eID and promote its uses to the public, companies and authorities. www.cardreaders.be

Agoria GEO-ICT

This workgroup brings together companies in the GEO-ICT sector. This sector creates ICT based services and products relating to 'aerial/street) viewcapture, data transformation, overlaying with other datasets (point of interests) and adding related geo-service components. www.agoria.be/geoict

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Website :
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Contact person
Bart MEERT

Function
Manager



BRUSSELS INVEST & EXPORT-MINISTRY OF THE BRUSSELS-CAPITAL REGION

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Contact person
Mustafeen NAYANI

Function
Project Manager

Date of Establishment
1991

Number of Employees (in Brussels)
117

Activities in others countries
Promote the internationalization of the Brussels economy

Attract foreign companies to Brussels



General description

BRUSSELS Invest & Export is the foreign trade and investment agency of the Brussels-Capital Region. It aims to promote the internationalization of the Brussels economy.

Brussels is not only the Belgian and European capital, home of NATO and EU headquarters, but it is also a large business centre at the heart of the European market.

BRUSSELS Invest & Export assists Brussels' companies operating in foreign markets. Almost ninety economic and trade commissioners across all continents provide free guidance to SMEs, target potential local prospects and partners, organise matchmaking events... Concrete initiatives in Brussels and abroad include trade missions, contact days, invitations of decision makers and collective stands at international trade fairs. Brussels' exporters are listed in a database, www.brussels-exporters.be, which can be accessed by all foreign companies searching for partners.

Another mission of BRUSSELS Invest & Export is to attract foreign companies to Brussels and to provide them with support, should they decide to locate their business in the Region.

To enable investors to assess the benefits of establishing in the capital, BRUSSELS Invest & Export offers them a « Welcome Package » which includes equipped office space at no cost for a three-month period.

To support the above mentioned activities, Brussels Invest & Export has developed a trade counseling service to help companies individually with their internationalization process as well as a competitive and economic watch service to monitor and inform on international trends and opportunities.

General description

The BRIC (Brussels Regional Informatics Centre) is a Public Interest Body of the Brussels-Capital Region. The aim of this competitive, reliable and quality-driven, "technologically neutral", partner is to offer innovating and coherent ICT technologies to public bodies in order to improve their efficiency and make their services more user-friendly to Brussels citizens, companies and visitors alike.

Tasks

Its role is to organize and promote the use of ICT technologies both for the local authorities and various administrations of the Brussels-Capital Region, inclusive various teaching bodies.

The BRIC operates the "IRISnet" telecommunication network and also acts as the region's ISP (Internet Service Provider).

The BRIC operates and directs its development according to four strategic areas:

Integrating ICT in day-to-day practice

- BRIC aspires to contribute to the development of the ICT culture in various areas, among citizens (at school and by closing the digital gap), governments and decision-makers.

Achieving economies of scale

- Pooling public resources for the sake of efficiency and innovation, with due consideration for the independence and needs of every level of government.

Accelerating modernisation of user-focused public services through infrastructure and applications

- Deploying ICT to support administrative simplification and cooperation between governments.

Green IT

- Limiting ICT's impact on the environment (including energy consumption and waste)

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Website :

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Contact person

Tony DE COUX

Function

Communication Manager

Date of Establishment

1989

Number of Employees (in Brussels)

+200



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Website :
www.evoliris.be

Contact person
Jean-Pierre RUCCI

Function
Director



General description

Objectives

- To better match the needs of the Brussels professional world and the ICT-training programs on offer. It does this by interfacing between employment (the ICT-sector in Brussels) and training (educational organizations),
- To support the actions of training and educational organizations from a quality, as well as from a quantitative point of view by equipping the latter with shared resources,
- To develop the technical- and training expertise needed to implement learning programs on par with ICT requirements,
- To reach these objectives on an operational level, Evoliris is in charge of:
- Improving the technical and training infrastructure,
- Promoting ICT-professions and the required qualifications.

Target audience

- Employees,
- Job-seekers,
- Students and educational staff.

Three priority projects

- Matching employment and training/education in the ICT-field by developing a database of ICT-professions and the training/education programs preparing for these. This database has been put online on April 28, 2008 (www.evoliris.be),
- Screening job-seekers about their ICT-knowledge and/or people who are willing to learn an ICT-related job,
- Developing new specific training programs with committed partners based on market needs.

Recent highlights

- Evoliris was selected to hold the Validation des Compétences tests. These aim at providing candidates with a formal certificate vying for their knowledge and proficiency in technical ICT-related tasks. They are held once a month and are quite in demand,
- More recently, Evoliris has gotten into the Serious Game business. A Serious Game is an application that aims at introducing its players into the realms of computing through a series of (adventure) games. This mystery game can only be solved by answering specific questions, and entering mini (sub-)games. They are oriented towards the main ICT-related professions: developer/programmer, database engineer, and so on.

References of shared platforms for training/education purposes

- ISIB is a secondary school in Brussels, it avails of a Cisco-platform to train both its students and job-seekers,
- INTERFACE-3 is a training organization for unemployed women. It has been equipped through Evoliris with an IT/CISCO-platform for future network administrators and allows preparing for CISCO CCENT-certification. Partnerships with Microsoft and Cisco are part of the picture,
- EVOLIRIS itself then, avails of a PC/server/network platform with 3 classes supported by Microsoft (Donation Software) and by Cisco (network equipment). This versatile platform is used to train job seekers on Microsoft Windows OS and other products (WinServer, Exchange ...), as well as Cisco CCNA, IT security and programming. Further programs are under study (such as Android programming and IPv6, to name but a few) to reflect the rapidly changing needs of the ICT job market,
- A call center training platform with 3 classes,
- Evoliris and its partners have invested in an ICT-infrastructure in the Brussels Capital Region. This infrastructure is shared by educational institutions and organizations addressing the educational and training needs of students and job seekers in relation to the ICT-market needs.

General description

InduTec is a non-profit Technological Transfer Centre created in 1994 in order to stimulate innovation and technology transfers between the four industrial engineering institutions (ECAM, ISIB, Institut Meurice and EhB-IWT) of the Brussels Capital Region and the enterprises. The organization builds synergies based on numerous competencies and expertise active in the institutes in order to respond to enterprises technical requirements. InduTec is an important member of the Innovation System in the Region and substantially contributes to the valorization process. Since November 2007, InduTec may count on the valuable internal resources of the other departments of the University Colleges of which the institutes belong to.

InduTec executes the following main actions:

VALORISATION

Exploitation and diffusion of results obtained from research in the University Colleges.

R&D FACILITATION

InduTec fulfils to increasingly R & D industrys requests. For entrepreneurs or established companies developing a technical or commercial prototype, InduTec is the ideal choice thanks to reduced costs from a financial point of view, and thanks to highly skilled professors and researchers in faculties from a technical point of view.

A large number of companies make use of InduTec's service, and consider it as their real external R&D department. There are no fixed costs, only R&D investments keeping up with overall project costs, there are reduced competition risks thanks to the special status of InduTec, and there is the opportunity of an international application of the R&D results, whether involving a purely subcontracting approach or a cooperative one. The institutes offer the following area of expertise available to research programs and consulting services:

- Agro-Food Technologies
- Biotechnological Sciences
- Electronics & ICT
- Industrial Technologies & Material Technologies
- Medicine & Human Health
- Physical Sciences & Measurements
- Protecting Man & Environment
- Rational Use of Energy
- Transport Technologies
- Life Cycle Assessment.

In the commercial cycle of a company, the involvement of InduTec is upstream with this which generally propose the Businesses Centers, Business Angels or Capitalists Venture since the main aim is the technological innovation with the companies, creative of added-value.

SET-UP OF BUSINESS

InduTec actively participates in turning academic or applied research results into business applications with economic value in order to create new businesses. InduTec proposes to spin-offs and starters a comprehensive 10 steps process for companies creation:

- Selection and concrete definition of the innovating idea
 - Technological validation
 - Socio-economic and management validation
 - Protection of the intellectual property
 - Search for funding for the project achievement
 - Development of the technical prototype
 - Development of the commercial prototype
 - Market survey
 - Business plan-company creation
- Any entrepreneurs willing to create a new business in the Region with innovative ideas may apply.

SUPPORT OF THE INITIATIVES

InduTec makes it possible to help entrepreneurs and companies when requesting financial grants/funds to the Brussels-Capital Region. InduTec participates in industrial technical feasibility study and pre-competing development and, research projects. InduTec also brings its assistance during the submission of tenders for research projects whose topics are in the fields of competence of the area of the Brussels Region.

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Jennifer DEMEULDRE

Function
Project Manager Communication

Date of Establishment
1994

Number of Employees (in Brussels)
5



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Contact person
Sebastian SERRANO

Function
Scientific advisor

General description

The Institute for the encouragement of Scientific Research and Innovation of Brussels (Innoviris-) was instituted by the Brussels decree on 26th June 2003 and began its activities on 1st July 2004. Its mission is to promote, support and valorise scientific research and technological innovation in the Brussels-Capital Region.

The main task of the Institute consists in funding research projects of companies, universities and higher education institutes Located in Brussels. With respect to profit-oriented research, Innoviris:

- Grants subsidies and repayable loans to SMEs and large companies in order to support website their industrial research and pre-competitive development projects;
- Funds technical feasibility studies carried out prior to industrial research or pre-competitive Function projects; Scientific Advisor Contributes to the fee for the filing and maintenance of patents originating from projects formerly funded by the Region;
- Funds university programmes that intend to launch business activities in the Region.
- Grants, under the "Spin-Off In Brussels" programme subsidies to universities, higher education institutes, companies and collective research centres in order to encourage the application of results of scientific research in business and the creation of spin-off companies in the Brussels Region.

With respect to non-profit-oriented research, Innoviris provides financial support to researchers with two programmes:

- "Prospective Research for Brussels" supports PhD students and graduate researchers whose projects provide inputs for the development of the Brussels-Capital Region.
- "Brains (back) to Brussels" invites high-level scientists to come or return to academic research in Brussels. Research projects need to be genuine and will need to present a contribution to the development of the Region.

MICROSOFT INNOVATION CENTER BRUSSELS

General description

The Microsoft Innovation Center Brussels (MIC Brussels) is a non-profit organisation located in Brussels and a private-public partnership between the Brussels Region and private partners like Microsoft whose goal is to sustain the development of the IT sector in the Brussels region with a specific focus on S+S and Cloud technologies.

The MIC Brussels is thus dedicated to Local Software Economy helping (adult) students, job seekers, startups, entrepreneurs or existing IT companies to innovate and create IT jobs in the Region.

The MIC Brussels works closely in its day to day work with its public partners (the Brussels Region, the ABE-BAO-BEA, Evoliris, Innoviris, CIRB) and its private partners (Microsoft, Realdolmen, Betagroup, ICAB, Westartup).

To discover the MIC Brussels calendar of activities

<http://micbru.fikket.com/>

The MIC has opened a call for Partners.

If you're interested, contact us at : info@mic-brussels.be

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Date of Establishment
20 May 2011



INDEX BY FUNCTION

	Business intelligence/Semantic	Content & collaborative management	Customer Relationship Management	Finance, accounting & administration	Fleet/Geographical information Management	Industrial & manufacturing	Human resources	Infrastructure & security	Media development	Supply Chain Management	Enterprise resource planning
ADLOGIX				■							■ ■
ALGORISMI				■							■
ATTENTIO				■							
B2BOOST				■	■	■			■	■	■
BF ENGINEERING							■				
BGI							■				
BH&A						■					
BLUE4YOU				■	■	■					
BLUETALK										■	
BLUEVISION					■	■					
BOBEX.COM						■					■
BUSINESS SOFTWARE CONSULTING (BSC)				■			■				
CALLATAY & WOUTERS				■			■				
COCKPIT GROUP				■							
COLLIBRA				■	■	■	■				
CONTACTOFFICE					■						
DECIS							■	■			■
DIALOG SOLUTIONS						■					
DESKTOP REPORTING				■		■	■				
D-SIGHT				■			■	■	■		■
DS IMPROVE							■			■	

	Business intelligence/Semantic	Content & collaborative management	Customer Relationship Management	Finance, accounting & administration	Fleet/Geographical information Management	Industrial & manufacturing	Human resources	Infrastructure & security	Media development	Supply Chain Management	Enterprise resource planning
EBP BUSINESS SOFTWARE					■						
ECOSOFT					■						
EFFICY		■	■	■	■		■	■			■
EMAILVISION		■		■					■		
ERTMS SOLUTIONS								■			
EURO TOP COOPERATION PARTNERS		■	■	■					■	■	
FLEXSYS								■			
FORMATECH								■			
FREEMIND GROUP									■		
GEO-6						■			■		
GETRO-INFORMATIQUE											■
GETY00		■	■	■					■	■	
ICLUBSPORT BY IXPERTISE			■	■	■		■				
INSIST					■						
ISABEL					■						
KNEIP					■						
KNOWLEDGEBLACKBELT (JAVABLACKBELT)			■					■		■	
MAINSYS					■						
MANAGEMENT INFORMATION								■			
MEMNON ARCHIVING SERVICES		■								■	
MOBILE TOKEN						■					

	Business intelligence/Semantic	Content & collaborative management	Customer Relationship Management	Finance, accounting & administration	Fleet/Geographical information Management	Industrial & manufacturing Human resources	Infrastructure & manufacturing	Media development	Supply Chain Management	Enterprise resource planning
MOBILEXPENSE	■				■					
MOBYLLA BELGIUM								■		
MONDIAL TELECOM							■	■		
MONIZZE	■		■	■		■		■		■
MORISSET & CO	■		■	■		■				
MUSICMATIC								■		■
NECTIL			■			■	■	■		
NETWORKMINING	■						■			
NEW SKILL	■					■	■			■
NIXXIS BELGIUM	■	■	■			■		■	■	■
NOCTIS SOFTWARE		■								
NUMECA INTERNATIONAL							■			
ODYSSEE MOBILE			■		■					
ONE-D	■	■	■	■				■		■
OPENSIDES								■		
OPTIMAL DESIGN	■					■		■		
ORDIGES	■			■					■	■
ORGANICA		■	■	■		■	■	■	■	■
PROXYCLICK	■	■						■		
RAILNOVA	■	■		■	■		■	■	■	■

	Business intelligence/Semantic	Content & collaborative management	Customer Relationship Management	Finance, accounting & administration	Fleet/Geographical information Management	Industrial information system	Human resources	Infrastructure & manufacturing	Infrastructure & security	Media development	Supply Chain Management	Enterprise resource planning
RICHCAST			■								■	
SIGMA CONSO		■				■						
SOFTKINETIC									■		■	
SPECICOM		■	■	■	■				■	■	■	
STS GROUP BENELUX			■									
TAKTIK												■
TELIO			■									
TETRASOFT			■									
THE EID COMPANY			■	■	■					■		■
TOP SYSTEM			■	■	■							
TWO CONSULT		■	■									
UBIDATA							■					■
UPM SOFT								■	■			
VADIS		■		■	■	■						
VISION CONTROL APPLICATION									■			
VRCONTEXT INTERNATIONAL									■			
WHISE		■	■	■								
WOORANK				■							■	
XELINK						■						
YP5			■						■	■		■
ZETES INDUSTRIES									■	■		■

